INVESTOR DAYS

ARKEMA
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Financial review

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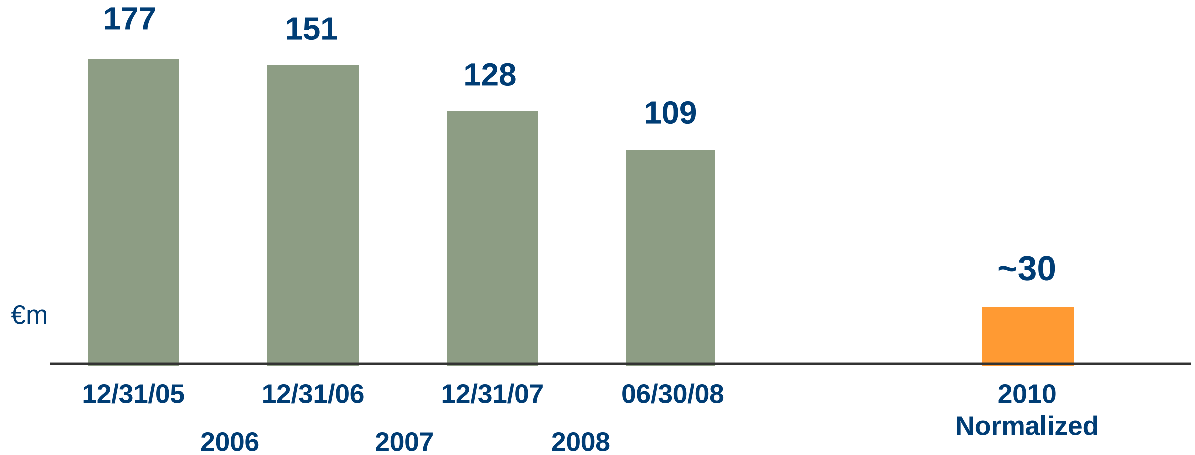
September 23rd, 2008

Focus on cash flow generation

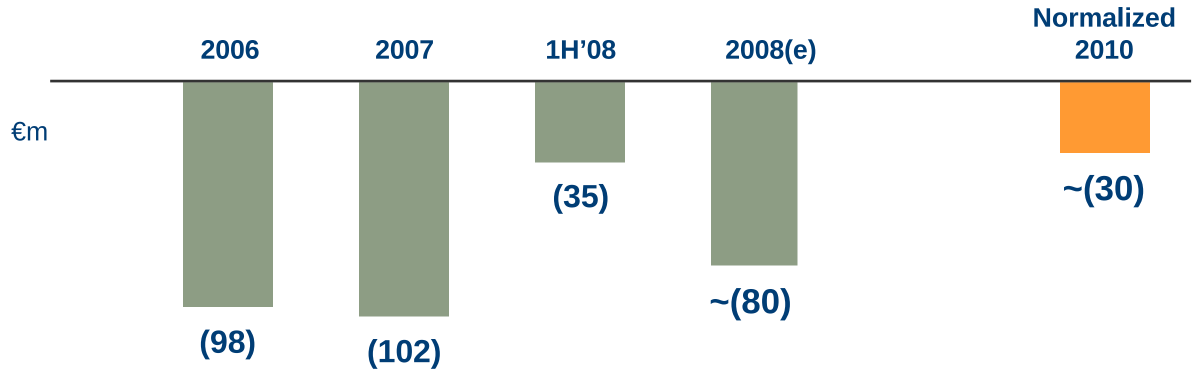
- **Strong performance in 1H'08**
- **Significant fixed cost saving program**
- **Capex program to support productivity and growth projects**
- **Focus on cash flow generation**
  - Tax situation
  - Working capital optimization
- **Maintain a solid balance sheet**
  - Strict allocation of cash
  - Financial flexibility

Significant fixed cost savings program

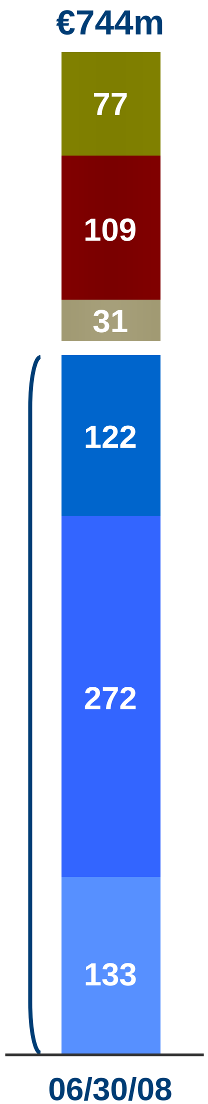
- Restructuring provisions in line with cost savings program



- ~€80 to €100m cash outflows related to restructuring program



Around €500m recurring provisions



Other provisions

€527m

Environmental and antitrust provisions covered by warranties

Restructuring provisions

Other pre-spin off provisions

Environment

Social

Pensions:	€131m	(France: ~60%)
Healthcare:	€82m	(France: ~85%)
Long-service awards:	€44m	(France: 100%)
Other benefits:	€15m	

Service costs booked in EBITDA: €25m / year

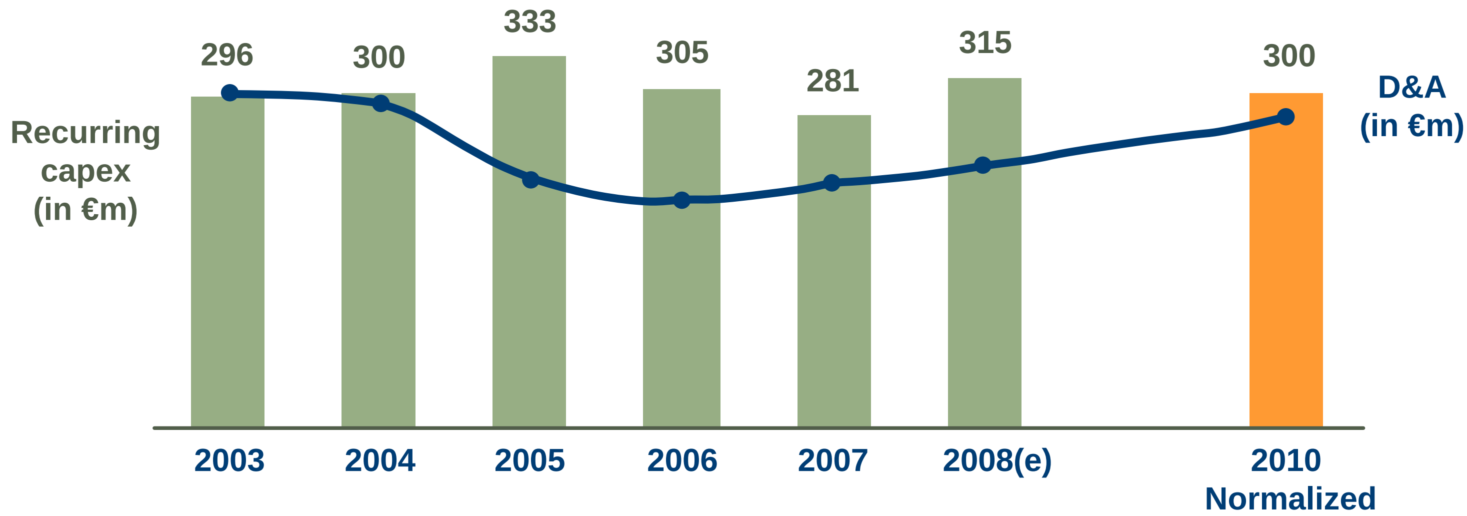
Interest costs & expected return on plan assets booked in financial result

Pension assets: €16m

Other provisions including litigations

Investing for future growth

Sustained capex program



Recurring capex of ~€300m/year on average of which

- ~50% dedicated to development projects (growth and site optimizations)
- >€50m/year allocated to Asian projects

Increasing D&A over the years

- 2005 decrease in D&A due to booked write-offs
- Matching capex level after 2010

Tax

€m	2006	2007	1H'08
REBIT	**200**	**293**	**197**
Non-recurring & cost of debt	(101)	(82)	(21)
Net income of continuing operations before tax	**99**	**211**	**176**
Tax at 33 1/3%	(33)	(70)	(59)
Income tax	(59)	(104)	(43)
Income tax rate on REBIT	29.5%	35.5%	21.8%
Difference	**26**	**34**	**(16)**

Main differences

- High level of restructuring charges in France but no recognition of deferred tax assets
- Withholding tax on dividends from group subsidiaries
- Benefit from French tax group

Guidance of 30% of recurring operating income

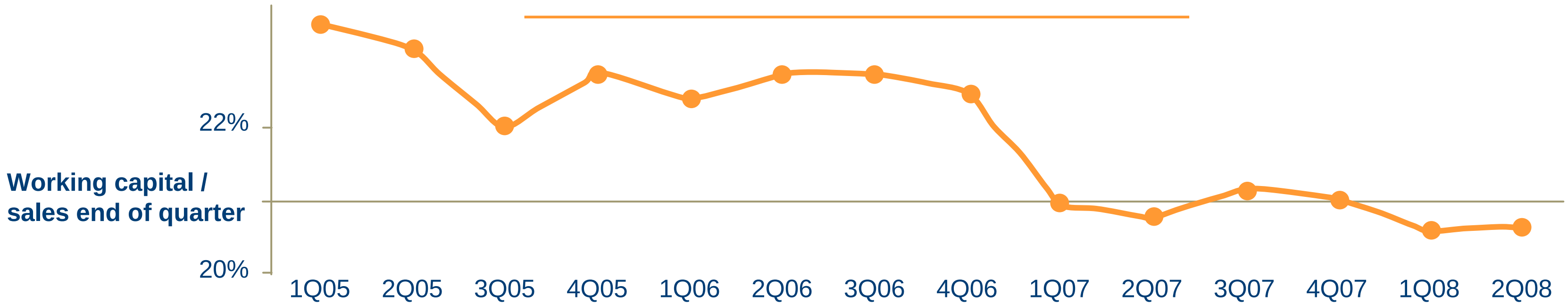
- Guidance kept unchanged

~€350m unrecognized tax assets end of 2007

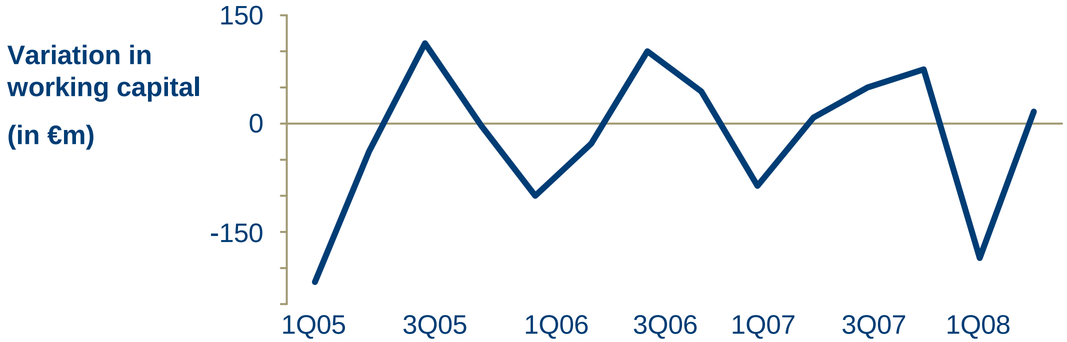
- Tax loss carry-forwards €199m
- Valuation allowance of tax assets €157m

Reducing working capital

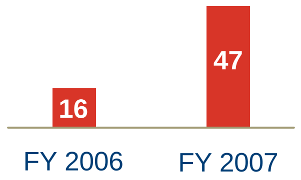
Decrease of working capital / sales ratio



Seasonality of working capital



+€63m cash in 2006-2007



despite increase of selling prices

18% working capital on sales ratio in 2010

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Maintaining a strong balance sheet

€m

Financial net debt end 2005*	**35**
Non-recurring pre-spin off items	**580**
Initial proforma net debt end 2005	**615**
Recurring cash flow from operations	**~+2,500**
Recurring capex	**~(1,500)**
Restructurings post spin off	**~(300)**
M&A	**~(800)**
Others	**~(100)**
Cash flow before dividends	**~(200)**
Return to shareholders **Amount of dividend at least maintained and possibly increase in line with Arkema's results****	
Net debt end 2010	**~1,000**

Financial flexibility

- €1.1bn credit line at 32.5 bp until 2013
- Covenant: (net debt/EBITDA)<3

2010 target: gearing around 40%

*** With €532m capital increase negotiated with Total**

**** Subject to the approval by AGM of the resolution proposed by the Board of Directors**