

Consensus for Q3'21

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,261	575	708	673	1,956	299
Min	2,060	523	645	570	1,828	226
Max	2,376	613	739	736	2,042	402

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	416	74	161	136	370	67
Min	321	70	141	84	302	39
Max	452	81	172	162	400	85

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	18.4%	12.8%	22.7%	20.1%	18.9%	22.3%
Min	15.6%	11.7%	20.5%	14.7%	16.5%	17.3%
Max	19.2%	13.6%	25.1%	22.3%	20.0%	24.9%

Adjusted EPS	Total
Consensus	2.53
Min	1.20
Max	3.02

Reported EPS	Total
Consensus	2.41
Min	1.42
Max	2.93

Consensus for FY'21

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	8,972	2,262	2,824	2,541	7,627	1,320
Min	8,667	2,181	2,715	2,383	7,426	1,216
Max	9,304	2,340	2,914	2,651	7,782	1,494

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	1,546	310	611	452	1,373	262
Min	1,442	304	588	395	1,304	223
Max	1,638	320	633	501	1,436	297

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	17.2%	13.7%	21.6%	17.8%	18.0%	19.8%
Min	16.2%	13.2%	21.0%	15.2%	17.1%	16.8%
Max	17.8%	14.0%	22.1%	19.5%	18.6%	21.7%

Adjusted EPS	Total
Consensus	9.22
Min	7.38
Max	10.34

Reported EPS	Total
Consensus	15.84
Min	14.60
Max	17.96

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.