

Communiqué de presse

Paris, March 5th, 2008

ARKEMA: 2007 FULL YEAR RESULTS

RECURRING OPERATING INCOME UP 47%

2008 AND 2010 TARGETS CONFIRMED

PROPOSED DIVIDEND FOR THE FIRST TIME OF 0.75 EURO PER SHARE

- EBITDA at €518 million, above stated targets (+26 % compared to 2006)
- Major contribution of internal progress in productivity and growth
- Net income multiplied by 2.7 at €122 million
- €128 million cash flow¹

| (In millions of euros) | 2006 | 2007 | Variation +0.2% | |
|----------------------------|-------|-------|--------------------|--|
| Sales | 5,664 | 5,675 | | |
| EBITDA | 411 | 518 | +26.0% | |
| EBITDA margin | 7.3% | 9.1% | - | |
| Vinyl Products | 2.8% | 6.3% | | |
| Industrial Chemicals | 10.7% | 11.4% | | |
| Performance Products | 8.7% | 10.7% | | |
| Recurring operating income | 200 | 293 | +46.5% | |
| Non-recurring items | (92) | (72) | n.m. | |
| Adjusted net income | 115 | 186 | +61.7% | |
| Net income – Group share | 45 | 122 | x2.7 | |

¹ Cash flow excludes non-recurring pre-spin off items and the impact of portfolio management. Non-recurring pre-spin off items correspond to items taken into account for the computation of the theoretical financial net debt at the time of the spin off.



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The Board of Directors of Arkema met on March 4th 2008 to close Arkema's 2007 consolidated accounts and the parent company accounts.

After this meeting, Thierry Le Hénaff, Chairman and CEO of Arkema stated:

« In 2007 Arkema posted results well above its objectives, showing a major improvement compared to 2006. EBITDA is up 26% at €518 million, and the net income has virtually tripled. These excellent results were achieved in a rather mixed economic environment, in particular with a weak US dollar relative to the euro. They are the fruit of many internal growth and productivity initiatives that we have been implementing over the last few years. 2007 saw many new projects, in particular with the acquisition of Coatex, a partnership with Daikin for new generation fluorinated gases in Asia, the launch of the restructuring of our fluorochemical activities in Europe, and the relocation of our headquarters to Colombes.

Arkema is committed to continuing this transformation process. We confirm our 2008 target of achieving an EBITDA margin of 10%, and thereafter increasing this EBITDA margin to 12% in 2010.

The Board of Directors has decided to propose to the Annual Shareholders Meeting on May 20^{th} to distribute, for the first time, a dividend of $\in 0.75$ per share for 2007. This decision reflects Arkema's confidence in its ability to create value over the long term and to continue improving its results. In the future the intention is to maintain the payment of a dividend the amount of which will be determined on the basis of the progress of the group's results. »

2007 ACTIVITY

In 2007, **sales** rose slightly to **€5,675 million** against **€**5,664 **million** in 2006. This increase is the result of sound organic growth in volumes (+2.3%) and of an ongoing selective policy, across the group's three business segments, to increase sales prices (+1.7%) in order to offset the impact of rising raw material and energy costs. Changes to the scope of business resulting in particular from portfolio management have reduced sales by 1.2%. The conversion effect, related to the persistent weakness of the US dollar vs the euro, amounted to -2.6%. Accordingly, given constant exchange rate and scope of business, Arkema's sales rose by 4%.

EBITDA rose by 26% to **€518 million**, above the stated objectives. This major increase reflects the many internal initiatives undertaken throughout the company's activities. Arkema indeed launched new high added value product lines with targeted debottleneckings in Europe and North America and new production capacities in Asia. These growth projects yielded a €26 million improvement in EBITDA. Arkema also continued to reduce its fixed costs through restructuring plans and a strict control of expenditure. These targeted internal actions designed to improve Arkema's competitiveness yielded an EBITDA gain of €57 million.

Moreover, price increases offset the rise in raw material and energy costs. A weak US dollar vs euro, the decrease of acrylic margins, and a drop in HFC-134a prices were more than compensated by the favorable economic environment in some product lines, in particular PVC in Europe and MMA. Overall the economic environment had a slightly positive impact estimated at €17 million.

EBITDA margin increased to 9.1% from 7.3% in 2006 and 6.2% in 2005.

Finally, **recurring operating income** rose to **€293 million**, up by almost 47%. It includes €225 million depreciation, up €14 million.

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Non-recurring items stood at -€72 million in 2007 against €-92 million in 2006. This amount mostly includes €94 million expenses related to the restructuring plans announced during the year, the financial impact (-€23 million) of the incident that struck the VCM production plant in Lavéra (France) in May 2007, which was partly offset by the €16 million capital gain on the sale of the Tacoma land (United States), and the €31 million capital gain before tax from the divestment of the urea formaldehyde resins business in Leuna (Germany) and amines business in Riverview (United States).

Net income (group share) virtually tripled to \in **122 million** against \in 45 million in 2006. It includes, in 2007, a tax charge of \in 104 million. If we exclude from this charge, the exceptional items relating in particular to the taxation of the capital gain on divestments in 2007, the tax rate compared to the recurring operating income stands at 29.3%, in line with the group's forecasts. Excluding the impact, after tax, of non-recurring items, the adjusted net income stands at \in 186 million, i.e. some 62% up compared to 2006.

During the year, Arkema reported a **net cash flow** from operations and investments of –€94 million. This cash flow includes a net amount of –€135 million from portfolio management and non-recurring pre-spin off² items amounting to –€87 million. After adjustment for both these items, **cash flow** was positive and stood at **€128 million** against €79 million in 2006. The amount of non-recurring pre-spin off items to be cashed-out totalled €122 million at the end of 2007.

Capital expenditure for the year stood at €325 million including €44 million relating to the chlorochemicals consolidation plan.

Working capital amounted to **€1,112 million** at the end of December 2007, **€**54 million down on 2006. At the end of December 2007, the working capital on sales ratio for the year stood at 19.6% (against 20.6% at December 31^{st} 2006 and 23.6% in 2005), in line with the group's stated objective to cut this ratio down to 18% by the end of 2010.

Consolidated **net debt** totalled **€459 million** at the end of December 2007. This includes in particular the impact of portfolio management operations (acquisition of Coatex, and divestment of Cerexagri as well as Leuna urea formaldehyde resins and Riverview specialty amines activities). Taking into account the remaining non-recurring pre-spin-off items at the end of 2007 (€122 million), the net debt to equity ratio stands at 30% (against 28% at the end of 2006), in line with Arkema's objective to maintain this ratio below 40%.

BUSINESS SEGMENT ACTIVITIES IN 2007

Vinyl Products sales rose by 2.8% to €1,418 million. This rise was due to a sustained demand for PVC in Europe throughout the year, which helped in particular implement major price increases. EBITDA improved significantly, to €90 million (against €38 million in 2006). The rise in PVC sales prices offset to a very large extent the increase in the cost of raw materials and energy, while the ongoing implementation of the chlorochemicals consolidation plan and the restructurings launched in downstream Vinyl Products helped reduce fixed costs significantly across the segment. The contribution of restructurings accounted for 40% of the segment's EBITDA improvement, the buoyant environment which benefited this activity in 2007 representing 60% of the improvement. EBITDA margin was significantly up, from 2.8 % in 2006 to 6.3% in 2007.

² Non-recurring pre-spin off items correspond to items taken into account for the computation of the theoretical financial debt at the time of the spin off.



Industrial Chemicals sales rose by 1.4% to €2,529 million. Given a constant exchange rate, the segment's sales increased by 5% primarily thanks to higher volumes in all business units sustained by the growing momentum of industrial projects in Hydrogen Peroxide, Thiochemicals, and PMMA. EBITDA stood at €289 million, 8% up over 2006 as a result of lower fixed costs following the restructurings launched in Fluorochemicals in Pierre-Bénite, in cast sheet in Europe, and in Thiochemicals, as well as commercial developments in higher added value products in particular in PMMA and Thiochemicals. These actions offset the drop in margins recorded in acrylics and tougher market conditions in Fluorochemicals for HFC-134a. EBITDA margin stood at 11.4% against 10.7% in 2006, confirming the good resilience of this segment in its changing markets and the internal progress achieved in Thiochemicals and PMMA in particular.

Performance Products sales amounted to €1,723 million compared to €1,784 million in 2006. This drop is due primarily to the conversion effect related to the weak US dollar vs the euro and to a change in the scope of business with the divestment of the Urea Formaldehyde Resins activity on the Leuna site (Germany) on November 1st 2007. Given constant exchange rate and scope of business, sales for the segment improved by 2.7% thanks to new products from Specialty Chemicals and an increase in sales prices in Functional Additives to offset the rising cost of raw materials such as tin.

The efforts undertaken within the segment since 2006 to develop new products, start up industrial projects, and reduce fixed costs are clearly reflected in the improvement in EBITDA, 18% up to €184 million. They more than offset a negative exchange rate impact, the consequences of the slowdown in the US construction market for Functional Additives, and the rise in the cost of raw materials. EBITDA margin exceeded 10%, at 10.7% against 8.7% in 2006.

EVENTS SINCE THE BALANCE SHEET DATE

In January 2008 Arkema concluded the sale of buildings in the Paris region, which will yield capital gains in the order of €10 million.

The Board of Directors has also decided to proceed with a share capital increase program reserved for employees. The subscription price has been fixed at €30.42. This operation illustrates Arkema's commitment to giving its employees the opportunity to be part of the group's activity and development.

OUTLOOK

In 2008, Arkema intends to pursue very actively its transformation around its three core strategic axes, i.e. selective growth, improving its competitiveness, and strengthening its portfolio. On the strength of its achievements so far and the anticipated effects of the initiatives launched in 2006 and 2007, Arkema confirms its 2008 objective to reach a 10% EBITDA margin, fully in line with its objective of a 12% EBITDA margin by 2010.

Finally, the level of capital expenditure should amount to around €340 million in 2008, including the last of the capital expenditure related to the chlorochemicals consolidation plan amounting to €25 million.

The 2007 results will be set out in detail in the « 2007 Results » presentation available on the website: www.finance.arkema.com.

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FINANCIAL CALENDAR

| May 14 th 2008 | Publication of 1 st quarter 2008 results |
|---------------------------|---|
| May 20 th 2008 | Annual shareholders' meeting |

A global chemical player, Arkema consists of 3 coherent and related business segments: Vinyl Products, Industrial Chemicals, and Performance Products. Present in over 40 countries with 15,200 employees, Arkema achieves sales of 5.7 billion euros. With its 6 research centers in France, the United States and Japan, and internationally recognized brands, Arkema holds leadership positions in its principal markets.

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Disclaimer

The information disclosed in this press release may contain forward-looking statements with respect to the financial conditions, results of operations, business and strategy of ARKEMA. Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to risk factors such as, among others, changes in raw materials prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions. ARKEMA does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise. Further information on factors which could affect ARKEMA's financial results is provided in the documents filed with the French Autorité des marchés financiers.

Balance sheet, income statement, cash flow statement and statement of changes in shareholders' equity and information by business segment included in this press release are extracted from the consolidated financial statements at December 31, 2007 closed by the Board of Directors of Arkema on March 4th 2008. The consolidated financial statements at December 31, 2007 were prepared in accordance with international accounting standards as published by IASB (International Accounting Standards Board) at December 31, 2007 and also as endorsed by the European Union at December 31, 2007.

Financial information related to 2006 and 2007 is extracted from the consolidated financial statements of ARKEMA reprocessed, when needed, to include the impacts of discontinued activities. Quarterly financial information is not audited.

Business segment information is presented in accordance with ARKEMA's internal reporting system used by the management. The main performance indicators used are as follows:

Operating income: this includes all income and expenses other than the cost of debt, equity in income of affiliates and income taxes.

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Other income and expenses: these correspond to a limited number of well-identified non-recurring items of income and expense of a particularly material nature that the Group presents separately in its income statement in order to facilitate understanding of its recurring operational performance. These items of income and expense are:

- Impairment losses in respect of property, plant and equipment and intangible assets,
- Gains or losses on sale of assets,
- Certain large restructuring and environmental expenses which would hamper the interpretation of recurring operating income,
- Certain expenses related to litigation and claims or major damages, whose nature is not directly related to ordinary operations,
- Costs related to the spin off of Arkema's Businesses.

Recurring operating income: this is calculated as the difference between operating income and other income and expenses as previously defined.

Adjusted net income: this corresponds to the net income Group share adjusted with:

- Other income and expenses, after taking account of the tax impact of these items,
- Income and expenses from taxation of an exceptional nature, the amount of which is deemed significant,
- The net income from discontinued activities.

EBITDA: this corresponds to recurring operating income increased by depreciation and amortization, accounted for in the recurring operating income (previously referred to as recurring EBITDA).

Working capital: this corresponds to the difference between inventories, accounts receivable, prepaid expenses and other current assets and tax receivables on the one hand and accounts payable, other creditors and accrued liabilities and income tax liabilities on the other hand.

Capital employed: this is calculated by aggregating the net carrying amounts of intangible assets, property, plant and equipment, equity affiliate investments and loans, other investments, other non-current assets (excluding deferred tax assets) and working capital.

Net debt: this is the difference between current and non-current debt and cash and cash equivalents.



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INVESTOR AND ANALYST FACTSHEET

| | 4Q'06 in €M | 4Q'07 in €M | 4Q'07/ 4Q'06 | 2006 in €M | 2007 in €M | 2007/ 2006 |
|---------------------------------------|-----------------------|-----------------------|-----------------|----------------------|-------------------|---------------|
| Sales | 1,323 | 1,318 | (0.4)% | 5,664 | 5,675 | +0.2% |
| Vinyl Products | 335 | 333 | (0.6)% | 1,379 | 1,418 | 2.8% |
| Industrial Chemicals | 568 | 618 | 8.8% | 2,494 | 2,529 | 1.4% |
| Performance Products | 418 | 366 | (12.4)% | 1,784 | 1,723 | (3.4)% |
| Corporate | 2 | 1 | | 7 | 5 | |
| EBITDA | 76 | 107 | +40.8% | 411 | 518 | +26% |
| Vinyl Products | 4 | 11 | x 2.8 | 38 | 90 | x 2.4 |
| Industrial Chemicals | 44 | 67 | +52.3% | 267 | 289 | +8.2% |
| Performance Products | 31 | 36 | +16.1% | 156 | 184 | +17.9% |
| Corporate | (3) | (7) | | (50) | (45) | |
| EBITDA margin | 5.7% | 8.1% | | 7.3% | 9.1% | |
| Vinyl Products | 1.2% | 3.3% | | 2.8% | 6.3% | |
| Industrial Chemicals | 7.7% | 10.8% | | 10.7% | 11.4% | |
| Performance Products | 7.4% | 9.8% | | 8.7% | 10.7% | |
| Depreciation and amortization | (50) | (66) | +32% | (211) | (225) | +7% |
| Recurring EBIT | 26 | 41 | +57.7% | 200 | 293 | +46.5% |
| Vinyl Products | (1) | 4 | <i>n.a.</i> | 21 | 65 | x 3.1 |
| Industrial Chemicals | 18 | 31 | +72% | 160 | 178 | +11.3% |
| Performance Products | 13 | 13 | - | 71 | 97 | +36.6% |
| Corporate | (4) | (7) | | (52) | (47) | |
| NR items | (38) | 16 | | (92) | (72) | |
| Equity in income of affiliates | 1 | 2 | | 1 | 5 | |
| Financial results | (3) | (3) | | (10) | (15) | |
| Income taxes | 1 | (38) | | (59) | (104) | |
| Net income of continuing operations | (13) | 18 | <i>n.a.</i> | 40 | 107 | x 2.7 |
| Net income of discontinued operations | 0 | 0 | | 7 | 17 | |
| Net income – Group share | (14) | 18 | n.a. | 45 | 122 | x 2.7 |
| EPS (diluted) | (0.23) | 0.30 | | 0.75 | 2.01 | |
| Adjusted net income | 14 | 20 | +43%. | 115 | 186 | +61.7% |
| Adjusted EPS | 0.23 | 0.33 | | 1.9 | 3.1 | |
| DPS | | | | 0 | 0.75 | |
| Capital expenditures | 124 | 143 | +15% | 336 | 325 | (3)% |
| Vinyl Products | 23 | 49 | | 76 | 111 | |
| Industrial Chemicals | 70 | 64 | | 172 | 124 | |
| Performance Products | 31 | 26 | | 87 | 83 | |
| Cash flow ³ | | | | 79 | 128 | +62% |
| Net cash flow ⁴ | | | | (280) | (94) | <i>n.a.</i> |
| Working capital (12/31) | | | | 1,166 | 1,112 | |
| WC as % of sales ⁵ | | | | 20.6% | 19.6% | |
| Net debt (12/31) | | | | 324 | 459 | |
| NR pre-spin off items | | | | 212 | 122 | |
| Gearing ⁶ | | | | 28% | 30% | |

³ Calculated as net cash flow before NR pre-spin off items and portfolio management

⁴ Calculated as cash flow from operating activities plus cash flow from investing activities

⁵ Calculated as working capital end of period divided by sales figure

⁶ Calculated as Net financial debt + NR pre-spin off items divided by shareholders' equity

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2007 FULL YEAR PERFORMANCE

Sales Bridge

Price effect: + 1.7% Organic volume growth: +2.8% Volume loss (restructuring): (0.5)% Conversion effect: (2.6)% Change of scope: (1.2)% (including \in 29m related to a change in the sales consolidation method)

EBITDA Bridge

Internal projects: +€83m Fixed cost reductions: +€110m Volume loss (restructuring): €(11)m Inflation on fixed costs: €(42)m New businesses: + €26m Environment: +€17m Others: +€7m

Non recurring items:

- Non recurring items includes €94m of restructuring charges: €(10)m for Vinyl Products, €(46)m for Industrial Chemicals and €(38)m for Performance Products
- +€31m of capital gains on the divestments of urea-formadehyde resins and specialty amines
- Impact of the incident at Lavera of €(23)m compensated by the sale of Tacoma land (+€16m).

Income taxes and deferred taxes:

- Income taxes excluding non-recurring items (capital gains on divestments and withholding taxes on dividend) amounted to 29.3% of recurring operating income.
- End of 2007, non recognized deferred tax assets and tax losses amounted to €356m

Cash flows, net debt, provisions and non-recurring pre-spin off items

- Recurring CAPEX: €(281)m
- Variation in working capital: +€47m *Recurring cash flow:* +€201m
- NR pre-spin off items: €(87)m
- Impact from M&A: €(135)m
 Net cash flow: €(94)m

• NR items: €(73)m *Cash flow: +€ 128m*

Net debt, provisions and non-recurring pre-spin off items

| Net debt (in € m) | |
|---------------------------------|-----|
| Net debt | 459 |
| Remaining pre-spin off NR items | 122 |
| Equivalent net debt (31/12/07) | 581 |
| Gearing | 30% |

| Remaining pre-spin off NR items as of end of the year (in €m) | 2006 | 2007 |
|---|------|------|
| Provisions booked end 2005 | 156 | 115 |
| Cash deposit (European antitrust litigations) | (18) | (18) |
| Vinyl restructuring plan capex | 69 | 25 |
| 2006 items | 5 | 0 |
| Non-recurring pre-spin off items | 212 | 122 |

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| Provisions analysis | <u>Curi</u> prov | r <u>ent</u> /isions | Covered by warranties | | Included spin off N | | Total Provisions | |
|----------------------------|---------------------|-------------------------|--------------------------|------|------------------------|------|------------------|------|
| (in € m) | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 |
| Pensions | 272 | 246 | - | | 24 | 15 | 296 | 261 |
| Environment | 121 | 125 | 69 | 63 | 23 | 19 | 213 | 207 |
| Restructuring | 48 | 64 | - | | 79 | 50 | 127 | 113 |
| Others (incl. litigations) | 182 | 188 | 8 | 4 | 31 | 31 | 221 | 223 |
| Total | 623 | 623 | 77 | 67 | 156 | 115 | 857 | 804 |

VINYL PRODUCTS PERFORMANCE

- Sales evolution: Prices: ++, Volumes: =, Conversion and Scope: =
- Organic growth: +2.9%
- Good demand for PVC in Europe: price increases compensated for higher energy and raw material costs
- Benefits from restructuring initiatives (+€30m cumulative EBITDA impact from chlorochemical consolidation plan)
- Large maintenance turnaround in Fos (France)
- EBITDA growth: 40% internal projects, 60% external factors
- 3 new restructuring plans in downstream: (104) positions and full impact in 2009

INDUSTRIAL CHEMICALS PERFORMANCE

- Sales evolution: Prices: +, Volumes: ++, Conversion: --, and Scope: -
- Organic growth: +5.7%
- Contrasted environment with good demand in MMA and Hydrogen Peroxyde but low acrylic margins and price pressure on HFC-134a
- Negative impact of US dollar exchange rate
- Savings from European restructuring plans (PMMA, Thiochemicals, Fluorochemicals): (302) positions
- Benefits from growth projects (Calvert-city, Carling, Becancour...)
- Key partnerships in Asia settled
- First downstream acquisitions (Coatex, PMMA from Repsol)

PERFORMANCE PRODUCTS PERFORMANCE

- Sales evolution: Prices: ++, Volumes: =, Conversion: --, and Scope: --
- Organic growth: +4.2%, excluding negative impact on volumes from the closure of Villers-Saint Paul site (France)
- Significant contribution from restructuring in Functional Additives and Technical Polymers: (263) positions
- 19% of sales from products of less than 5 years
- Price increase in Additives to offset increase in price of tin
- Negative impact of US dollar exchange rate
- €300m of revenue sold



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4TH QUARTER 2007 PERFORMANCE

Sales bridge (0.4)%

Volume growth: +4.5% Conve Price & product mix: 1.6% Chang

Conversion effect: (3.4)% Change of scope: (3.1)%

Changes in the scope of business of Performance Products include €29m related to a change in the sales consolidation method for some subsidiaries.

- EBITDA up 41% at €107 million
 - Positive effects:
 - Strong reduction of fixed costs resulting from restructuring initiatives (Chlorochemicals, Fluorochemicals, Functionnal Additives)
 - Volume increase especially in PMMA, Thiochemicals and Specialty Chemicals fuelled by new products
 - o Good demand in caustic soda

Negative effects:

- Unfavorable euro/US dollar exchange rate
- High raw material and energy costs
- Low acrylic unit margins
- o Usual seasonality of results
- Other income and expenses of €16 million mainly correspond to restructuring charges for plans in Marseille, Crosby and Serquigny (announced beginning of 2008) compensated by the capital gain on the sale of urea-formaldehyde resins in Leuna.
- €143 million capex out of which €22 million relateto the Chlorochemicals consolidation plan.

MAJOR PROJECTS SINCE OCTOBER 1ST:

- Acquisition of Coatex, finalized on October 1st, 2007. Impact on fourth quarter results limited (valuation of inventories at market prices in accordance with IFRS)
- Finalization of the divestiture of urea formaldehyde resins in Leuna (Germany) on November, 1st.
- Launch of a restructuring plan in Technical Polymers in Marseille (France) in October 2007:
 - Loss of 48.5 positions
 - Reliability and yields improvement
 - 10% production capacity increase (PA 11 monomer)
- Launch of a restructuring plan in Functionnal Additives in Crosby (US) in December 2007:
 - Loss of 26 positions
 - Reorganization of production capacities of organic peroxides in North America.
- Launch of a restructuring plan in Technical Polymers in Serquigny (France):
 - Loss of 49 positions
 - Capex of €13m mainly for new products development
- Acquisition on February 29th, of the PMMA sheet and block production activity from the Repsol YPF group. This new activity with sales around €30m will consolidate the European PMMA business.
- Announcement of the reorganization of several support functions with the creation of two Shared Services Centers. This reorganization will lead to a reduction of 30 positions and improve processes.



ARKEMA Financial Statements

Consolidated financial statements - At the end of December 2007

INCOME STATEMENT

| | 4th Quarter 2006 | End of December 2006 | 4th Quarter 2007 | End of December 2007 |
|--|------------------|----------------------|------------------|----------------------|
| (In millions of euros) | | | | |
| | | (audited) | | (audited) |
| | | | | |
| Sales | 1 323 | 5 664 | 1 318 | 5 675 |
| Operating expenses | (1 157) | (4 879) | (1 139) | (4 827) |
| Research and development expenses | (44) | (168) | (44) | (158) |
| Selling and administrative expenses | (96) | (417) | (94) | (397) |
| Recurring operating income | 26 | 200 | 41 | 293 |
| Other income and expenses | (38) | (92) | 16 | (72) |
| Operating income | (12) | 108 | 57 | 221 |
| Equity in income of affiliates | 1 | 1 | 2 | 5 |
| Financial result | (3) | (10) | (3) | (15) |
| Income taxes | 1 | (59) | (38) | (104) |
| Net income of continuing operations | (13) | 40 | 18 | 107 |
| Net income of discontinued operations | 0 | 7 | - | 17 |
| Net income | (13) | 47 | 18 | 124 |
| Of which minority interests | 1 | 2 | - | 2 |
| Net income - Group share | (14) | 45 | 18 | 122 |
| Earnings per share (amount in euros) | -0,23 | 0,75 | 0,30 | 2,02 |
| Diluted earnings per share (amount in euros) | -0,23 | 0,75 | 0,30 | 2,01 |
| Depreciation and amortization | (50) | (211) | (66) | (225) |
| EBITDA | 76 | 411 | 107 | 518 |
| Adjusted net income | 14 | 115 | 20 | 186 |

The consolidated accounts at December 31, 2006 have been restated for the disposal of the Cerexagri business in application of IFRS5.

BALANCE SHEET

| | <u>31.12.2006</u> | <u>31.12.2007</u> |
|--|-------------------|-------------------|
| | (audited) | (audited) |
| (In millions of euros) | | |
| ASSETS | | |
| Intangible assets, net | 236 | 460 |
| Property, plant and equipment, net Equity affiliates: investments and loans | 1 376 104 | 1 525 42 |
| Other investments | 21 | 42 24 |
| Deferred income tax assets | 36 | 18 |
| Other non-current assets | 121 | 100 |
| TOTAL NON-CURRENT ASSETS | 1 894 | 2 169 |
| Inventories | 1 036 | 1 017 |
| Accounts receivable | 1 030 | 1 000 |
| Prepaid expenses and other current assets | 202 | 160 |
| Income taxes recoverable | 36 | 31 |
| Other current assets | - | 1 |
| Cash and cash equivalents | 171 | 58 |
| Total assets of discontinued operations | 144 | - |
| TOTAL CURRENT ASSETS | 2 600 | 2 267 |
| TOTAL ASSETS | 4 494 | 4 436 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Share capital | 605 | 605 |
| Paid-in surplus and retained earnings | 1 313 | 1 449 |
| Cumulative translation adjustment | (27) | (140) |
| Treasury shares | - | - |
| SHAREHOLDERS' EQUITY - GROUP SHARE | 1 891 | 1 914 |
| Minority interests | 15 | 21 |
| TOTAL SHAREHOLDERS' EQUITY | 1 906 | 1 935 |
| Deferred income tax liabilities | 14 | 54 |
| Provisions | 891 | 833 |
| Non-current debt | 52 | 61 |
| TOTAL NON-CURRENT LIABILITIES | 957 | 948 |
| Accounts payable | 791 | 786 |
| Other creditors and accrued liabilities | 314 | 290 |
| Income taxes payable | 14 | 15 |
| Other current liabilities | - | 6 |
| Current debt | 443 | 456 |
| Total liabilities of discountinued operations | 69 | - |
| TOTAL CURRENT LIABILITIES | 1 631 | 1 553 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 4 494 | 4 436 |

CASH FLOW STATEMENT

| (In millions of euros) (audited) (audited) Including Cerexagri Cash flow - operating activities Net income 47 124 Depreciation, amortization and impairment of assets 218 246 Provisions, valuation allowances and deterned taxes (210) (2) (Gains)/losses on sales of assets (5) (66) Undistributed affiliale equity earnings (1) (5) Cherry colsons, valuation allowances and deterned taxes (210) (2) (Calars)/losses on sales of assets (5) (66) Undistributed affiliale equity earnings (1) (5) Cherry colsons, valuation allowances and deterned taxes (336) (325) Cash flow rinvesting activities (1) (2) Cash flow investing activities (402) (634) Intrangble assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-tern loans (402) (634) Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of other investrem 10 1 Rep | | End of December 2006 | End of December 2007 |
|--|---|----------------------|----------------------|
| Cash flow - operating activities 47 124 Net income 47 124 Depreciation, amortization and impairment of assets 218 246 Provisions, valuation allowances and deferred taxes (210) (2) (Gains)/losses on sales of assets (5) (96) Undistributed affiliate equity earnings (1) (5) Charge in working capital 16 47 Other changes 3 5 Cash flow rom operating activities 68 319 Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of other investments 10 1 Repayment of long-term loans 38 27 Total divestitures 54 221 Cash flow r financing activities 10 1 Issuance (repayment) of shares 532 5 | (in millions of euros) | (audited) | (audited) |
| Net income 47 124 Depreciation, amortization and impairment of assets 218 246 Provisions, valuation allowances and deferred taxes (210) (2) (Gains)/losses on sales of assets (5) (96) Undistributed affiliate equity earnings (1) (5) Cher changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities 68 319 Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Cash flow from investing activities (346) (413) Cash flow fr | | Including Cerexagri | |
| Depreciation, amortization and impairment of assets 218 248 Provisions, valuation allowances and deferred taxes (210) (2) (Cains)/losses on sales of assets (5) (96) Undistributed affiliate equity earnings (1) (5) (Charge in working capital 16 447 Other changes 3 5 Cash flow from operating activities 68 319 Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - <td>Cash flow - operating activities</td> <td></td> <td></td> | Cash flow - operating activities | | |
| Provisions, valuation allowances and deferred taxes (210) (2) (Gains)/losses on sales of assets (5) (96) Undistributed affiliate equity earnings (1) (5) Charge in working capital 16 47 Other changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities 68 319 Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of other investments 10 1 Repayment of long-term loans 38 27 Total divestitures 532 5 Dividends paid to Parent company shareholders - - Dividends paid to Minority shareholders - - Dividends paid to Minority shareholders - - Dividends paid to Minority shareholders | Net income | 47 | 124 |
| (Gains)/losses on sales of assets (5) (96) Undistributed affiliate equity earnings (1) (5) Charge in working capital 16 47 Other changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities 68 319 Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of untangible assets and property, plant and equipment 10 1 Repayment of long-term loans 38 27 Total divestitures 54 221 Cash flow from investing activities - - Issuance (repayment) of shares 532 5 Dividends paid to Parent company shareholders - - Uncrease/ Decrease in short-term borrowings and bank overdrafts (130) (4) Cash flow fro | | | |
| Undistributed affiliate equity earnings (1) (5) Change in working capital 16 47 Other changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities 68 319 Cash flow - investing activities (336) (325) Intangible assets and property, plant, and equipment, additions (36) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (402) (634) Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Dividents paid to Pinority shareholders <t< td=""><td></td><td></td><td></td></t<> | | | |
| Change in working capital 16 47 Other changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities 68 319 Cash flow - investing activities (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 < | | | |
| Other changes 3 5 Cash flow from operating activities 68 319 Cash flow - investing activities (336) (325) Intangible assets and property, plant, and equipment, additions (36) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of other investments 10 1 Repayment of long-term loans 38 27 Total divestitures 54 221 Cash flow from investing activities (348) (413) Cash flow from investing activities (348) (413) Cash flow from investing activities 532 5 Issuance (repayment) of shares 532 5 Dividends paid to Parent company shareholders (1) - Increase/ Decrease in Innority shareholders (1) - Increase/ Decrease in Norg-term debt (6) 9 Increase/ Decrease in Innority shareholders <td></td> <td></td> <td></td> | | | |
| Cash flow from operating activities 68 319 Cash flow - investing activities Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of subsidiaries, net of cash sold - 105 Proceeds from sale of other investments 10 1 1 Repayment of long-term loans 232 5 221 Cash flow from | | | |
| Cash flow - investing activities Intangible assets and property, plant, and equipment, additions (336) (325) Acquisitions of subsidiaries, net of cash acquired (7) (294) Increase in long-term loans (59) (15) Total expenditures (402) (634) Proceeds from sale of intangible assets and property, plant and equipment 6 88 Proceeds from sale of other investments 10 1 Repayment of long-term loans 38 27 Total divestitures 54 221 Cash flow from investing activities (348) (413) Cash flow from investing activities 10 - Issuance (repayment) of shares 532 5 Dividends paid to Parent company shareholders - - Increase/ Decrease in Inog-term both (6) 9 Increase/ Decrease in short-term borrowings and bank overdrafts (130) (4) Cash flow from financing activities Increase/ Decrease in in cash and cash equivalents 115 (84) Effect of exchange rates and changes in scope (18) (29) Increase/ decrease | | - | - |
| Intangible assets and property, plant, and equipment, additions(336)(325)Acquisitions of subsidiaries, net of cash acquired(7)(294)Increase in long-term loans(59)(15)Total expenditures(402)(634)Proceeds from sale of intangible assets and property, plant and equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activities(348)(413)Increase/ Decrease in long-term debt(6)9Increase/ Decrease in long-term debt(6)9Increase/ Decrease in long-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period67171Cash and cash equivalents of discontinued operations20- | Cash flow from operating activities | 68 | 319 |
| Acquisitions of subsidiaries, net of cash acquired(7)(294)Increase in long-term loans(59)(15)Total expenditures(402)(634)Proceeds from sale of intangible assets and property, plant and equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activities5325Dividends paid to Minority shareholdersDividends paid to Darren debt(6)9Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities395100Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period(14)-Cash and cash equivalents of discontinued operations at end of period(14)- | Cash flow - investing activities | | |
| Acquisitions of subsidiaries, net of cash acquired(7)(294)Increase in long-term loans(59)(15)Total expenditures(402)(634)Proceeds from sale of intangible assets and property, plant and equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activities5325Dividends paid to Minority shareholdersDividends paid to Darren debt(6)9Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities395100Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period(14)-Cash and cash equivalents of discontinued operations at end of period(14)- | Intangible assets and property, plant, and equipment, additions | (336) | (325) |
| Total expenditures(402)(634)Proceeds from sale of intangible assets and property, plant and equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholdersOther sees / Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period(14)-Cash and cash equivalents of discontinued operations at end of period(14)- | | () | · · / |
| Proceeds from sale of intangible assets and property, plant and equipmentequipment688Proceeds from sale of subsidiaries, net of cash sold-1001Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow from investing activities(348)(413)Cash flow - financing activities(348)(413)Cash flow - financing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholders(1)Dividends paid to Minority shareholders(1)Dividends paid to Minority shareholders(1) </td <td>Increase in long-term loans</td> <td>(59)</td> <td>(15)</td> | Increase in long-term loans | (59) | (15) |
| equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestituresCash flow from investing activities(348)(413)Cash flow - financing activities(348)(413)Cash flow - financing activities5325Issuance (repayment) of shares5325Dividends paid to Parent company shareholdersIncrease/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activitiesNet increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Stort-term loan to discontinued operations20- | Total expenditures | (402) | (634) |
| equipment688Proceeds from sale of subsidiaries, net of cash sold-105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestituresCash flow from investing activities(348)(413)Cash flow - financing activities(348)(413)Cash flow - financing activities5325Issuance (repayment) of shares5325Dividends paid to Parent company shareholdersIncrease/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activitiesNet increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Stort-term loan to discontinued operations20- | Proceeds from sale of intangible assets and property plant and | | |
| Proceeds from sale of subsidiaries, net of cash sold105Proceeds from sale of other investments101Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow from investing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholdersOf cash flow from financing activitiesIncrease/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations at end of period(14)-South colspan="2">Of discontinued operations20 | | 6 | 88 |
| Repayment of long-term loans3827Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activities(348)(413)Issuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | | - | 105 |
| Total divestitures54221Cash flow from investing activities(348)(413)Cash flow - financing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Proceeds from sale of other investments | 10 | 1 |
| Cash flow from investing activities(348)(413)Cash flow - financing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Repayment of long-term loans | 38 | 27 |
| Cash flow - financing activitiesIssuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Total divestitures | 54 | 221 |
| Issuance (repayment) of shares5325Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Cash flow from investing activities | (348) | (413) |
| Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Cash flow - financing activities | | |
| Dividends paid to Parent company shareholdersDividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Issuance (renavment) of shares | 532 | 5 |
| Dividends paid to Minority shareholders(1)-Increase/ Decrease in long-term debt(6)9Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | | | - |
| Increase/ Decrease in short-term borrowings and bank overdrafts(130)(4)Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | | (1) | - |
| Cash flow from financing activities39510Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | | | |
| Net increase/(decrease) in cash and cash equivalents115(84)Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Increase/ Decrease in short-term borrowings and bank overdrafts | (130) | (4) |
| Effect of exchange rates and changes in scope(18)(29)Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Cash flow from financing activities | 395 | 10 |
| Cash and cash equivalents at beginning of period67171Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Net increase/(decrease) in cash and cash equivalents | 115 | (84) |
| Cash and cash equivalents of discontinued operations at end of period(14)-Short-term loan to discontinued operations20- | Effect of exchange rates and changes in scope | (18) | (29) |
| Short-term loan to discontinued operations 20 - | Cash and cash equivalents at beginning of period | | |
| Short-term loan to discontinued operations 20 - | Cash and cash equivalents of discontinued operations at end of period | (14) | - |
| Cash and cash equivalents at end of period 171 58 | | | - |
| | Cash and cash equivalents at end of period | 171 | 58 |

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (audited)

| | Shares i | ssued | | | | Treasur | y shares | | | |
|--|------------|--------|--------------------|----------------------|---|---------|----------|--|-----------------------|-------------------------------|
| (In millions of euros) | Number | Amount | Paid-in surplus | Retained earnings | Cumulative translation adjustment | Number | Amount | Shareholders' equity - Group share | Minority interests | Total shareholders' equity |
| As of January 1, 2007 | 60 453 823 | 605 | 1 006 | 307 | (27) | | | 1 891 | 15 | 1 906 |
| Cash dividend Issuance of share capital Purchase of treasury shares Cancellation of purchased treasury shares Sale of treasury shares Other | | | | | | | | | 5 | 5 |
| Transactions with shareholders | | | | | | | | | 5 | 5 |
| Net income | | | | 122 | | | | 122 | 2 | 124 |
| Changes in items recognized directly through equity | | | | 7 | | | | 7 | | 7 |
| Actuarial gains or losses | | | | 9 | | | | 9 | | 9 |
| Change in translation adjustments | | | | | (113) | | | (113) | (1) | (114) |
| Other | | | | (2) | | | | (2) | | (2) |
| Total of recognized income and expenses | | | | 136 | (113) | | | 23 | 1 | 24 |
| As of December 31, 2007 | 60 453 823 | 605 | 1 006 | 443 | (140) | | | 1 914 | 21 | 1 935 |

INFORMATION BY BUSINESS SEGMENT

| | | | 4th Quarter 2006 | | | | | | | |
|---|-------------------------|-------------------------|-------------------------|---------------|-------------|--|--|--|--|--|
| (In millions of euros) | Vinyl Products | Industrial Chemicals | Performance Products | Corporate | Group total | | | | | |
| Non-Group sales Inter-segment sales Total sales | 335 16 351 | 568 40 608 | 418 5 423 | 2 (1) 1 | 1 323 | | | | | |
| Recurring operating income | (1) | 18 | 13 | (4) | 26 | | | | | |
| Other income and expenses | (1) | 2 | (8) | (31) | (38) | | | | | |
| Operating income | (2) | 20 | 5 | (35) | (12) | | | | | |
| Equity in income of affiliates | 1 | (1) | 1 | - | 1 | | | | | |
| Depreciation and amortization Asset impairment Changes in non-current provisions recognized through | (5) | (26) | (18) | (1) | (50) | | | | | |
| income | 14 | 7 | 6 | (3) | 24 | | | | | |
| EBITDA | 4 | 44 | 31 | (3) | 76 | | | | | |
| Intangible assets and property, plant and equipment, additions | 23 | 70 | 31 | - | 124 | | | | | |

| | 4th Quarter 2007 | | | | |
|---|-------------------------|-------------------------|-------------------------|-------------|-------------|
| (In millions of euros) | Vinyl Products | Industrial Chemicals | Performance Products | Corporate | Group total |
| Non-Group sales Inter-segment sales Total sales | 333 13 346 | 618 38 656 | 366 5 371 | 1 - 1 | 1 318 |
| Recurring operating income | 4 | 31 | 13 | (7) | 41 |
| Other income and expenses | (6) | 8 | 15 | (1) | 16 |
| Operating income | (2) | 39 | 28 | (8) | 57 |
| Equity in income of affiliates | 1 | - | 1 | - | 2 |
| Depreciation and amortization Asset impairment Changes in non-current provisions recognized through | (8) | (36) (2) | (22) | (0) | (66) (2) |
| income | 3 | 17 | (5) | 4 | 19 |
| EBITDA | 11 | 67 | 36 | (7) | 107 |
| Intangible assets and property, plant and equipment, additions | 49 | 64 | 26 | 4 | 143 |

4th Quarter 2007

INFORMATION BY BUSINESS SEGMENT

| | End of December 2006 | | | | |
|---|-----------------------------|------------------------------|-----------------------------|-------------|-----------------|
| (In millions of euros) | Vinyl Products | Industrial Chemicals | Performance Products | Corporate | Group total |
| Non-Group sales Inter-segment sales Total sales | 1 379 74 1 453 | 2 494 179 2 673 | 1 784 17 1 801 | 7 - 7 | 5 664 - - |
| Recurring operating income | 21 | 160 | 71 | (52) | 200 |
| Other income and expenses | (8) | 2 | (41) | (45) | (92) |
| Operating income | 13 | 162 | 30 | (97) | 108 |
| Equity in income of affiliates | 1 | (1) | 1 | - | 1 |
| Depreciation and amortization Asset impairment Changes in non-current provisions recognized through | (17) | (107) | (85) | (2) | (211) |
| income | 41 | 18 | (21) | 208 | 246 |
| EBITDA | 38 | 267 | 156 | (50) | 411 |
| Intangible assets and property, plant and equipment, additions | 76 | 172 | 87 | 1 | 336 |

| | End of December 2007 | | | | |
|---|-----------------------------|------------------------------|-----------------------------|--------------------|--------------|
| (In millions of euros) | Vinyl Products | Industrial Chemicals | Performance Products | Corporate | Group total |
| Non-Group sales Inter-segment sales Total sales | 1 418 63 1 481 | 2 529 158 2 687 | 1 723 18 1 741 | 5 - 5 | 5 675 |
| Recurring operating income | 65 | 178 | 97 | (47) | 293 |
| Other income and expenses | (12) | (43) | (8) | (9) | (72) |
| Operating income | 53 | 135 | 89 | (56) | 221 |
| Equity in income of affiliates | 4 | - | 1 | - | 5 |
| Depreciation and amortization Asset impairment Changes in non-current provisions recognized through | (26) | (111) (2) | (86) | (2) | (225) (2) |
| income | 10 | (16) | (8) | 41 | 27 |
| EBITDA | 90 | 289 | 184 | (45) | 518 |
| Intangible assets and property, plant and equipment, additions | 111 | 124 | 83 | 7 | 325 |