A STRONG GROUP’S PROFILE
ARKEMA’S INVESTMENT HIGHLIGHTS

1. ATTRACTIVE PORTFOLIO OF SPECIALTY BUSINESSES
2. WELL BALANCED GEOGRAPHIC PRESENCE
3. SUPERIOR CASH GENERATION
4. STRONG TRACK RECORD OF THE MANAGEMENT
5. OPERATIONAL FOUNDATIONS AND LONG TERM CATALYSTS WELL IN PLACE

Perfectly positioned to further create value in the future
**SIGNIFICANT STEP-UP IN GROUP’S PROFILE**

**SIGNIFICANT SHARE OF SPECIALTIES**

<table>
<thead>
<tr>
<th>Year</th>
<th>Specialty businesses</th>
<th>% of sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td></td>
<td>44%</td>
</tr>
<tr>
<td>2016</td>
<td></td>
<td>72%</td>
</tr>
</tbody>
</table>

“More cyclical” businesses (1)

<table>
<thead>
<tr>
<th>Specialty</th>
<th>% of sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fluorogases, Acrylics, PMMA</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Region</th>
<th>2010</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>48%</td>
<td>36%</td>
</tr>
<tr>
<td>North America</td>
<td>29%</td>
<td>34%</td>
</tr>
<tr>
<td>Asia and RoW</td>
<td>23%</td>
<td>30%</td>
</tr>
</tbody>
</table>

(1) Fluorogases, Acrylics, PMMA

**GEOGRAPHICALLY REBALANCED**

% of sales

2016 FULL YEAR RESULTS
STRONG AND RESILIENT PROFITABILITY OF SPECIALTY BUSINESSES

“More cyclical” businesses

€7.5 bn sales

72%

Specialty businesses

SPECIALTY BUSINESSES 2010 TO 2016

EBITDA margin

16.5%

15%


Despite Bostik’s dilutive impact

EBITDA margin 15% up to 16.5%

2016 FULL YEAR RESULTS
WELL-BALANCED GEOGRAPHIC FOOTPRINT

Europe
- 11,000 employees
- 4% of Group sales in the UK

North America
- 3,700 employees
- 30% of Group sales in the US

Asia and RoW
- 5,000 employees
- 10% of Group sales in China
EXCELLENT FREE CASH GENERATION

HIGHER CASH GENERATION

Free cash flow (1) / EBITDA

- Objective to deliver constantly an EBITDA to cash conversion of 35% over the mid-term
- Significantly reduced capital intensity at ~5.5% of Group sales
  - 5.6% average in 2015-2016
  - 7.5% average in 2012-2014
- 14% to 15% working capital to sales

(1) Free cash flow excluding M&A, exceptional capex, dividend and cost of hybrid
SHARE PRICE EVOLUTION REFLECTS SUCCESSFUL COMPANY TRANSFORMATION

2016 SHARE PRICE EVOLUTION

10-year performance:
- **+44%** Arkema
- **+13% Peer**
- **+4%** CAC40
- **+250%**
- **+68%**
- **-1%**

(1) AkzoNobel, BASF, Clariant, DSM, Evonik, Lanxess, Solvay

2016 FULL YEAR RESULTS
FIVE MAJOR PILLARS FOR FUTURE GROWTH

SPECIALTY ADHESIVES
Integration of Den Braven
Further expansion of Bostik
- Product innovation
- New plants in emerging countries
Bolt-on acquisitions under consideration

INNOVATIVE MATERIALS
Innovation
- 3D printing
- Lighter materials
- New energies
Capacity expansions
- PVDF in China (+25% capacity)
- Specialty polyamides in China in 2017e
- PEKK in the US in 2018e

MOLECULAR SIEVES
Ramp up new capacities at Honfleur (France)
- x2 production capacities
- 2nd phase to start in 2017
Support strong growth in Asia and Middle East for synthetic textiles and PET bottles

DOWNSTREAM ACRYLICS
Organic growth
- New polyester powder resin facility to start up in 2018 in India
Innovation
- 3D printing
- Low-VOC resins
- Weathering performance

THIOCHEMICALS
Build on strong partnerships in animal nutrition
- Above average market growth
Innovation in specialty markets
- Soil fumigation
- Gas odorant
- Sulfiding agents
Superior tailor-made and high value added services to customers
A STRONG AMBITION FOR BOSTIK

Initial target of +30% EBITDA growth over 3 years achieved in two years
- Swift and smooth integration
- 6 new plant openings since acquisition
- Short term synergies already achieved
- EV/EBITDA down to ~8x after only two years

Long term synergies now developing
- Cross-selling and technology exchange
- 2nd wave of raw material optimization

R&D developments
- R&D spending up +15% in last two years

Acquisition of Den Braven on 1st December 2016: a new step in Adhesives development
- €30 m synergies planned over 5 years

Bolt-on acquisitions under consideration

Confirmation of strong potential of our Adhesives platform
Be a top quartile safety performer in the chemical industry
Reduce the environmental footprint of activities
Place sustainable development solutions at the heart of innovation and product range
Promote the individual and collective development of all employees and teams
Encourage open dialogue with all stakeholders

2025 targets

- **GHG emissions** - 50% vs 2012
- **VOC emissions** - 33% vs 2012
- **COD emissions** - 20% vs 2012
- **Net energy purchases** - 15% vs 2012
- **Occupational safety** TRIR below 1.2 (3.4 in 2012 and 1.5 in 2016)
- **% women executives** Between 23% and 25% (18% in 2016)
- **% non-French executives** Between 42% and 45% (39% in 2016)

* Relative indicators

**RECOGNITION**

**AMBITION**

[Logos and icons indicating recognition and ambition]
FULL YEAR 2016
RESULTS
AN EXCELLENT 2016 FINANCIAL PERFORMANCE

<table>
<thead>
<tr>
<th>EBITDA</th>
<th>ADJUSTED EPS</th>
<th>FREE CASH FLOW*</th>
<th>NET DEBT</th>
</tr>
</thead>
<tbody>
<tr>
<td>In €m</td>
<td>In €</td>
<td>In €m</td>
<td>In €</td>
</tr>
<tr>
<td>1,057</td>
<td>1,189</td>
<td>4.23</td>
<td>1,057</td>
</tr>
<tr>
<td>2015</td>
<td>2016</td>
<td>2015</td>
<td>2015</td>
</tr>
</tbody>
</table>

+12.5% +31% +36% of EBITDA +35%

Stable despite Den Braven acquisition

- Cash flow from operations and investments excluding the impact of portfolio management
A STRONG EBITDA PERFORMANCE

+12.5% versus 2015

- Significant progression of the 3 divisions

- Historical high

- €1,189m EBITDA

- 15.8% EBITDA margin

- ~75% of EBITDA growth coming from major internal projects

  Bostik development, growth in Technical Polymers and downstream acrylics, Fluorogases
## 2016 KEY FIGURES

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>VARIATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales</strong></td>
<td>7,683</td>
<td>7,535</td>
<td>-1.9%</td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>1,057</td>
<td>1,189</td>
<td>+12.5%</td>
</tr>
<tr>
<td><strong>EBITDA margin</strong></td>
<td>13.8%</td>
<td>15.8%</td>
<td></td>
</tr>
<tr>
<td><strong>Recurring operating income</strong></td>
<td>604</td>
<td>734</td>
<td>+21.5%</td>
</tr>
<tr>
<td><strong>REBIT margin</strong></td>
<td>7.9%</td>
<td>9.7%</td>
<td></td>
</tr>
<tr>
<td><strong>Adjusted net income</strong></td>
<td>312</td>
<td>418</td>
<td>+34.0%</td>
</tr>
<tr>
<td><strong>Net income – Group share</strong></td>
<td>285</td>
<td>427</td>
<td>+49.8%</td>
</tr>
<tr>
<td><strong>Adjusted EPS (in euros)</strong></td>
<td>4.23</td>
<td>5.56</td>
<td>+31.4%</td>
</tr>
</tbody>
</table>
2016 SALES BY END MARKETS

- **Consumer Goods**: 22%
- **Coatings**: 19%
- **Chemicals & Plastics**: 19%
- **Building & Construction**: 11%
- **Automotive & Transportation**: 7%
- **Industry**: 7%
- **Energy**: 5%
- **Others**: 10%
- **Nutrition**: 4%
- **Water**: 3%
- **Electrics & Electronics**: 2%
- **Others**: 1%
SIMPLIFIED PORTFOLIO WITH 9 BUSINESS LINES

2016 SALES
€7,535 m

COATING SOLUTIONS
24%

INDUSTRIAL SPECIALTIES
30%

HIGH PERFORMANCE MATERIALS
46%

Performance Additives
14%

Technical Polymers
11%

Specialty Adhesives (Bostik)
21%

Hydrogen Peroxide
4%

Fluorogases
8%

Thiochemicals
9%

PMMA
9%

Coating Resins and Additives
14%

Acrylics
10%

Arkema

2016 FULL YEAR RESULTS
**2016 SALES BRIDGE**

### Sales

<table>
<thead>
<tr>
<th>In €m</th>
<th>Volumes</th>
<th>Price</th>
<th>Scope of business</th>
<th>Currency</th>
</tr>
</thead>
<tbody>
<tr>
<td>7,683</td>
<td>+3.2%</td>
<td>(3.7)%</td>
<td>(0.1)%</td>
<td>(1.3)%</td>
</tr>
</tbody>
</table>

- **Volumes**
  - +3.2%
  - Up in all 3 divisions
  - Innovation in Technical Polymers
  - Geographic expansion in Adhesives
  - Good demand in acrylic monomers

- **Price**
  - (3.7)%
  - Mainly lower raw materials
  - +0.8% in 4Q’16

- **Scope of business**
  - (0.1)%
  - One additional month of Bostik in January
  - Divestment of Sunclear
  - Divestment of activated carbon and filter aid business

- **Currency**
  - (1.3)%
  - Mainly lower raw materials

**2015** | **2016**
---|---
7,683 | 7,535
### 2016 KEY FIGURES

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>Variation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sales</strong> (in €m)</td>
<td>3,358</td>
<td>3,422</td>
<td>+1.9%*</td>
</tr>
<tr>
<td><strong>EBITDA</strong> (in €m)</td>
<td>506</td>
<td>570</td>
<td>+12.6%</td>
</tr>
<tr>
<td><strong>EBITDA margin</strong></td>
<td>15.1%</td>
<td>16.7%</td>
<td></td>
</tr>
<tr>
<td><strong>Rec. operating income</strong></td>
<td>354</td>
<td>416</td>
<td>+17.5%</td>
</tr>
</tbody>
</table>

### 2016 SALES DEVELOPMENT

- **Volumes**: +2.6%
- **Prices**: (1.4)%
- **Currency**: (1.8)%
- **Scope**: +3.5%

### 2016 SALES BY BUSINESS LINE

- **Bostik**: 29%
- **Performance Additives**: 24%
- **Technical Polymers**: 47%

### 2016 HIGHLIGHTS

- **Strong contribution from Bostik on successful integration**
  - €210 m EBITDA, significantly up YoY supported by geographic expansion, synergies, lower costs and one additional month
  - 13.1% EBITDA margin (11.2% in FY’15) progressively catching up with peers
- **On the rest of the division, EBITDA significantly up YoY**
  - Successful innovation in Technical Polymers in lighter materials and new energies
  - Divestment of activated carbon and filter aid business completed in November 2016
  - Very good EBITDA margin close to 20%, at historical high

*1 At 1st January 2016, a business was transferred from Performance Additives to Industrial Specialties. YoY sales variation includes the impact of this transfer.*
**INDUSTRIAL SPECIALTIES**

<table>
<thead>
<tr>
<th>2016 KEY FIGURES</th>
<th>2016 SALES DEVELOPMENT</th>
<th>2016 SALES BY BUSINESS LINE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>In €m</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2015</td>
<td>2016</td>
</tr>
<tr>
<td>Sales</td>
<td>2,450</td>
<td>2,316</td>
</tr>
<tr>
<td>EBITDA</td>
<td>418</td>
<td>473</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>17.1%</td>
<td>20.4%</td>
</tr>
<tr>
<td>Rec. operating income</td>
<td>237</td>
<td>300</td>
</tr>
<tr>
<td></td>
<td>Volumes +2.2%</td>
<td>Prices (3.2)%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Currency (0.7)%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Scope (5.0)%</td>
</tr>
</tbody>
</table>

**2016 HIGHLIGHTS**

- **Strong performance across all business lines with 20.4% EBITDA margin, close to historical high**
- **Very robust performance of Thiochemicals**
  - Contribution of one additional quarter of Kerteh complex (Malaysia) partially offset by regulatory maintenance turnaround in 3Q’16
- **Further improvement of Fluorogases**
  - Mainly supported by higher prices of certain gases
  - Back to good level of results
  - In line with improvement plan (+€80 m EBITDA in 2017 vs 2014)
- **Continuing favorable market conditions in PMMA**
  - Divestment of Sunclear in November 2015
- **Benefits from developments in specialties in Hydrogen Peroxide**

* At 1st January 2016, a business was transferred from Performance Additives to Industrial Specialties. YoY sales variation includes the impact of this transfer
**COATING SOLUTIONS**

### 2016 KEY FIGURES

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>Variation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>In €m</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales</td>
<td>1,849</td>
<td>1,771</td>
<td>(4.2) %</td>
</tr>
<tr>
<td>EBITDA</td>
<td>190</td>
<td>208</td>
<td>+9.5 %</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>10.3%</td>
<td>11.7%</td>
<td></td>
</tr>
<tr>
<td>Rec. operating income</td>
<td>72</td>
<td>83</td>
<td>+15.3 %</td>
</tr>
</tbody>
</table>

### 2016 HIGHLIGHTS

- Overall solid results in a still challenging environment for acrylic monomers
- Good performance of downstream businesses supported by new developments and cost management
- Some improvements at year-end in acrylic monomers
  - Good volume growth particularly in 4Q’16
  - Unit margins stable at low points during most of the year with some improvements at year-end, mainly in Asia

### 2016 SALES DEVELOPMENT

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Volumes</strong></td>
<td>+5.4%</td>
<td></td>
</tr>
<tr>
<td><strong>Prices</strong></td>
<td>(8.7)%</td>
<td></td>
</tr>
<tr>
<td><strong>Currency</strong></td>
<td>(0.9)%</td>
<td></td>
</tr>
<tr>
<td><strong>Scope</strong></td>
<td>-</td>
<td></td>
</tr>
</tbody>
</table>

### 2016 SALES BY BUSINESS LINE

- Coating Resins and Additives: 41%
- Acrylics: 59%
## 2016 CASH FLOW

<table>
<thead>
<tr>
<th>In €m</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EBITDA</strong></td>
<td>1,189</td>
</tr>
</tbody>
</table>
| Working capital variation (1) | 16 | • Strict working capital management  
                                • Benefits from lower raw materials |
| Current taxes | (206) |
| Cost of debt | (89) |
| Capital expenditure (2) | (423) |
| Others | (10) |
| **RECURRING CASH FLOW** | 477 |
| Non-recurring items in operating and investing cash flow | (51) | • Mainly restructuring expenses and impact of the closure and / or transfer of some defined benefit pension schemes |
| **FREE CASH FLOW** | 426 |
| Impact of portfolio management | (269) | • Acquisition of Den Braven net of cash acquired  
                                • Divestment of activated carbon and filter aid business  
                                • Implementation of the agreements concluded with Jurong in acrylics in China |
| **NET CASH FLOW** | 157 |

(1) Variation in working capital and fixed asset payables excluding non-recurring items and impact of portfolio management  
(2) Excluding reallocation of assets without any impact on net debt
Another strong performance in 2016

- +€132 m EBITDA versus 2015
- +€16 (2) m working capital variation (+€122 m in 2015) on stronger activity and lower benefits from raw materials at the end of the year
- €423 m capex (3) well below 2016 assumption

36% EBITDA to cash conversion

- Fully in line with mid-term target of 35% EBITDA to cash conversion

2017 assumptions

- €450 m capex
- Working capital / sales at around 15%

(1) Cash flow from operations and investments excluding the impact of portfolio management
(2) Variation in working capital and fixed asset payables excluding non-recurring items and impact of portfolio management
(3) Excluding capex related to M&A
### 2016 FULL YEAR RESULTS

#### NET DEBT

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Debt in €m – excluding €700 m hybrid bond</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>900</td>
</tr>
<tr>
<td>2013</td>
<td>923</td>
</tr>
<tr>
<td>2014*</td>
<td>1,379</td>
</tr>
<tr>
<td>2015</td>
<td>1,482</td>
</tr>
</tbody>
</table>

*Net debt included at 31/12/2014 €350 m share capital increase and €700 m hybrid bond to finance Bostik acquisition.

#### Credit ratings
- **Standard & Poor’s**: BBB (stable outlook)
  - Outlook upgraded in November 2016
- **Moody’s**: Baa2 (stable outlook)
  - Outlook upgraded in November 2016

#### Including 50% of the €700m hybrid bond (same as rating agencies), net debt to EBITDA ratio at 1.5x
## A STRONG BALANCE SHEET

<table>
<thead>
<tr>
<th></th>
<th>31 DEC 2015</th>
<th>31 DEC 2016</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-current assets (1)</td>
<td>5,399</td>
<td>5,724</td>
<td><strong>Mainly integration of Den Braven</strong></td>
</tr>
<tr>
<td>Working capital</td>
<td>1,067</td>
<td>1,105</td>
<td><strong>14.5% working capital on sales ratio (2)</strong> (14.6% in 2015)</td>
</tr>
<tr>
<td><strong>Capital employed</strong></td>
<td>6,466</td>
<td>6,829</td>
<td><strong>11% ROCE (REBIT / average capital employed)</strong></td>
</tr>
<tr>
<td>Shareholder’s equity</td>
<td>3,949</td>
<td>4,249</td>
<td></td>
</tr>
<tr>
<td>Net provisions for pensions and other employee benefits (3)</td>
<td>571</td>
<td>520</td>
<td>Moderate level of pension provisions at €366 m (€388 m end 2015)</td>
</tr>
<tr>
<td>Other net provisions (3)</td>
<td>336</td>
<td>343</td>
<td>Including:</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>€47 m restructuring (€51 m end 2015)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>€131 m environment (€134 m end 2015)</td>
</tr>
<tr>
<td><strong>Total net provisions (3)</strong></td>
<td>907</td>
<td>863</td>
<td></td>
</tr>
<tr>
<td><strong>Net debt</strong></td>
<td>1,379</td>
<td>1,482</td>
<td></td>
</tr>
</tbody>
</table>

(1) Excluding deferred taxes and including pension assets  
(2) Working capital on proforma sales. Excluding Den Braven in 2016  
(3) Provisions net of non-current assets
DIVIDEND

- Dividend proposed at €2.05 per share*
  - +8% versus 2015
  - Reflects the confidence of the Board in the Group’s development prospects, solid cash generation and balance sheet

- In line with dividend policy which aims at paying a stable to growing dividend each year

- 2.2% dividend yield

- 37% payout ratio

- Dividend to be paid in cash only from 29 May 2017
  - Ex-dividend date: 25 May 2017

*A key element of shareholder return

* Dividend proposed to the shareholders’ annual general meeting of 23 May 2017
4Q’16
RESULTS
## A VERY STRONG QUARTER

| €1,852 m sales | ➔ +5.2% YoY  
|              | ➔ Volumes firmly up +5.8% supported by all three divisions in an environment better than initially expected |
| €243 m EBITDA | ➔ +13.6% YoY (€214 m in 4Q’15)  
|              | ➔ A record high for a fourth quarter  
|              | ➔ Continued good performance of High Performance Materials and Industrial Specialties at high levels  
|              | ➔ Significant progress of Coating Solutions from improving acrylic monomers  
|              | ➔ 13.1% EBITDA margin (12.2% in 4Q’15) reflecting usual year-end seasonality |
| €68 m adjusted net income | ➔ Up +134.5% YoY  
|              | ➔ €0.90 adjusted net income per share |
## 4Q’16 PERFORMANCE BY SEGMENT

### HIGH PERFORMANCE MATERIALS

<table>
<thead>
<tr>
<th></th>
<th>IN €M 4Q’15</th>
<th>4Q’16</th>
<th>Variation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>843</td>
<td>839</td>
<td>(0.5)%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>115</td>
<td>116</td>
<td>+0.9%</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>13.6%</td>
<td>13.8%</td>
<td></td>
</tr>
</tbody>
</table>

### INDUSTRIAL SPECIALTIES

<table>
<thead>
<tr>
<th></th>
<th>IN €M 4Q’15</th>
<th>4Q’16</th>
<th>Variation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>532</td>
<td>568</td>
<td>+6.8%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>83</td>
<td>87</td>
<td>+4.8%</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>15.6%</td>
<td>15.3%</td>
<td></td>
</tr>
</tbody>
</table>

### COATING SOLUTIONS

<table>
<thead>
<tr>
<th></th>
<th>IN €M 4Q’15</th>
<th>4Q’16</th>
<th>Variation</th>
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<tbody>
<tr>
<td>Sales</td>
<td>379</td>
<td>440</td>
<td>+16.1%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>23</td>
<td>41</td>
<td>+78.3%</td>
</tr>
<tr>
<td>EBITDA margin</td>
<td>6.1%</td>
<td>9.3%</td>
<td></td>
</tr>
</tbody>
</table>

**EBITDA SLIGHTLY UP VERSUS HIGH 4Q’15**

- Solid performance of Bostik despite FX
- No contribution booked for Den Braven
- Benefits from innovation in Technical Polymers
- Divestment of activated carbon and filter aid business in November 2016

**ANOTHER STRONG QUARTER**

- Robust performance in Thiochemicals
- Improvement of Fluorogases in line with recovery plan
- Continuing favorable market conditions in PMMA

**FIRST SIGNS OF IMPROVEMENT**

- Volumes significantly up YoY mainly in acrylics
- Improvement of acrylic unit margins, mainly in Asia
- Sales price increases in downstream acrylics on higher raw materials
2017 OUTLOOK

**Assumptions on environment**
- Moderate global growth with mixed dynamics by region and volatility in energy prices, raw materials and currencies
- Expected gradual improvement in Acrylcs
- Some normalization in PMMA expected from 2H'17

**Internal drivers**
- Integration of Den Braven
- Innovation in Technical Polymers and downstream acrylics
- Further improvement in Fluorogases
- Arkema will increase its selling prices to reflect higher raw materials
- Operational excellence initiatives to offset part of the inflation on fixed costs

Arkema confirms its ambition announced in 2014 to achieve €1.3 bn EBITDA in 2017
DISCLAIMER

The information disclosed in this document may contain forward-looking statements with respect to the financial condition, results of operations, business and strategy of Arkema. Such statements are based on management’s current views and assumptions that could ultimately prove inaccurate and are subject to material risk factors such as among others, changes in raw material prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions. These risk factors are further developed in the reference document.

Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise.

Further information on factors which could affect Arkema’s financial results is provided in the documents filed with the French Autorité des marchés financiers.

Financial information since 2005 is extracted from the consolidated financial statements of Arkema. Quarterly financial information is not audited.

The business segment information is presented in accordance with Arkema’s internal reporting system used by the management.

The definition of the main performance indicators used can be found in the press release on the quarterly results.