

Consensus for Q2'21

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,267	565	726	630	1,920	340
Min	2,179	549	703	574	1,858	309
Max	2,373	579	744	708	2,015	358

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	395	80	156	109	345	68
Min	363	74	150	88	320	53
Max	408	90	170	125	359	77

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	17.5%	14.1%	21.4%	17.5%	18.0%	20.4%
Min	16.6%	13.1%	20.5%	14.9%	17.2%	18.0%
Max	18.1%	14.9%	22.8%	19.2%	18.7%	23.0%

Adjusted EPS	Total
Consensus	2.40
Min	2.23
Max	2.55

Reported EPS	Total
Consensus	7.61
Min	1.81
Max	13.16

Consensus for FY'21

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	8,575	2,232	2,808	2,282	7,322	1,198
Min	8,365	2,201	2,750	2,131	7,126	1,090
Max	8,898	2,276	2,887	2,423	7,412	1,385

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	1,364	314	581	343	1,238	201
Min	1,280	306	561	308	1,187	160
Max	1,403	324	616	391	1,272	221

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	16.0%	14.1%	20.7%	15.2%	17.0%	17.0%
Min	15.3%	13.7%	20.0%	13.7%	16.4%	14.7%
Max	16.5%	14.5%	21.6%	16.5%	17.3%	18.7%

Adjusted EPS	Total
Consensus	7.59
Min	7.06
Max	8.03

Reported EPS	Total
Consensus	12.13
Min	5.28
Max	18.30

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.