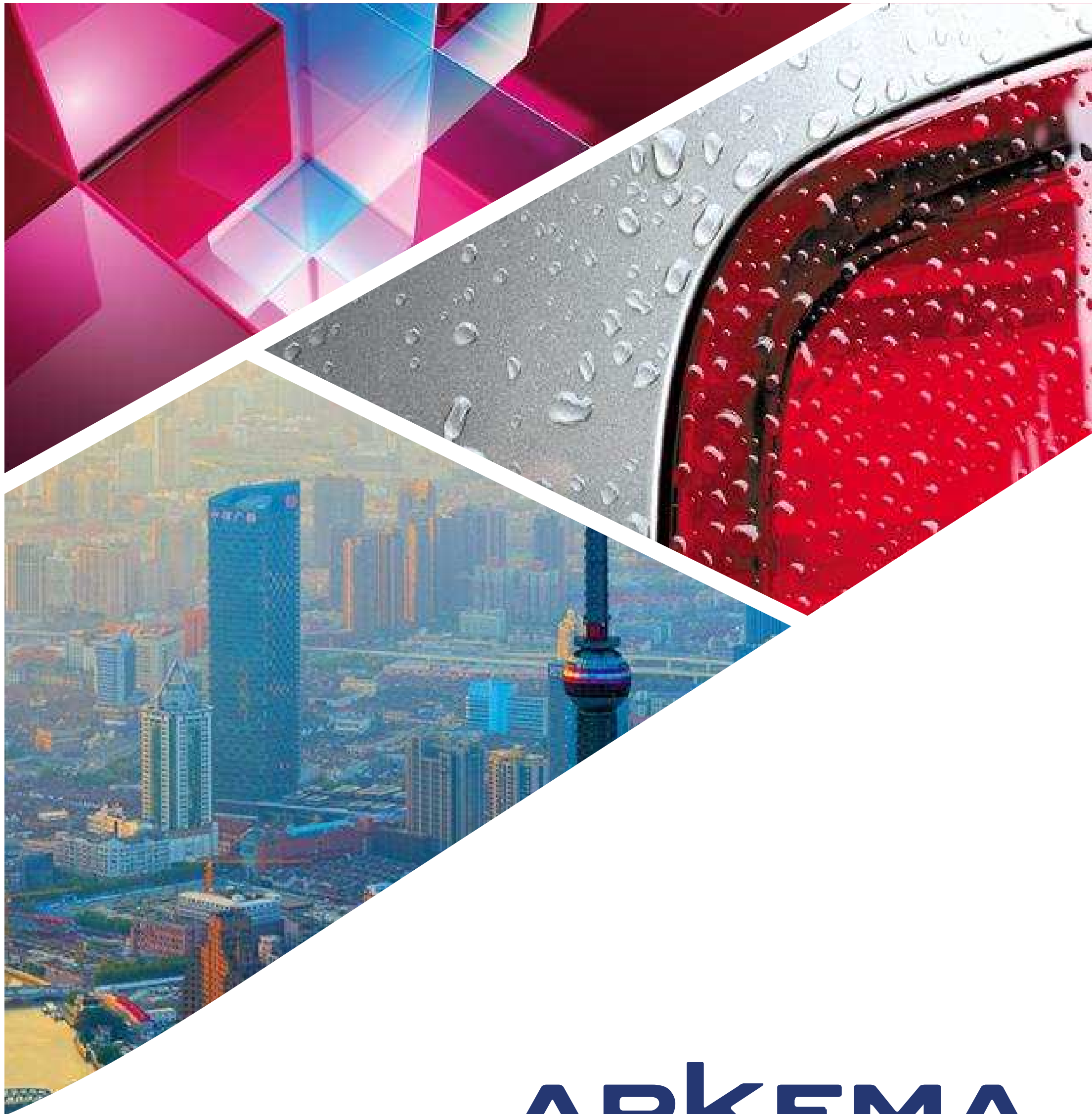
THIRD QUARTER 2019 RESULTS AND HIGHLIGHTS

30 OCTOBER 2019



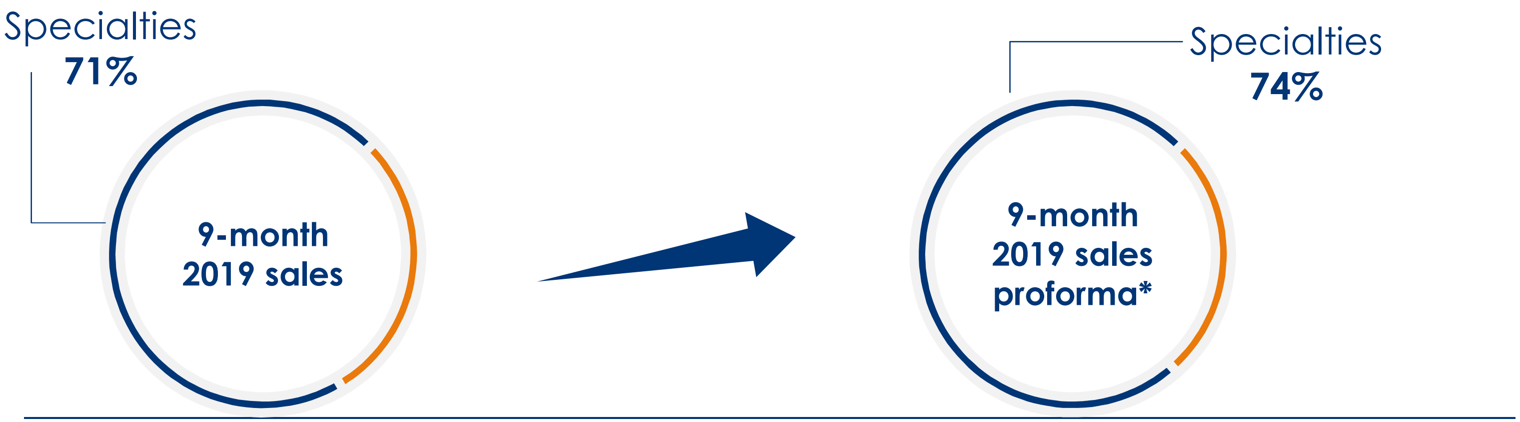
ARKEMA
INNOVATIVE CHEMISTRY

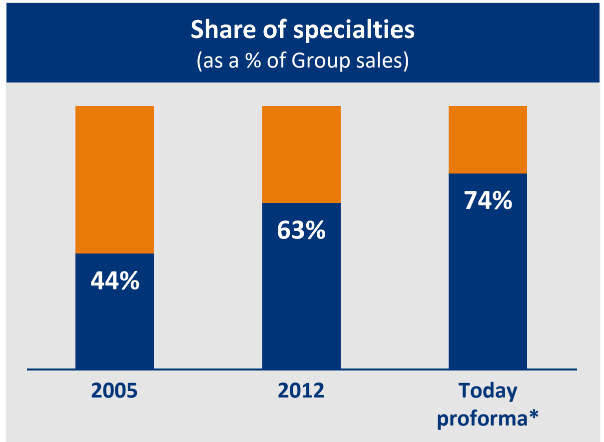
3Q'19 FINANCIAL HIGHLIGHTS

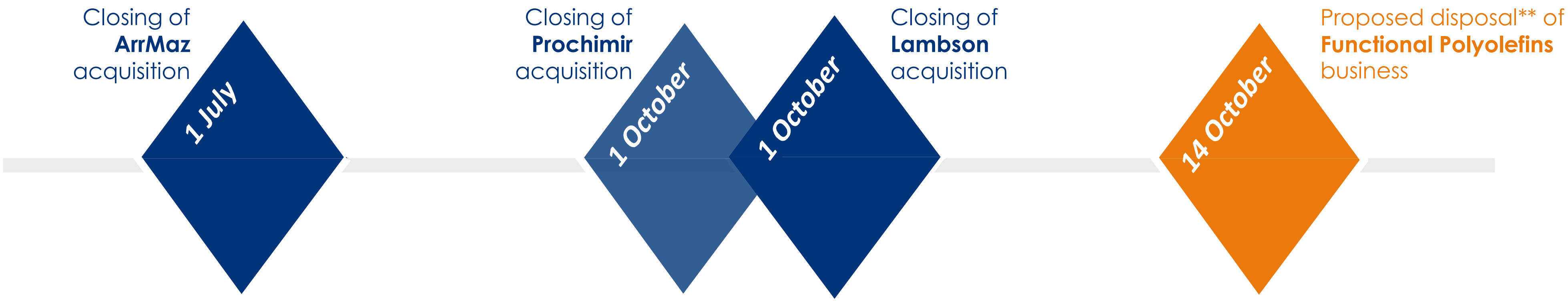
€2,216m sales	**+2.3%** YoY (€2,167m in 3Q'18) Slight growth in volumes of **+0.7%**
€385m EBITDA	**3%** up against the record performance of 3Q'18 Driven by the strong increase of **specialties** [1]
17.4% EBITDA margin	17.3% in 3Q'18 Stable at a high level despite a more challenging and uncertain macro-economic environment
€166m adj. net income	**7.5%** of sales **€2.19** adjusted EPS
€218m free cash flow	Strong performance, in the continuity of 1H'19
€1,770m net debt	1.2x LTM EBITDA Including payment for the acquisitions of ArrMaz and of our partner's stake in Sunke

[1] The Group distinguishes intermediate businesses, corresponding to the PMMA, Fluorogases and Acrylics Business Lines, and specialty businesses

RECENT M&A PROJECTS ACCELERATING TRANSFORMATION TOWARDS SPECIALTIES



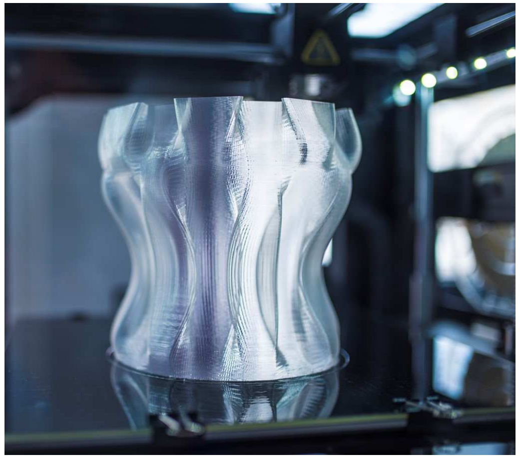




* Including the impact of the acquisitions of ArrMaz, Prochimir and Lambson and the proposed disposal of the Functional Polyolefins business on a 9-month basis

** Subject to an information and consultation process involving Arkema's employee representative bodies and to the approval of the relevant antitrust authorities

ORGANIC GROWTH HIGHLIGHTS



Start-up of a PA12 powder capacity expansion

In Mont (France)

+50% global capacity increase of **specialty PA12 powders** marketed under the brand name Orgasol®

Coatings, personal care, composites and 3D printing markets

Announcement of a PVDF capacity expansion

In Changshu (China)

+50% capacity increase of PVDF Kynar® **dedicated to lithium-ion batteries** for EVs

Scheduled to come on stream in Q4 2020

Start-up of a new 90kt acrylic acid reactor

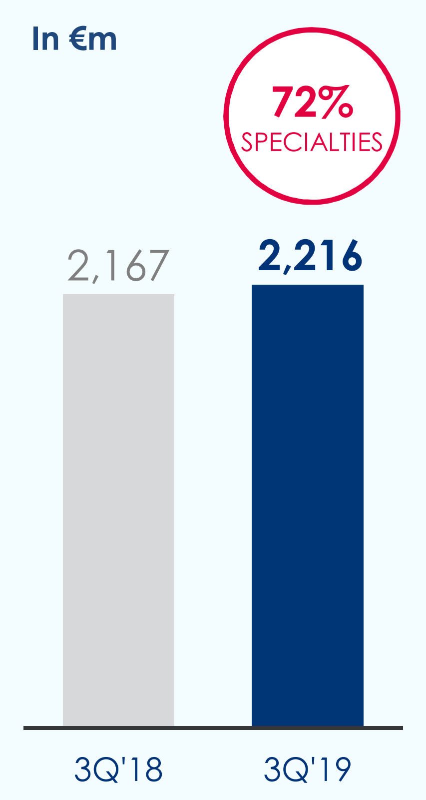
In Clear Lake (US)

Among the **most competitive** manufacturing assets in the US using the **latest production technologies**

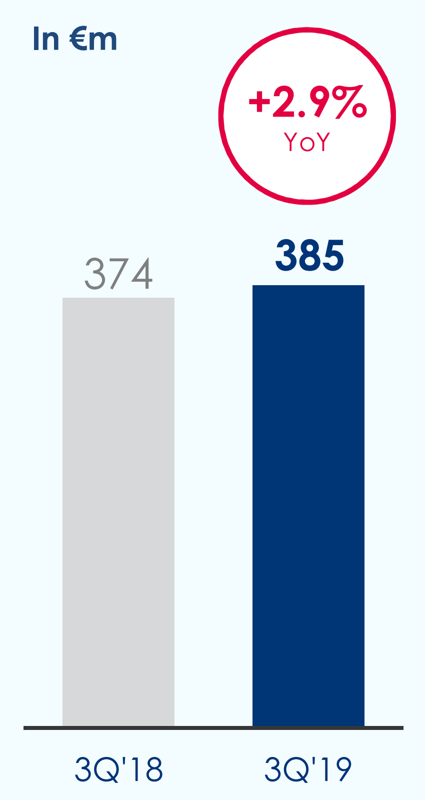
Superabsorbents, paints, adhesives and water treatment markets

3Q'19 PERFORMANCE

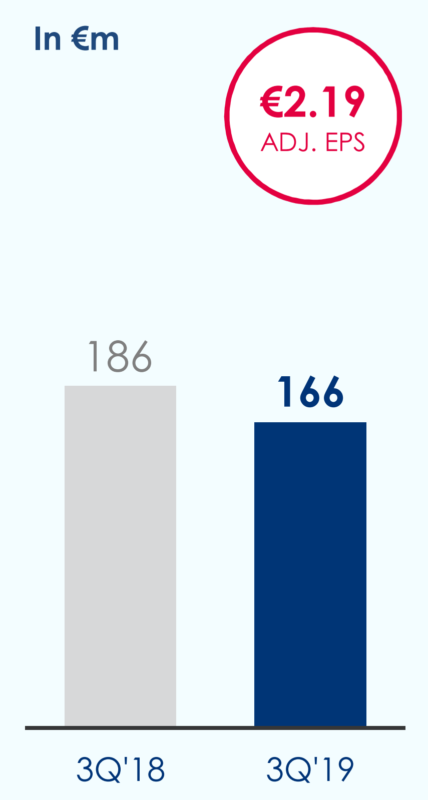
SALES



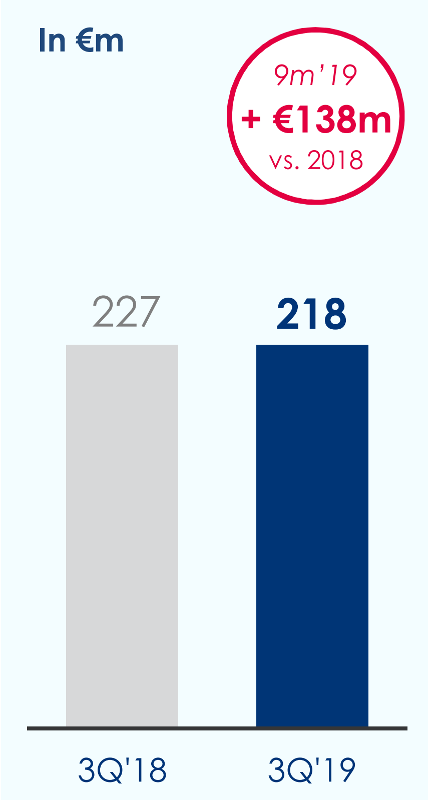
EBITDA



ADJ. NET INCOME



FREE CASH FLOW



As of 1 January 2019, the Group applies the IFRS 16 standard "Leases". Impact on EBITDA is a €15m positive in 3Q'19 and is not material on REBIT. 2018 figures have not been restated.

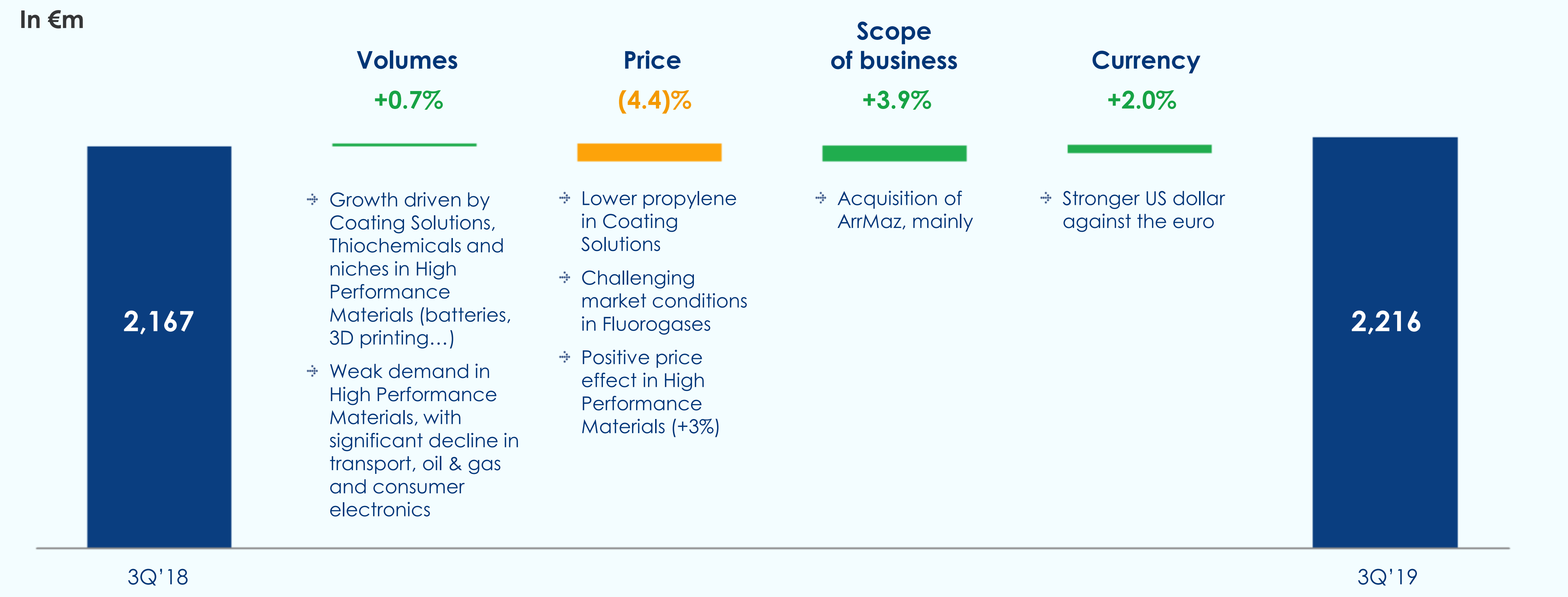
3Q'19 KEY FIGURES

In €m (except EPS)	3Q'18	3Q'19	Δ
Sales	2,167	**2,216**	+2.3%
EBITDA	374	**385**	+2.9%
EBITDA margin	17.3%	**17.4%**	
Recurring operating income (REBIT)	265	**250**	-5.7%
REBIT margin	12.2%	**11.3%**	
Adjusted net income	186	**166**	-10.8%
Adjusted EPS *(in euros)*	2.44	**2.19**	-10.2%

As of 1 January 2019, the Group applies the IFRS 16 standard "Leases". Impact on EBITDA is a €15m positive in 3Q'19 and is not material on REBIT. 2018 figures have not been restated.

3Q'19 SALES BRIDGE

SALES



Volumes
- Growth driven by Coating Solutions, Thiochemicals and niches in High Performance Materials (batteries, 3D printing…)
- Weak demand in High Performance Materials, with significant decline in transport, oil & gas and consumer electronics

Price
- Lower propylene in Coating Solutions
- Challenging market conditions in Fluorogases
- Positive price effect in High Performance Materials (+3%)

Scope of business
- Acquisition of ArrMaz, mainly

Currency
- Stronger US dollar against the euro

HIGH PERFORMANCE MATERIALS (48% OF GROUP SALES)

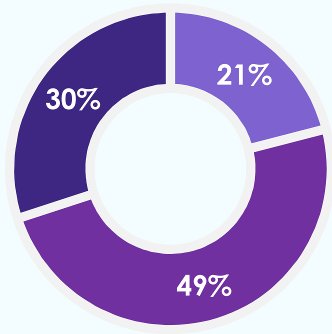
3Q'19 KEY FIGURES

In €m	3Q'18	3Q'19	Change
Sales	987	**1,068**	+8.2%
EBITDA	162	**182**	+12.3%
EBITDA margin	16.4%	**17.0%**	
Rec. operating income	123	**134**	+8.9%

3Q'19 SALES DEVELOPMENT

Volumes	**(4.1)%**
Prices	**+3.0%**
Currency	**+2.1%**
Scope	**+7.1%**

3Q'19 SALES BY BUSINESS LINE



3Q'19 HIGHLIGHTS

- **+7.1% scope effect**, reflecting the integration of ArrMaz in Performance Additives
- **Prices up 3.0%**, positive in all Business Lines, on higher selling prices and improved product mix, especially in adhesives
- **Volumes down 4.1%**, penalized by the global economic context
  - Softer demand in transport, oil & gas and consumer electronics. Positive dynamic in niche markets like batteries and 3D printing
  - Cautious inventory management by our customers
- **€182m EBITDA (+12.3% YoY) and EBITDA margin up 60 bps to 17%**
  - Bostik EBITDA up ~20% YoY and EBITDA margin up 200 bps, driving the higher profitability of the division
  - Advanced materials resisting well, in spite of the weakness of volumes in certain markets
  - ArrMaz performance perfectly in line with our expectations

INDUSTRIAL SPECIALTIES (28% OF GROUP SALES)

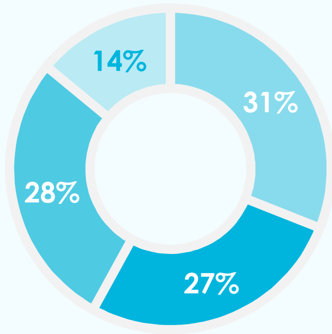
3Q'19 KEY FIGURES

In €m	3Q'18	3Q'19	Change
Sales	646	**606**	(6.2)%
EBITDA	165	**152**	(7.9)%
EBITDA margin	25.5%	**25.1%**	
Rec. operating income	121	**98**	(19.0)%

3Q'19 SALES DEVELOPMENT

Volumes	**+2.8%**
Prices	**(10.8)%**
Currency	**+1.7%**
Scope	**-**

3Q'19 SALES BY BUSINESS LINE



3Q'19 HIGHLIGHTS

- **€606m sales**
  - Prices down 10.8%, reflecting continued challenging market conditions in Fluorogases and, to a lesser extent, normalization in MMA/PMMA
  - +2.8% volume effect, driven by a positive dynamic in Thiochemicals
- **€152m EBITDA and stable EBITDA margin at 25%**, with contrasting trends between Business Lines
  - Strong growth of Thiochemicals in the continuity of 1H'19, driven by solid demand in its end markets
  - Fluorogases still strongly penalized by illegal HFC imports in Europe weighing on prices
  - MMA/PMMA chain holding up well, benefiting from its strong integration, its quality of innovation and favorable raw materials

COATING SOLUTIONS (24% OF GROUP SALES)

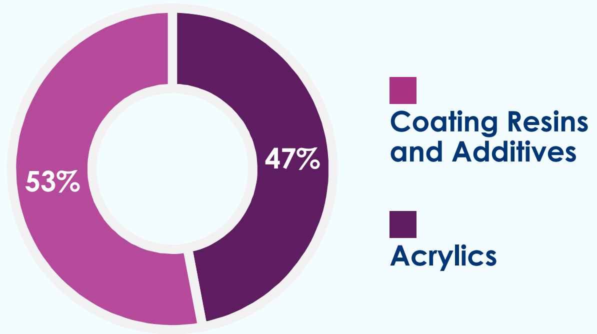
3Q'19 KEY FIGURES

In €m	3Q'18	3Q'19	Change
Sales	527	**535**	+1.5%
EBITDA	65	**70**	+7.7%
EBITDA margin	12.3%	**13.1%**	
Rec. operating income	39	**39**	-

3Q'19 SALES DEVELOPMENT

Volumes	**+7.0%**
Prices	**(10.7)%**
Currency	**+2.3%**
Scope	**+2.9%**

3Q'19 SALES BY BUSINESS LINE



3Q'19 HIGHLIGHTS

- **€535m sales, up 1.5% YoY**
  - Significant volume growth at +7.0%, mainly in acrylic monomers in Asia and the US, following the start-up of the new acrylic acid reactor in Clear Lake
  - -10.7% price effect mainly on lower propylene price
  - +2.9% scope effect corresponding to the acquisition of Jurong's stake in Taixing Sunke Chemicals
- **€70m EBITDA and EBITDA margin at 13.1%**
  - Unit margin improvement in downstream businesses
  - EBITDA margin up by 80 bps YoY

EXCELLENT CASH GENERATION

RECONCILIATION OF EBITDA TO NET CASH FLOW

In €m	3Q'18	3Q'19
EBITDA	**374**	**385**
Current taxes	(45)	(48)
Cost of debt	(23)	(24)
Change in working capital and fixed assets payables [1]	74	59
Recurring capital expenditure	(120)*	(118)
Exceptional capital expenditure	(16)	(30)
Others (including non-recurring items)	(17)*	(6)
FREE CASH FLOW	**227**	**218**
Impact of portfolio management	(27)	(594)
NET CASH FLOW	**200**	**(376)**

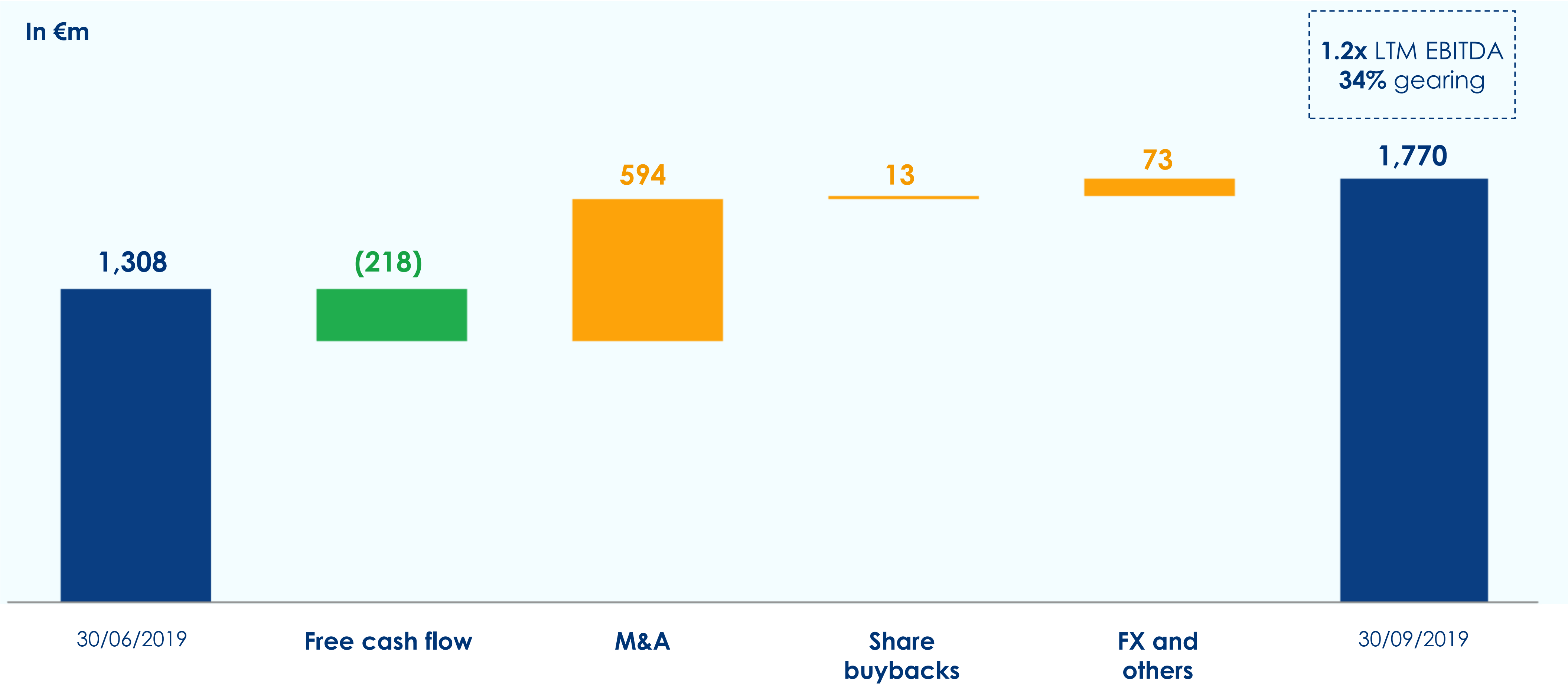
3Q'19 HIGHLIGHTS

- **Decrease of working capital reflecting usual business seasonality**
  - 16.4% working capital on annualized sales ratio (16.1% end of September 2018)
- **Higher capex YoY, in line with 2019e capex (recurring + exceptional) guidance at ~€610m**
- **€594m portfolio management cash out for the acquisitions of:**
  - ArrMaz
  - Jurong's stake in Taixing Sunke Chemicals

[1] Excluding non-recurring items and impact of portfolio management

* Restated figures

3Q'19 NET DEBT BRIDGE



2019 OUTLOOK

- 4Q'19 macro-economic environment should remain challenging and volatile
  - Ongoing geopolitical uncertainties are weighing on global demand
  - Cautious inventory management expected from our customers
- Continued focus on internal momentum and implementation of our long term strategy
- In 4Q'19, intermediates should be well down, mainly reflecting the challenging conditions in Fluorogases, while further solid growth is expected in specialties, notably driven by positive momentum in adhesives and performance coatings, as well as ArrMaz

Taking into account the performance over the first three quarters of the year and while remaining attentive to the development of the macroeconomic environment, Arkema confirms its ambition to consolidate its financial performance at high levels and to achieve in 2019 an EBITDA comparable with the 2018 record level.

2019 takes into account the new IFRS 16 standard.

DISCLAIMER

The information disclosed in this document may contain forward-looking statements with respect to the financial condition, results of operations, business and strategy of Arkema. Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to material risk factors such as among others, changes in raw material prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions. These risk factors are further developed in the reference document.

Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise.

Further information on factors which could affect Arkema's financial results is provided in the documents filed with the French *Autorité des marchés financiers*.

Financial information since 2005 is extracted from the consolidated financial statements of Arkema. Quarterly financial information is not audited.

The business division information is presented in accordance with Arkema's internal reporting system used by the management.

The main performance indicators used by the Group are defined in the 2018 Reference Document. As part of the analysis of its results or to define its objectives, the Group uses in particular the following indicators:

REBIT margin: corresponds to the recurring operating income (REBIT) as a percentage of sales

Free cash flow: corresponds to cash flow from operations and investments excluding the impact of portfolio management

EBITDA to cash conversion rate: corresponds to the free cash flow excluding exceptional capital expenditure divided by EBITDA

Return on average capital employed (ROACE): corresponds to the REBIT divided by the average of capital employed at the end of years Y and Y-1.