

*Consensus for 3Q'20*

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>1,899</b>	498	629	453	316
Min	<b>1,849</b>	469	595	421	295
Max	<b>2,006</b>	523	695	477	340

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>300</b>	71	131	63	54
Min	<b>286</b>	63	124	48	45
Max	<b>314</b>	79	145	71	60

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>15.8%</b>	14.3%	20.9%	13.7%	17.0%
Min	<b>15.0%</b>	12.9%	19.9%	11.4%	13.2%
Max	<b>17.0%</b>	15.7%	23.1%	15.0%	18.6%

Adjusted EPS	Total
Consensus	<b>1.37</b>
Min	<b>1.16</b>
Max	<b>1.55</b>

Reported EPS	Total
Consensus	<b>1.30</b>
Min	<b>0.72</b>
Max	<b>2.41</b>

*Consensus for FY'20*

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>7,801</b>	1,955	2,551	1,858	1,403
Min	<b>7,649</b>	1,910	2,464	1,798	1,316
Max	<b>7,939</b>	2,007	2,665	1,950	1,446

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>1,166</b>	256	506	239	240
Min	<b>1,139</b>	242	488	215	219
Max	<b>1,199</b>	270	525	250	262

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	<b>14.9%</b>	13.1%	19.8%	12.9%	17.1%
Min	<b>14.6%</b>	12.5%	19.1%	11.7%	15.1%
Max	<b>15.3%</b>	13.8%	20.7%	13.6%	18.2%

Adjusted EPS	Total
Consensus	<b>5.29</b>
Min	<b>4.27</b>
Max	<b>8.16</b>

Reported EPS	Total
Consensus	<b>5.03</b>
Min	<b>3.62</b>
Max	<b>6.63</b>