

ARKEMA

Bank of America
European Materials Conference

2 December 2025 – London, UK

A vision shaped by the accelerating demand
for high performance materials



A **SIGNATURE**

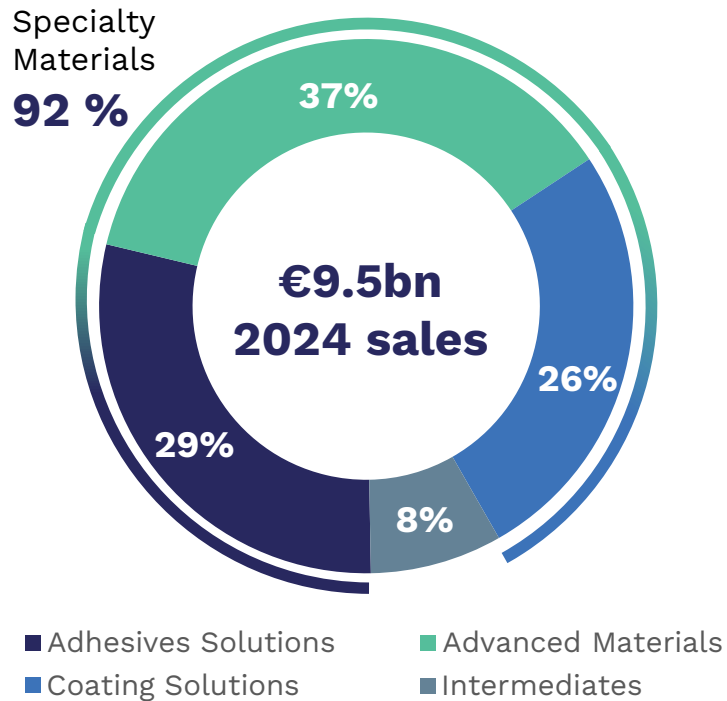
FOR A **VISION**

INNOVATIVE
MATERIALS
FOR A SUSTAINABLE
WORLD

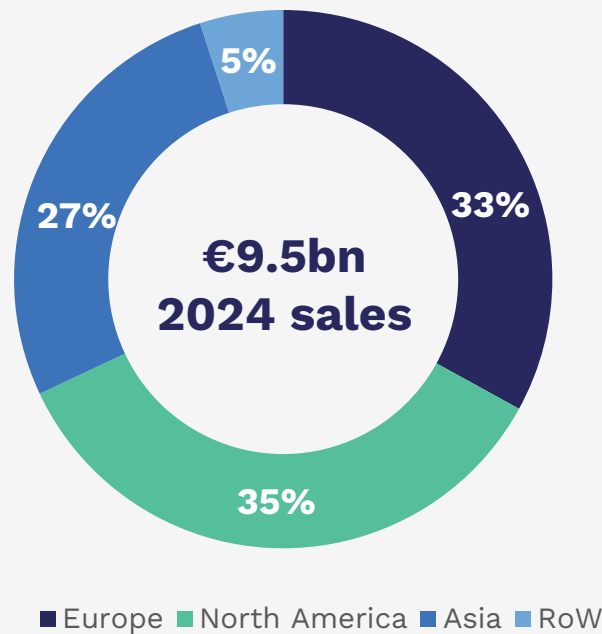
“Be a Specialty Materials leader,
offering innovative and sustainable solutions to address our customers’
current and future challenges”

Arkema overview

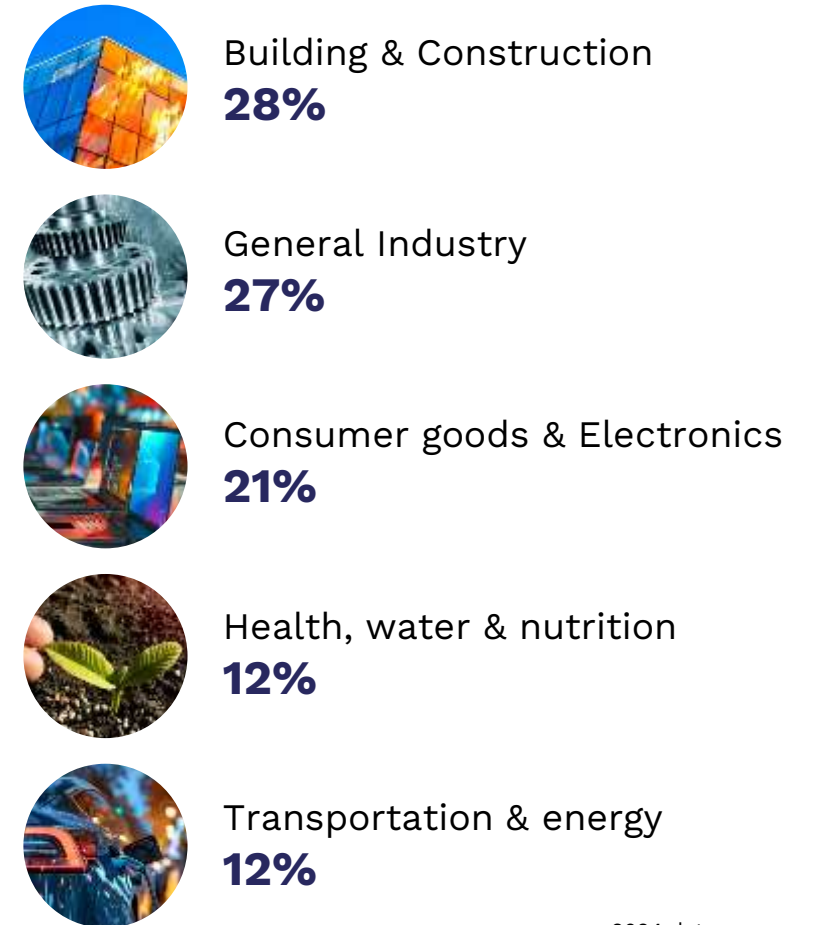
92% sales on Specialty Materials



Balanced geographical footprint



Markets




 **55** countries

 **21,150** employees

 **2.9%** R&D spend

2024 data


Attractive technologies serving 5 identified high-growth platforms




One Arkema portfolio in EV batteries, and additives, resins and polymer in **green energy and electric mobility**




Adhesives, sealants and coatings for **efficient buildings and homes**



High performance and bio-based polymers for **sustainable lifestyle and goods**



Resins, high performance films and polymers for **advanced electronics**



High performance polymers for **health and well-being**

3x higher
organic sales CAGR
than Group's average

> 50%
of Arkema **R&D spendings**

Projects ramp-up supporting our strategic roadmap on Specialty Materials

- Acquisition
- CAPEX

North America

- Ashland Performance Adhesives
- Dow laminating adhesives
- Low GWP fluorospecialty (1233zd)
- Additive for biofuels and refinery (DMDS)
- HF with Nutrien
- PVDF for batteries

Europe

- Pebax® for sports goods

Asia & RoW

- PI Advanced Materials (54%)
- PVDF for batteries
- Bio-based Amino 11 and PA11
- Additives for renewable energy
- UV curing resins for electronics and medical

Additional contribution
of projects to EBITDA

+€60m

in 2025 vs 2024

2025 projects highlights

- Start-up of DMDS and low GWP fluorospecialty 1233zd units in the US
- Singapore Amino 11 & PA11 plant reaching breakeven point
- Mechanical completion finalized on the Rilsan® Clear unit in Singapore

Two of these projects will start up in 2026

New unit of transparent polyamide Rilsan® Clear in Singapore

x3
production
capacity

\$20m
investment

Q1'26
planned
start-up

● Reinforced **leading position**
on bio-based
transparent polyamides

● **Fully recyclable**
polymers as part of
Virtucycle® program



MEDICAL



EYEWEAR



ELECTRONICS

PVDF capacity expansion in Calvert City (US)

US capacity
increase

+15%

\$20m

CAPEX

- Increasing demand for **locally manufactured** high performance resins
- Focus on **attractive markets and applications**
 - Lithium-ion batteries for EV and Energy Storage Systems
 - Semiconductor manufacturing process
 - Cables

Significant growth opportunities confirmed for PIAM



● **+165% EBITDA**
in 2024 vs. 2023

● **Films and varnish** in demanding applications

- ▶ Flexible printed circuit boards
- ▶ Graphite sheet
- ▶ Insulation tape
- ▶ OLED display
- ▶ Photo-sensitive PI

● **Market growth** and **PI penetration rate** increase

Growth drivers

New product launches in mobile devices
(foldable, 5G)

High-value-added **ultra-thin films** in mobile and display (OLED, slimmer devices)

Double-digit growth in **semiconductors**, and **batteries**

New certifications and sales development in **North America** and **Europe**

Promising first steps for Dow's laminating adhesives business



● One of the **global leaders** of adhesives for the flexible packaging

● **Successful closing and integration starting well**

● **Development potential and synergies confirmed**

- Start of the year aligned with expectations
- **+US\$30m** EBITDA synergies within 5 years

● **Detailed roadmap** defined and short-term **initiatives launched**

	Sales (50% of synergies)	Cost (50% of synergies)
Short-term	<ul style="list-style-type: none"> • Propose one global rationalized and combined product offering • Restore legacy market position 	<ul style="list-style-type: none"> • Optimize procurement and G&A costs
Medium-term	<ul style="list-style-type: none"> • Accelerate positioning in high-end applications • Develop sustainable offering 	<ul style="list-style-type: none"> • Optimize manufacturing footprint and supply chain

Launch of a new One Arkema platform dedicated to the growing data center market

Our ambition
> €100m sales
in 2030

Global market
+10%/yr
expected CAGR
over 2025-30

Source : Grand View Research, Data Center Market Report



Chillers

Forane® refrigerants for building cooling



Waterproofing

Ground and roof water protection with Seal&Block range and resins



Flooring

Durability, hygiene and resistance to chemicals with Boscofloor range



Wiring and cables

Kynar® PVDF in overhead wire and cables with self extinguishing properties



Direct to Chip cooling

- Kynar® PVDF and Rilsan® PA11 in tubing/piping & fitting
- Foranext® 1233zd as cooling fluid and Oleris® as cooling fluid material



Immersion cooling

- Oleris® bio-based C7 acid and Foranext® 1233zd in immersion cooling tanks
- Kynar® PVDF, Rilsan® PA11 and Pebax® TPE in immersion cooling wire & cable

A strong focus on cost savings

Large number of initiatives ramping up across all functions and business lines

- **Reduction** of discretionary expenses
- **Streamlining** of operations with the reorganization of Jarrie and Pierre-Bénite sites
- Review of major procurement contracts and **tightening of operational expenses**
- Yield and energy efficiency **improvement**
- **Digitalization** initiatives to support operational efficiency
- **Capex adjustment**, with focus on smaller size investments in attractive markets, decarbonization projects, maintenance and safety

Strict management of our operations

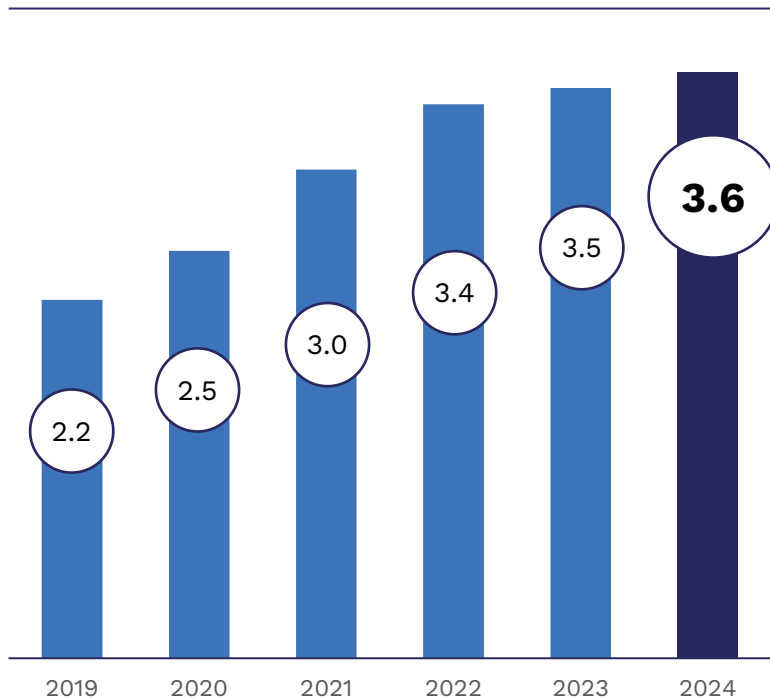
Objective to broadly **offset fixed costs inflation** in 2025 and 2026

~ **€100m** fixed and variable costs savings in 2025

CAPEX reduced by €50m in 2026 to ~ **€600m**

Attractive shareholder return

Dividend per fiscal year (€/share)



€3.60

Dividend per share

for the year 2024
paid in May 2025

44%

Payout ratio

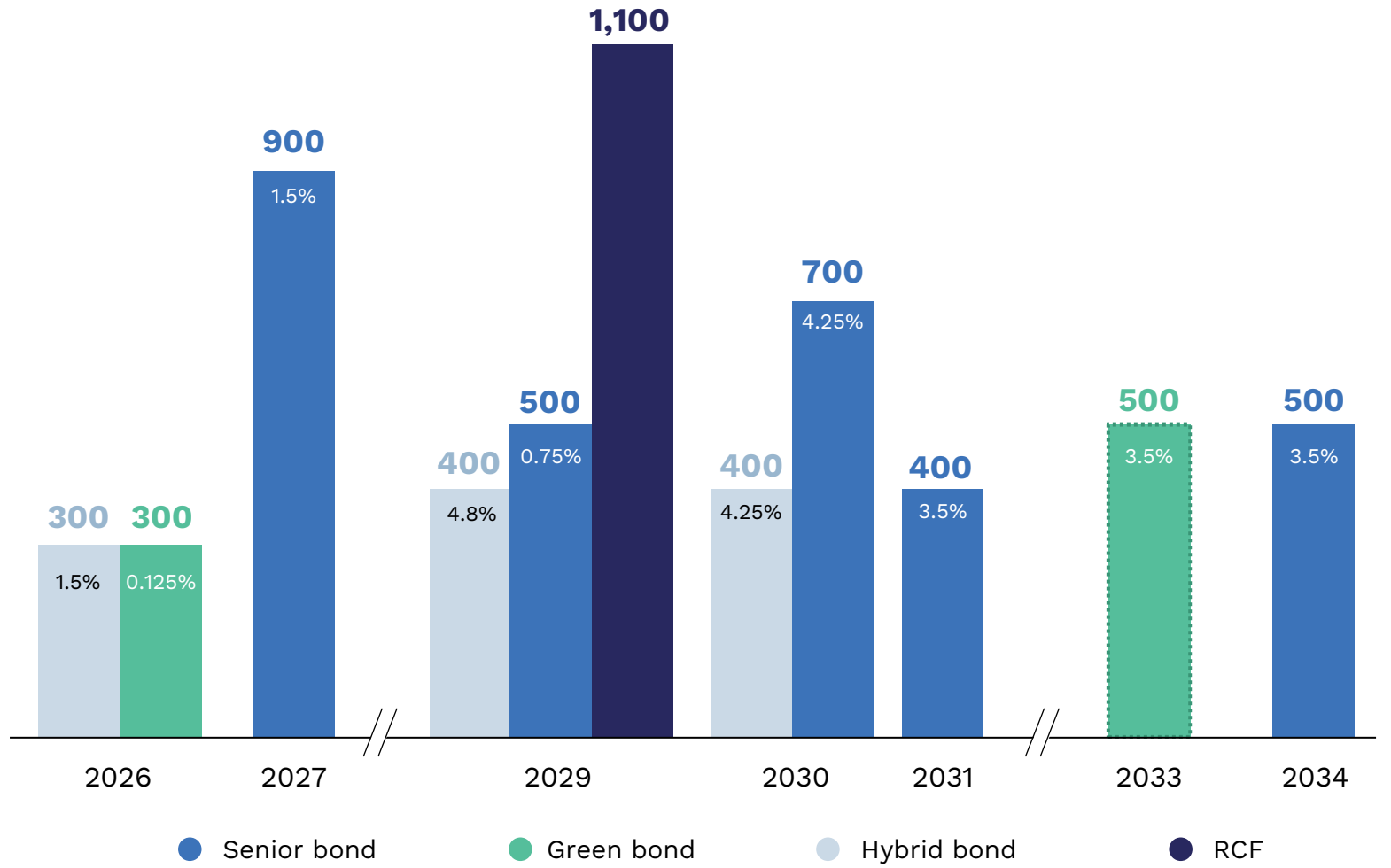
in 2024
in line with the Group's
long term objective

+10%/y

Annual growth

of the dividend over the
2020-24 period

Diversified financing resources and 2026 maturities fully refinanced



Figures in €m

Issuance of a **€500m green bond** in September 2025 (3.5% rate, 8-year maturity)

Extended **debt¹ maturity to 4.6 yrs** at end-Q3

Solid credit rating maintained
BBB+ stable outlook (S&P)
Baa1 stable outlook (Moody's)

1. Excluding hybrids

Strong commitment to corporate social responsibility



Climate by 2030 vs 2019

Near-term SBTi targets

GHG emissions

Scopes 1 + 2
-48.5%

Scope 3
-54%

Towards Net-Zero 2050



-90%

Scopes 1 + 2 & Scope 3

*The Scope 3 target already been achieved in 2024, the Group fixed a more ambitious target at **-67%***

Environment by 2030 vs 2012

Net energy purchases
-25%

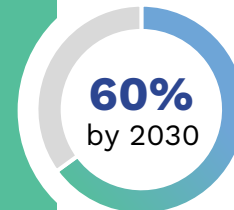
VOC emissions (air)
-65%

Chemical oxygen demand (water)
-70%*

Water withdrawals
-27%* vs 2019

Sustainable solutions

Sales contributing significantly to UN SDGs



> 1,800 researchers

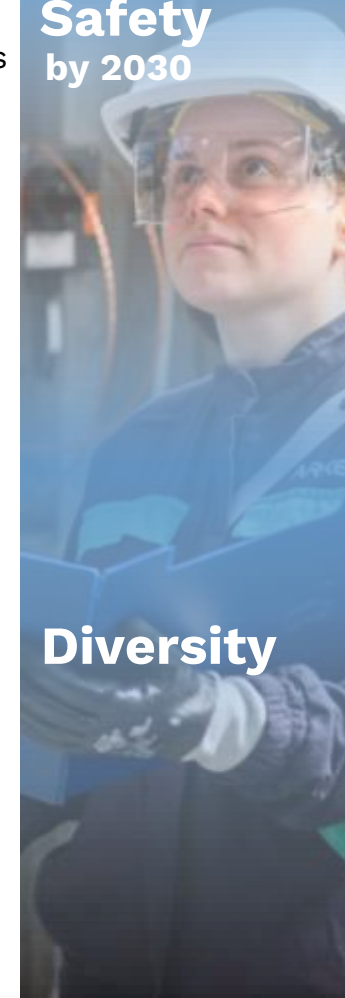
245 new patents applications in 2024 of which

> 90% relating to sustainable development

Circular economy by 2030

Life Cycle Assessment
90% of sales

Safety by 2030



Total recordable injury rate TRIR
0.7*

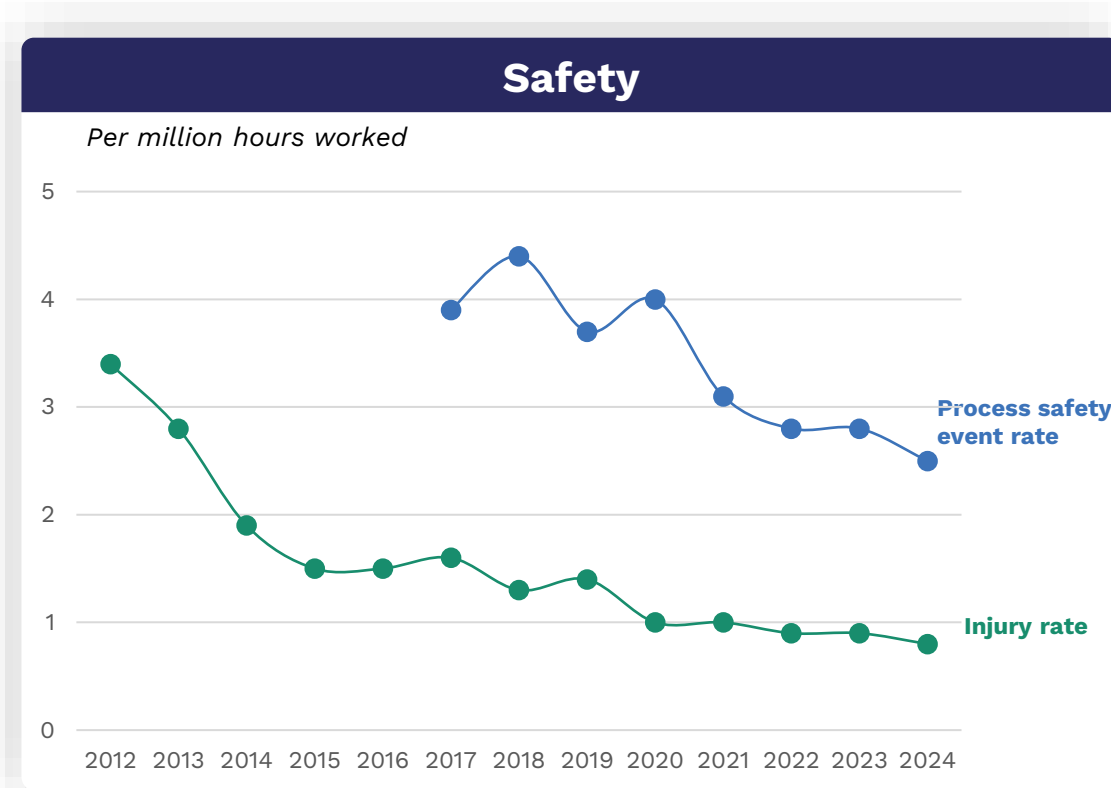
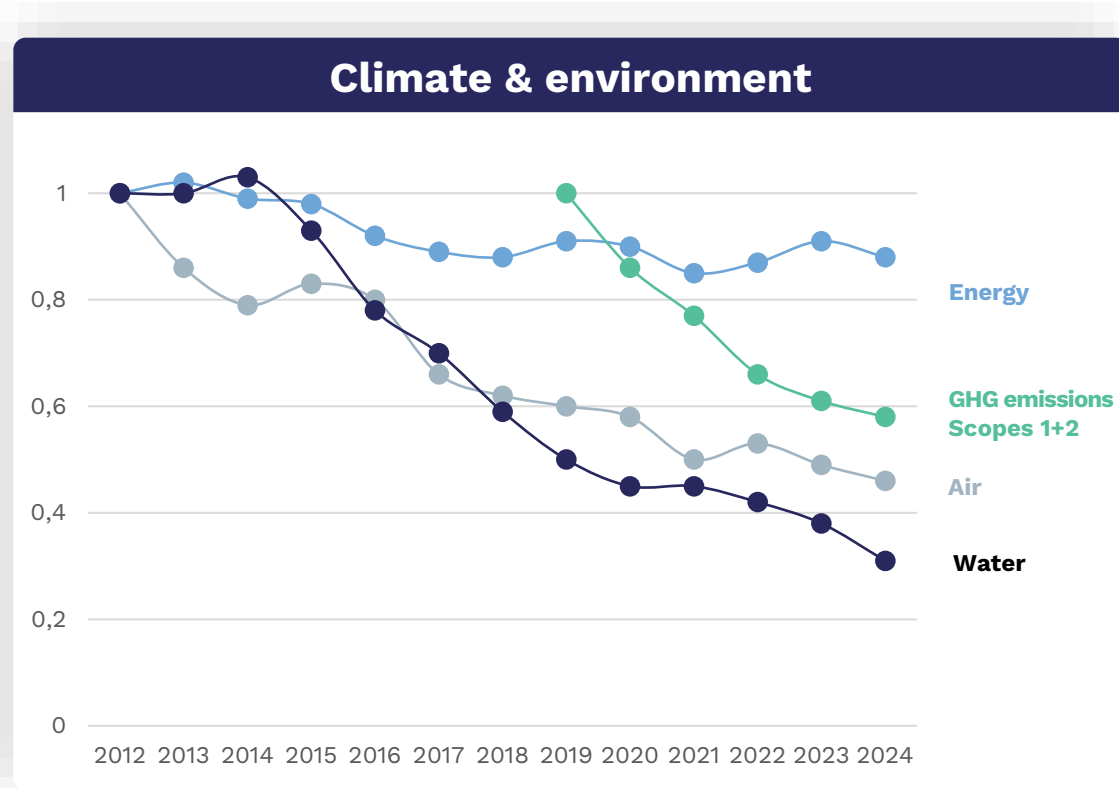
Process safety event rate PSER
2.0

Diversity

In leadership positions
Women
35%* by 2030
Non-French
50% by 2035

🌟🌟 Targets strengthened at the beginning of 2025, the initial target being exceeded at the end of 2024

Continuous improvement in CSR performance recognized by rating agencies



1.5°C trajectory
by 2030 validated
by SBTi



A for Climate Change
A- for Water Security

MOODY'S | ESG Solutions
69
Superior percentile
across all sectors

Included in
CAC® SBT 1.5°
index



Third quarter 2025 results

Extract from « Third quarter 2025 results and outlook » presentation
(7 November 2025)

Q3'25 key takeaways

- ✓ **Challenging macroeconomic environment** including a lower than expected demand in the US over the summer
- ✓ **Very solid cash flow generation** supported by strong operational and capital discipline
- ✓ **Group EBITDA down** reflecting the weakness in demand, with Adhesive Solutions and Advanced Materials holding up better
- ✓ **Strengthening of our cost-cutting efforts**
 - Objective to broadly offset fixed costs inflation in 2025 and 2026
 - Further reduction in capex by €50m in 2026 to around €600m
- ✓ Maintaining our **innovation drive** with next-generation batteries laboratory and One Arkema platform dedicated to data centers
- ✓ **Net debt** down by almost €200m in the quarter to €3.4bn

Sales

€2,187m

-4.7% vs Q3'24
at constant
exchange rates

EBITDA

€310m

14.2% EBITDA margin

Adjusted net income

€78m

Adj. EPS €1.04

Recurring cash flow

€207m

Net debt ⁽¹⁾/EBITDA
ratio at 2.6x

(1) Net debt and hybrid bonds

Q3'25 financial highlights

€2,187m sales

→ **Down 4.7%** YoY at constant exchange rates:

- Volumes down 2.5% reflecting the lower demand in the US over the summer, and the overall weakness in Europe while Asia, in particular China, remains more resilient
- Strong momentum with ~20% YoY sales growth in batteries, sports, 3D printing, healthcare and new-generation fluorospecialties
- Negative 3.7% price effect, impacted essentially by the acrylic cycle and the old-generation refrigerant gases. More stable pricing in all other activities

€310m EBITDA

14.2% EBITDA margin

→ Adhesive Solutions and Advanced Materials performance :

- Lower volumes reflecting weak demand in Europe and the US, but supported by the Group's development strategy in higher value-added activities and by growth in Asia
- Slightly negative net pricing with some benefit from lower raw material costs as they work through the supply chain

→ Coating Solutions significantly down, impacted by the acrylic cycle and the sales decline in the US construction market

→ Seasonal decrease in refrigerant gases

→ Unfavorable currency impact of around €15m, mainly linked to the US dollar

€78m adj. net income

→ Representing **€1.04** per share

€3,403m net debt
and hybrid bonds

→ **Very solid cash generation** with a recurring cash flow above last year at **€207m**, reflecting the strict management of working capital and lower capex than last year

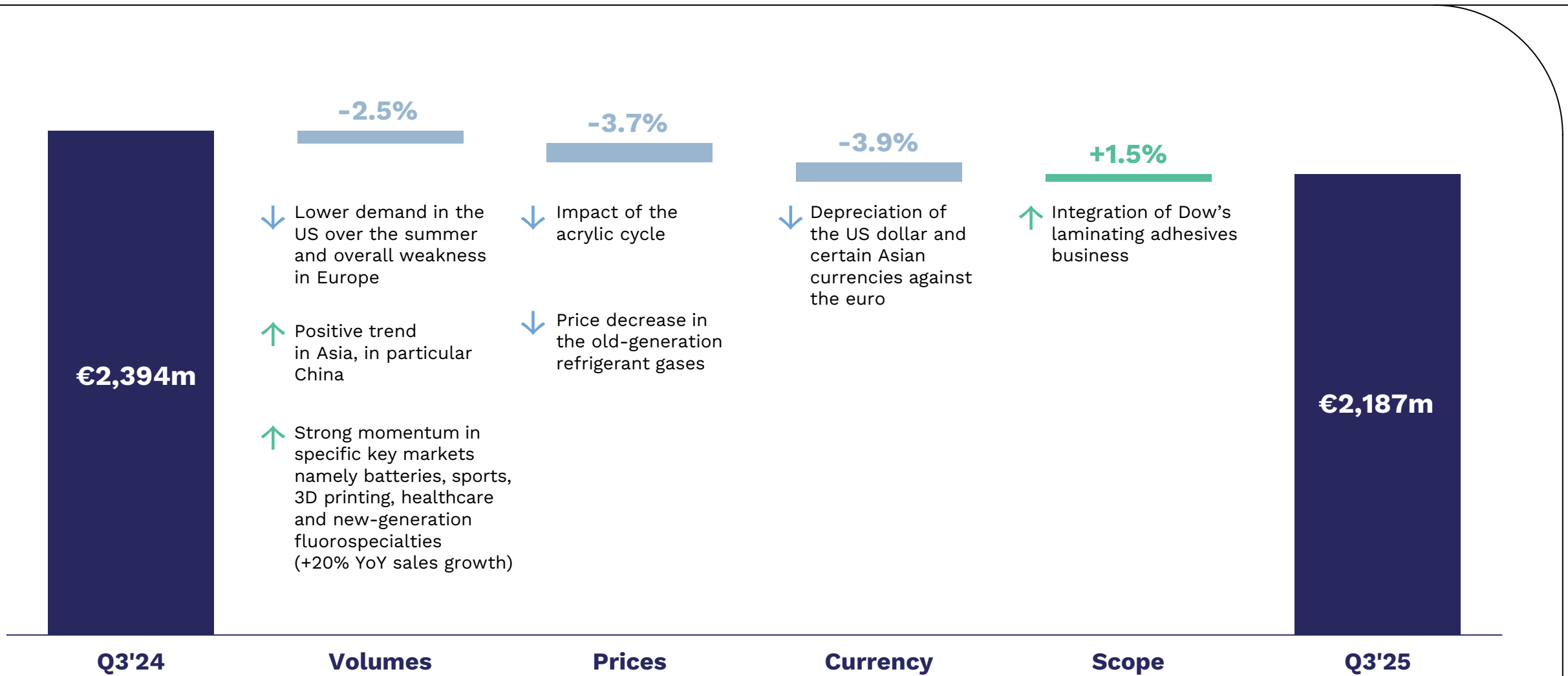
→ Net debt and hybrid bonds down by almost €200m in the quarter

Key figures

in €million

	Q3'25	Q3'24	Change	9m'25	9m'24	Change
Sales	2,187	2,394	-8.6%	6,963	7,271	-4.2%
EBITDA	310	407	-23.8%	1,003	1,208	-17.0%
Specialty Materials	296	377	-21.5%	960	1,109	-13.4%
Intermediates	38	51	-25.5%	116	174	-33.3%
Corporate	-24	-21		-73	-75	
EBITDA margin	14.2%	17.0%		14.4%	16.6%	
Specialty Materials	14.7%	17.2%		14.9%	16.7%	
Intermediates	23.6%	26.7%		22.9%	28.9%	
Recurring operating income (REBIT)	142	246	-42.3%	500	750	-33.3%
REBIT margin	6.5%	10.3%		7.2%	10.3%	
Adjusted net income	78	168	-53.6%	295	520	-43.3%
Net debt and hybrid bonds	3,403	3,111		3,403	3,111	

Sales evolution reflecting market conditions and currency effect

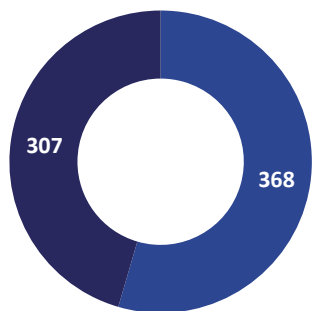


Adhesive Solutions (31% of Group sales in Q3'25)

Key figures

in €m	Q3'25	Q3'24	Change	9m'25	9m'24	Change
Sales	675	682	-1.0%	2,106	2,068	+1.8%
EBITDA	93	107	-13.1%	295	321	-8.1%
EBITDA margin	13.8%	15.7%		14.0%	15.5%	
REBIT	66	86	-23.3%	217	256	-15.2%

Q3'25 sales by Business Line



■ Construction & Consumer
■ Industrial Assembly

Q3'25 sales development

Volumes ——— -3.1%
Prices ——— -1.1%
Currency ——— -3.8%
Scope ——— +7.0%

Highlights Q3'25

→ **Limited sales decrease of 1% despite negative 3.8% change effect**

- **Volumes down 3.1%**

- Broadly weak demand in industrial adhesives
- Disappointing summer in the US, notably in flexible packaging and construction

- **Prices slightly down 1.1%**

- Benefits from certain raw material costs decline to start supporting net pricing more particularly from Q4'25 onwards

- **7.0% positive scope effect**, corresponding to the acquisition of Dow's laminating adhesives

→ **EBITDA affected mainly by lower volumes and currency effect**

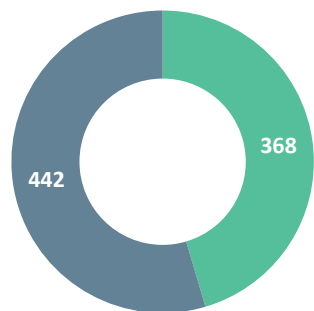
- EBITDA margin down YoY, reflecting the decrease in EBITDA as well as the dilutive effect of Dow's adhesives, in integration phase

Advanced Materials (37% of Group sales in Q3'25)

Key figures

in €m	Q3'25	Q3'24	Change	9m'25	9m'24	Change
Sales	810	885	-8.5%	2,621	2,681	-2.2%
EBITDA	152	189	-19.6%	503	541	-7.0%
EBITDA margin	18.8%	21.4%		19.2%	20.2%	
REBIT	50	95	-47.4%	204	278	-26.6%

Q3'25 sales by Business Line



- High Performance Polymers
- Performance Additives

Q3'25 sales development

Volumes	-3.9%
Prices	-0.6%
Currency	-4.0%
Scope	-

Highlights Q3'25

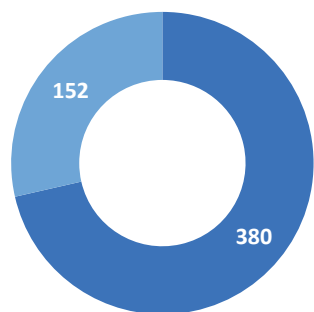
- **Sales down 4.5% at constant exchange rates, impacted mainly by volume decrease in Performance Additives**
 - **Volumes down 3.9%**
 - Performance Additives impacted by weak demand in the US and Europe, particularly in the energy markets, and Jarrie site's reorganization
 - Stable volumes in High Performance Polymers, supported by strong growth in Asia, and positive momentum in several key markets such as sports, batteries, 3D printing, healthcare, and low GWP fluorospecialties
 - **Prices broadly stable at a negative 0.6%**
- **EBITDA mainly impacted by lower volumes in Performance Additives and unfavorable currency effect**
 - Good level of EBITDA margin at 18.8%
 - HPP maintaining its solid margin level of 20%

Coating Solutions (25% of Group sales in Q3'25)

Key figures

in €m	Q3'25	Q3'24	Change	9m'25	9m'24	Change
Sales	532	627	-15.2%	1,704	1,890	-9.8%
EBITDA	51	81	-37.0%	162	247	-34.4%
EBITDA margin	9.6%	12.9%		9.5%	13.1%	
REBIT	20	49	-59.2%	68	154	-55.8%

Q3'25 sales by Business Line



- Coating Resins
- Coating Additives

Q3'25 sales development

Volumes	-5.8%
Prices	-5.9%
Currency	-3.5%
Scope	-

Highlights Q3'25

→ Decrease of sales by 15.2%

- Volumes down 5.8%**
 - Weak demand environment, notably in construction and decorative paints markets, essentially in North America
- Prices down 5.9%**
 - Less favorable market conditions in upstream acrylics

→ EBITDA significantly down at €51m and EBITDA margin at 9.6%

- Low cycle margins in upstream acrylics
- Sales decline in the United States

Intermediates (7% of Group sales in Q3'25)

Key figures

in €m	Q3'25	Q3'24	Change	9m'25	9m'24	Change
Sales	161	191	-15.7%	506	603	-16.1%
EBITDA	38	51	-25.5%	116	174	-33.3%
EBITDA margin	23.6%	26.7%		22.9%	28.9%	
REBIT	32	39	-17.9%	95	142	-33.1%

Q3'25 sales development

Volumes	——	+16.7%
Prices	————	-21.6%
Currency	——	-5.1%
Scope	————	-5.7%

Highlights Q3'25

→ Sales down 15.7%

- **Sharp volume rise of 16.7% offset by negative 21.6% price effect on a high comparison basis**
 - Impact of the shift in product mix in refrigerant gases led notably by the end of the production of 410A equipment in the US last year
- **Currency and scope impact at a negative 10.8%**

→ EBITDA down at €38m and high level of EBITDA margin at 23.6%

- Less favorable macroeconomic environment and impact of the evolution of the regulations in the US and Europe in refrigerant gases
- Slight improvement in acrylics in Asia

Very solid cash generation in Q3'25

in €million

	Q3'25	Q3'24	9m'25	9m'24
EBITDA	310	407	1,003	1,208
Taxes	-25	-52	-98	-145
Cash items included in the financial results	-30	-15	-83	-41
Change in working capital and fixed assets payables ⁽¹⁾	94	-6	-235	-337
Others	-11	23	-36	13
Operating cash flow	338	357	551	698
Recurring capital expenditures	-131	-167	-371	-436
Recurring cash flow	207	190	180	262
Exceptional capital expenditure	-	-	-	-
Non-recurring cash flow	-22	-15	-59	-52
Free cash flow	185	175	121	210
Net cash flow from portfolio management operations	2	-1	-5	-42
Net cash flow	187	174	116	168

→ **Continued strict management of working capital**

17.3% of annualized sales at end-September 2025 (17.0% at end-June 2025 and 16.4% at end-September 2024)

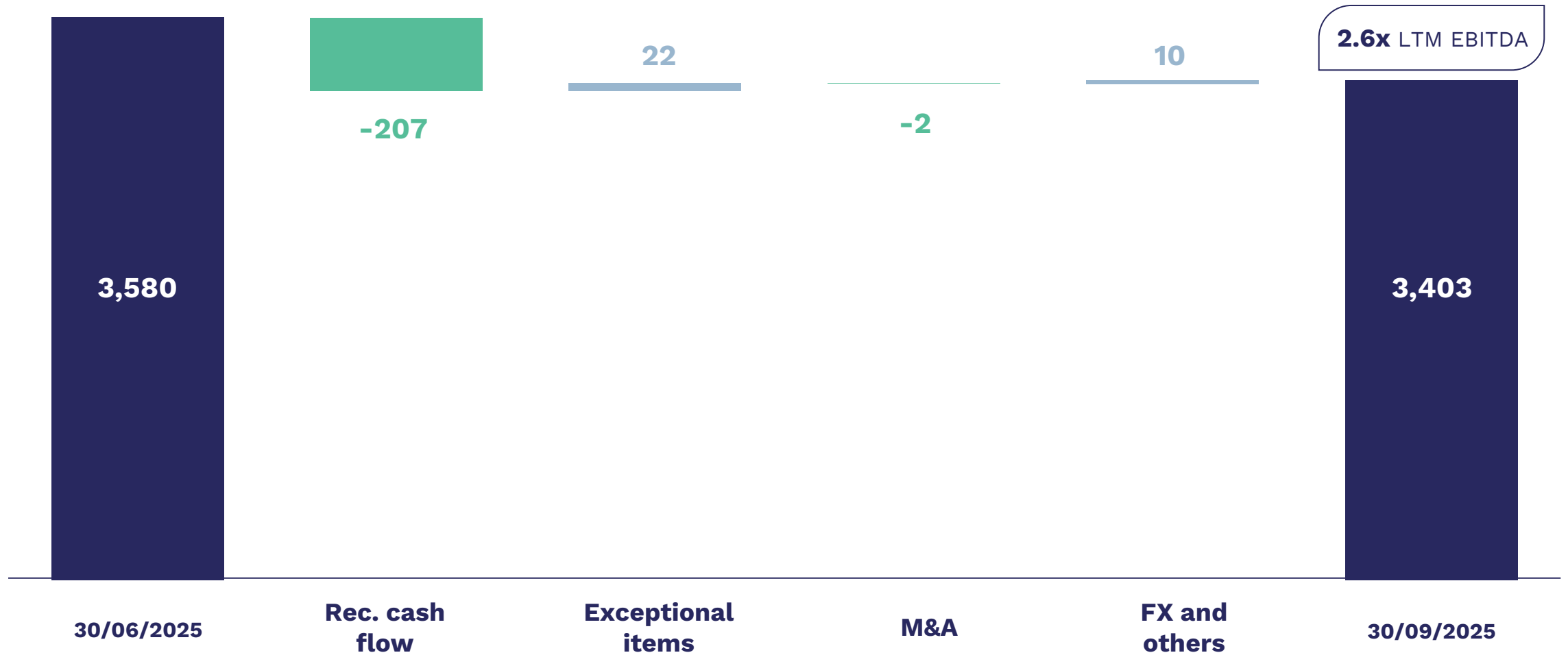
→ **Increased financial interests outflow in 2025** due to higher costs of our bonds and lower interests on invested cash

→ **Lower capex in line with annual guidance of around €650m** **€131m** in Q3'25 (vs €167m in Q3'24)

1. Excluding non-recurring items and impact of portfolio management

Net debt decrease by almost €200m over Q3

in €million



Outlook FY'25

- ✓ Global context marked by limited visibility, geopolitical tensions, the increase in tariffs and a weak demand environment.
- ✓ Large number of initiatives ramping up across all functions and business lines to optimize and streamline activities with the objective to broadly **offset fixed costs inflation in 2025 and 2026**. The Group confirms its objective of **around €100 million of savings** in fixed and variable costs **in 2025**.
- ✓ Ongoing **ramp-up of major projects**, for the most part already funded. **Additional contribution** to the Group's **EBITDA** has been reassessed for 2025 at around **€60 million**.
- ✓ Taking into account the currently challenging macroeconomic context and the softer than expected demand in the United States, the Group aims at delivering an **EBITDA** of between **€1.25 billion and €1.3 billion** and a **recurring cash flow** of approximately **€300 million in 2025**.

Disclaimer

The information disclosed in this document may contain forward-looking statements with respect to the financial condition, results of operations, business and strategy of Arkema.

In a context marked by strong geopolitical tensions, where the evolution of the world economy remain uncertain, the retained assumptions and forward-looking statements could ultimately prove inaccurate.

Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to material risk factors such as among others, changes in raw material prices, currency fluctuations, implementation pace of cost-reduction projects, rising geopolitical tensions, and changes in general economic and business conditions. These risk factors are further developed in the 2024 Universal Registration Document.

Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise.

Further information on factors which could affect Arkema's financial results is provided in the documents filed with the French *Autorité des marchés financiers*.

Financial information since 2005 is extracted from the consolidated financial statements of Arkema. Quarterly financial information is not audited.

The business segment information is presented in accordance with Arkema's internal reporting system used by the management.

Definitions and reconciliation tables for the main alternative performance indicators used by the Group are provided in the "Arkema third-quarter 2025 results press release" available on Arkema's website at: www.arkema.com/global/en/investor-relations/