

Consensus for 2Q'20

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	1,834	434	595	435	361
Min	1,739	402	507	396	332
Max	1,968	451	643	480	402

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	261	53	108	55	67
Min	241	30	90	46	55
Max	319	65	130	71	113

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	14.0%	11.9%	18.5%	12.3%	17.4%
Min	13.2%	7.5%	16.7%	9.6%	14.9%
Max	15.2%	13.6%	20.9%	14.4%	23.1%

Adjusted EPS	Total
Consensus	0.94
Min	0.65
Max	1.33

Reported EPS	Total
Consensus	1.34
Min	0.33
Max	3.76

Consensus for FY'20

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	7,886	1,932	2,573	1,884	1,451
Min	7,671	1,889	2,475	1,747	1,364
Max	8,130	1,993	2,698	2,067	1,653

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	1,177	251	499	243	263
Min	1,130	229	451	230	217
Max	1,220	271	520	256	314

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	Intermediates
Consensus	14.9%	13.0%	19.4%	12.9%	18.1%
Min	14.2%	12.0%	18.0%	12.3%	15.9%
Max	15.9%	14.0%	20.4%	14.0%	21.4%

Adjusted EPS	Total
Consensus	5.23
Min	4.57
Max	5.86

Reported EPS	Total
Consensus	4.99
Min	3.62
Max	7.67