

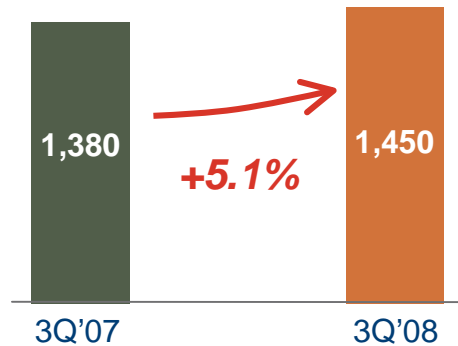


3rd quarter 2008 results

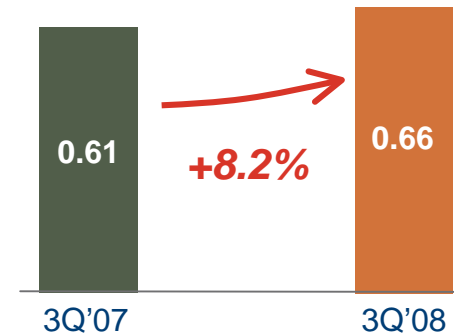
➔ November 13th, 2008

3Q'08: solid EBITDA growth

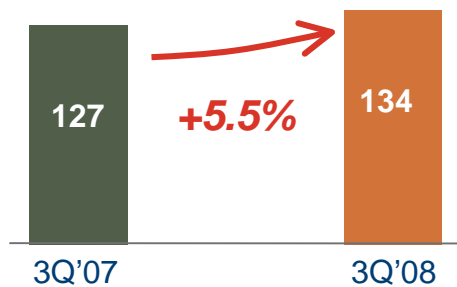
Sales (€m)



EPS (diluted in €)



EBITDA (€m)



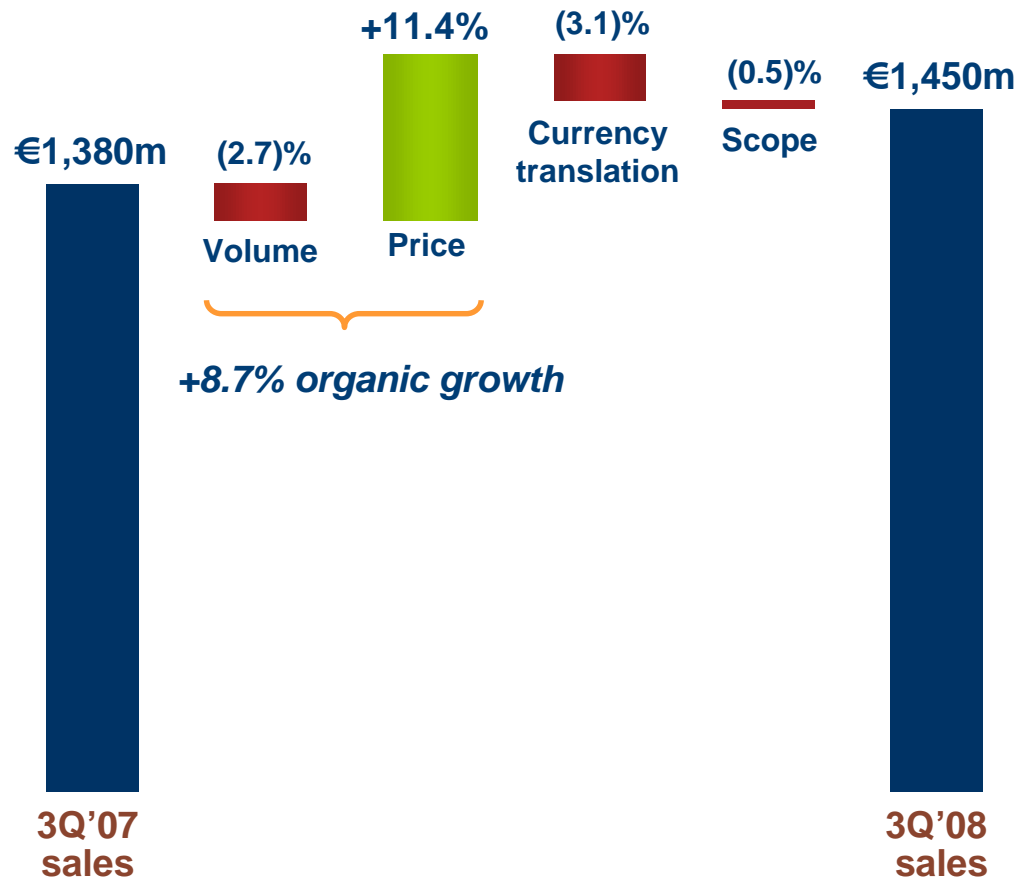
- Price increases of +11.4% in a context of high raw material costs
- Good resilience of results in a challenging environment
- Benefits from structural improvements in line with +€100m announced for 2008

+10% EBITDA growth over 9 months

	3Q'07	3Q'08	Variation	9m'07	9m'08	Variation
Sales	1,380	1,450	+5.1%	4,357	4,451	+2.2%
EBITDA	127	134	+5.5%	411	451	+10%
EBITDA margin	9.2%	9.2%		9.4%	10.1%	
Operating income (rec.)	75	72	(4.0)%	252	269	+7%
Non recurring items	(9)	(8)		(88)	(18)	
Adjusted net income	47	47	-	166	187	+13%
Net income (group share)	37	40	+8.1%	104	172	+65%
Net debt (09/30/2008 vs. 12/31/2007)	459	580				



Strong price increases in each business unit



Sales by segment

	Vinyl Products	Industrial Chemicals	Performance Products
Volume	+	--	---
Price	+++	+++	+++
Currency translation	-	--	--
Scope	+	++	---

Legend:

+: [0.5-2.5]%

++: [2.5-5]%

+++: >+5%

= : +/- 0.5%

--: [(0.5)- (2.5)]%

---: [(2.5)- (5)]%

----: <(5)%



Solid EBITDA growth in a challenging environment

EBITDA up 5.5% at €134m

- +11% price increases
- Remaining PVC margin squeeze

Benefits from structural improvements

- Implementation of structural projects in line with the €100m EBITDA impact for 2008
- Contribution from growth projects:
 - HFC-32 & PVDF in Calvert-City (US)
 - Developments in methylmercaptan derivatives
- Successful integration of Coatex

In a tougher environment

- Unfavorable €/€ exchange rate
- Slowdown of automotive and construction markets
- Strong volatility of raw material and energy prices

 **Good resilience of Arkema results** 



Vinyl Products: PVC margin squeeze remains

(€m)	3Q'07	3Q'08	Δ
Sales	335	378	+12.8%
EBITDA	18	7	(61.1)%
EBITDA margin	5.4%	1.9%	-
Recurring operating income	12	(2)	<i>nm</i>

- Remaining margin squeeze in PVC despite significant price increases
- Good demand and prices in caustic soda
- Slowdown of construction market in Europe more pronounced at the end of the quarter
- Strong focus on cost reduction with implementation of restructuring plans and reduction in variable costs

Industrial Chemicals: +15% EBITDA growth

(€m)	3Q'07	3Q'08	Δ
Sales	603	661	+9.6%
EBITDA	75	86	+14.7%
EBITDA margin	12.4%	13.0%	-
Recurring operating income	51	54	+5.9%

- Significant price increases in each business unit
- Unfavorable €/€ exchange rate
- Lower volumes
 - In PMMA due to weaker automotive market
 - In Thiochemicals, slight impact due to hurricane Hike in the US
- High contribution from growth projects (Fluorochemicals, Thiochemicals)
- Successful integration of Coatex
- Benefits from restructuring initiatives (Fluorochemicals, Thiochemicals, Acrylics)
- Acrylics in low cycle condition but slight increase in unit margins



Performance Products: good resistance of results

(€m)	3Q'07	3Q'08	Δ
Sales	441	410	(7.0)%
EBITDA	44	44	-
EBITDA margin	10.0%	10.7%	-
Recurring operating income	23	23	-

- +4.5% organic growth (at constant scope of business and exchange rate) benefiting from new businesses
- EBITDA at +10% at constant scope of business
- Negative impact of €/US\$ exchange rate
- Strong contribution from restructuring initiatives in polyamides and Functional Additives
- Slowdown in US construction market and high tin prices affected results of Functional Additives

Outlook

- 9m'08 EBITDA up +10%
- **Implementation of structural projects:**
 - In line with €100m EBITDA gain expected in 2008
 - End 2008, cumulative fixed cost savings should exceed €330m versus 2005
- **Limited visibility of macro economic environment in 4Q'08 with sudden ongoing slowdown in demand amplified by destocking**
- **Due to ongoing action plan, 2008 EBITDA margin should be close to our 10% target**
- **Priority to optimization of working capital and cash**
- **Acceleration of the transformation of the company with new projects being considered**
- **Maintain a strong balance sheet**

Quality of balance sheet and structural improvements will enable Arkema to efficiently adapt to the economic environment

Disclaimer

The information disclosed in this document may contain forward-looking statements with respect to the financial condition, results of operations, business and strategy of Arkema. Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to risk factors such as, among others, changes in raw materials prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions.

Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise. Further information on factors which could affect Arkema's financial results is provided in the documents filed with the French Autorité des Marchés Financiers.

Financial information for 2007 and 2008 are extracted from the consolidated financial statements of Arkema. Quarterly financial information are not audited.

The business segment information is presented in accordance with Arkema's internal reporting system used by the management.

A global chemical player, Arkema consists of 3 coherent and related business segments: Vinyl Products, Industrial Chemicals, and Performance Products. Present in over 40 countries with 15,200 employees, Arkema achieves sales of 5.7 billion euros. With its 6 research centers in France, the United States and Japan, and internationally recognized brands, Arkema holds leadership positions in its principal markets

