

Consensus for Q3'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,408	695	909	589	2,193	206
Min	2,233	651	837	548	2,041	160
Max	2,569	760	991	649	2,333	234

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	376	92	169	79	339	56
Min	370	83	162	69	328	45
Max	386	97	180	85	353	61

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	15.6%	13.2%	18.6%	13.4%	15.5%	27.7%
Min	14.6%	12.7%	16.5%	12.1%	14.5%	24.0%
Max	16.7%	14.2%	21.5%	14.8%	16.9%	37.5%

Adjusted EPS	Total
Consensus	2.24
Min	1.97
Max	2.67

Reported EPS	Total
Consensus	1.78
Min	1.35
Max	2.25

Consensus for FY'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	9,755	2,742	3,675	2,438	8,855	836
Min	9,304	2,638	3,492	2,346	8,487	745
Max	10,157	2,821	3,885	2,679	9,235	953

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	1,507	364	683	336	1,383	211
Min	1,450	326	661	309	1,342	186
Max	1,560	386	719	373	1,455	233

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	15.5%	13.3%	18.6%	13.8%	15.6%	25.4%
Min	14.7%	12.2%	17.5%	12.8%	15.1%	19.5%
Max	16.4%	13.8%	19.7%	14.6%	16.2%	31.3%

Adjusted EPS	Total
Consensus	8.88
Min	7.00
Max	10.05

Reported EPS	Total
Consensus	7.12
Min	5.98
Max	8.11

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 91% of Group sales in 2022, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €11.5 billion in 2022, and operates in some 55 countries with 21,100 employees worldwide.

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