

Consensus for Q1'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	2,680	637	909	774	2,319	355
Min	2,365	605	703	578	1,964	274
Max	2,886	683	976	883	2,507	459

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	477	85	190	140	415	86
Min	434	76	155	109	364	53
Max	526	113	215	167	457	108

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	17.8%	13.4%	20.9%	18.1%	17.9%	24.4%
Min	15.5%	11.9%	18.8%	13.5%	15.6%	15.1%
Max	19.5%	18.1%	22.5%	21.0%	19.4%	28.0%

Adjusted EPS	Total
Consensus	3.26
Min	2.34
Max	3.90

Reported EPS	Total
Consensus	3.04
Min	2.44
Max	3.41

Consensus for FY'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	10,422	2,754	3,477	2,878	9,109	1,280
Min	9,524	2,634	2,892	2,570	8,229	1,107
Max	11,471	3,089	3,833	3,205	9,858	1,582

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	1,724	387	719	456	1,562	258
Min	1,584	349	626	375	1,411	212
Max	1,923	433	811	562	1,724	299

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	16.6%	14.1%	20.7%	15.9%	17.2%	20.2%
Min	13.8%	12.5%	17.2%	12.4%	14.3%	16.9%
Max	18.3%	15.9%	22.3%	19.0%	18.6%	24.7%

Adjusted EPS	Total
Consensus	10.81
Min	9.31
Max	12.00

Reported EPS	Total
Consensus	9.59
Min	7.65
Max	11.91

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 85.5% of Group sales in 2021, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €9.5 billion in 2021, and operates in some 55 countries with 20,200 employees worldwide.

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