

## Consensus for Q1'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>2,555</b>	713	950	656	2,319	227
Min	<b>2,398</b>	653	885	582	2,170	193
Max	<b>2,685</b>	747	1,058	714	2,422	276

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>337</b>	84	147	84	314	48
Min	<b>327</b>	73	139	75	305	32
Max	<b>344</b>	88	162	90	325	55

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>13.2%</b>	11.7%	15.5%	12.8%	13.6%	21.5%
Min	<b>12.5%</b>	10.3%	14.5%	11.7%	12.8%	14.2%
Max	<b>13.8%</b>	13.0%	17.5%	14.9%	14.5%	25.9%

Adjusted EPS	Total
Consensus	<b>1.80</b>
Min	<b>1.63</b>
Max	<b>2.11</b>

Reported EPS	Total
Consensus	<b>1.51</b>
Min	<b>1.00</b>
Max	<b>1.95</b>

## Consensus for FY'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>10,350</b>	2,834	3,884	2,668	9,387	933
Min	<b>9,563</b>	2,668	3,548	2,247	8,644	780
Max	<b>11,255</b>	3,054	4,344	2,983	10,084	1,140

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>1,542</b>	367	719	362	1,447	193
Min	<b>1,458</b>	320	605	304	1,356	138
Max	<b>1,670</b>	414	840	409	1,540	260

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>14.9%</b>	12.9%	18.5%	13.6%	15.4%	20.8%
Min	<b>13.8%</b>	11.9%	15.9%	12.4%	14.0%	15.0%
Max	<b>17.2%</b>	13.9%	22.4%	16.2%	17.5%	26.9%

Adjusted EPS	Total
Consensus	<b>9.26</b>
Min	<b>7.79</b>
Max	<b>10.93</b>

Reported EPS	Total
Consensus	<b>7.84</b>
Min	<b>4.89</b>
Max	<b>10.93</b>

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 91% of Group sales in 2022, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €11.5 billion in 2022, and operates in some 55 countries with 21,100 employees worldwide.

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