

Consensus for Q3'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,798	707	1013	803	2,523	267
Min	2,443	638	765	712	2,164	234
Max	3,131	771	1093	926	2,756	368

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	474	86	225	127	438	60
Min	444	80	168	107	386	51
Max	491	93	242	146	475	82

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	17.0%	12.2%	22.3%	15.9%	17.4%	22.7%
Min	14.9%	11.0%	20.0%	12.9%	15.4%	17.7%
Max	18.2%	14.0%	24.3%	19.0%	18.7%	30.0%

Adjusted EPS	Total
Consensus	3.18
Min	2.71
Max	3.70

Reported EPS	Total
Consensus	2.92
Min	2.45
Max	3.32

Consensus for FY'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	11,300	2,825	4,091	3,255	10,171	1,123
Min	9,915	2,679	3,429	2,642	8,778	1,018
Max	12,070	2,986	4,349	3,570	10,741	1,317

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,093	368	913	593	1,874	323
Min	1,596	339	682	375	1,452	240
Max	2,210	397	991	643	1,977	389

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	18.5%	13.0%	22.3%	18.2%	18.4%	28.8%
Min	16.1%	11.5%	19.9%	14.2%	16.5%	21.7%
Max	20.0%	14.6%	24.5%	20.0%	19.5%	33.5%

Adjusted EPS	Total
Consensus	15.09
Min	10.15
Max	16.09

Reported EPS	Total
Consensus	13.44
Min	7.99
Max	15.49

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 85.5% of Group sales in 2021, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €9.5 billion in 2021, and operates in some 55 countries with 20,200 employees worldwide.

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