

### Q1'23 INVESTOR AND ANALYST FACTSHEET

#### KEY FINANCIAL DATA

<i>in millions of euros</i>		Q1'23	Q1'22	Change
<b>Sales</b>		<b>2,524</b>	<b>2,887</b>	<b>-12.6%</b>
Prices		+2.7%		
Volumes		-18.3%		
Currency		+0.8%		
Scope		+2.2%		
<b>EBITDA</b>		<b>367</b>	<b>619</b>	<b>-40.7%</b>
Specialty Materials <sup>(1)</sup>		347	556	-37.6%
Intermediates		49	94	-47.9%
Corporate		-29	-31	
<b>EBITDA margin</b>		<b>14.5%</b>	<b>21.4%</b>	
Specialty Materials		15.1%	21.3%	
Intermediates		22.5%	34.7%	
Recurring depreciation and amortization		-133	-131	
<b>Recurring EBIT</b>		<b>234</b>	<b>488</b>	<b>-52.0%</b>
REBIT margin		9.3%	16.9%	
PPA depreciation and amortization		-31	-19	
Non-recurring items		-7	-35	
Equity in income of affiliates		-3	-1	
Financial result		-19	-8	+137.5%
Income taxes		-41	-95	-56.8%
<b>Net income - Group share</b>		<b>132</b>	<b>329</b>	<b>-59.9%</b>
<b>Adjusted net income</b>		<b>162</b>	<b>376</b>	<b>-56.9%</b>
Adjusted EPS (€)		2.17	5.08	-57.3%
Recurring capital expenditure		-82	-72	+13.9%
Exceptional capital expenditure		-7	-40	-82.5%
<b>Recurring cash flow <sup>(2)</sup></b>		<b>-21</b>	<b>26</b>	
<b>Free cash flow</b>		<b>-46</b>	<b>-23</b>	
<b>Net debt incl hybrid bonds</b>		<b>2,389</b>	<b>2,703</b>	

(1) Specialty Materials include the three following segments: Adhesive Solutions, Advanced Materials and Coating Solutions

(2) Recurring cash flow corresponds to the free cash flow before exceptional items. It excludes non-recurring items and exceptional capital expenditure

#### SIMPLIFIED CASH FLOW

<i>in millions of euros</i>		Q1'23	Q1'22	Change
<b>EBITDA</b>		<b>367</b>	<b>619</b>	<b>-40.7%</b>
Current taxes		-55	-101	-45.5%
Cost of debt		-16	-13	+23.1%
Change in working capital and fixed asset payables *		-243	-411	-40.9%
Recurring capital expenditure		-82	-72	+13.9%
Others		8	4	
<b>Recurring cash flow</b>		<b>-21</b>	<b>26</b>	
Exceptional capital expenditure		-7	-40	-82.5%
Non-recurring items		-18	-9	
<b>Free cash flow</b>		<b>-46</b>	<b>-23</b>	
Impact of portfolio management		30	-1,496	
<b>Net cash flow</b>		<b>-16</b>	<b>-1,519</b>	

(\*) Excluding non-recurring items and impact of portfolio management

## PERFORMANCE BY SEGMENT

<i>in millions of euros</i>	Q1'23	Q1'22	Change
<b>Sales</b>	<b>2,524</b>	<b>2,887</b>	<b>-12.6%</b>
<b>Specialty Materials</b>	<b>2,296</b>	<b>2,607</b>	<b>-11.9%</b>
Adhesive Solutions	698	670	+4.2%
Advanced Materials	937	1,075	-12.8%
Coating Solutions	661	862	-23.3%
<b>Intermediates</b>	<b>218</b>	<b>271</b>	<b>-19.6%</b>
<b>EBITDA</b>	<b>367</b>	<b>619</b>	<b>-40.7%</b>
<b>Specialty Materials</b>	<b>347</b>	<b>556</b>	<b>-37.6%</b>
Adhesive Solutions	93	90	+3.3%
Advanced Materials	160	274	-41.6%
Coating Solutions	94	192	-51.0%
<b>Intermediates</b>	<b>49</b>	<b>94</b>	<b>-47.9%</b>
<b>Corporate</b>	<b>-29</b>	<b>-31</b>	
<b>EBITDA margin</b>	<b>14.5%</b>	<b>21.4%</b>	
<b>Specialty Materials</b>	<b>15.1%</b>	<b>21.3%</b>	
Adhesive Solutions	13.3%	13.4%	
Advanced Materials	17.1%	25.5%	
Coating Solutions	14.2%	22.3%	
<b>Intermediates</b>	<b>22.5%</b>	<b>34.7%</b>	
<b>Recurring EBIT</b>	<b>234</b>	<b>488</b>	<b>-52.0%</b>
<b>Specialty Materials</b>	<b>228</b>	<b>441</b>	<b>-48.3%</b>
Adhesive Solutions	72	73	-1.4%
Advanced Materials	93	207	-55.1%
Coating Solutions	63	161	-60.9%
<b>Intermediates</b>	<b>36</b>	<b>79</b>	<b>-54.4%</b>
<b>Corporate</b>	<b>-30</b>	<b>-32</b>	

## SALES BY BUSINESS LINE

<i>in millions of euros</i>	Q1'23	Q1'22	Change
<b>Sales Adhesive Solutions</b>	<b>698</b>	<b>670</b>	<b>+4.2%</b>
Construction & Consumer	323	348	-7.2%
Industrial Assembly	375	322	+16.5%
<b>Sales Advanced Materials</b>	<b>937</b>	<b>1,075</b>	<b>-12.8%</b>
High Performance Polymers	382	509	-25.0%
Performance Additives	555	566	-1.9%
<b>Sales Coating Solutions</b>	<b>661</b>	<b>862</b>	<b>-23.3%</b>
Coating Resins	484	619	-21.8%
Coating Additives	177	243	-27.2%
<b>Sales Intermediates</b>	<b>218</b>	<b>271</b>	<b>-19.6%</b>

## SALES DEVELOPMENT

	Q1'23			
	Price	Volume	Fx	Scope
<b>Total Group</b>	<b>+2.7%</b>	<b>-18.3%</b>	<b>+0.8%</b>	<b>+2.2%</b>
<b>Specialty Materials</b>	<b>+3.2%</b>	<b>-18.5%</b>	<b>+0.9%</b>	<b>+2.5%</b>
Adhesive Solutions	+6.7%	-12.7%	+0.2%	+10.0%
Advanced Materials	+7.9%	-20.5%	+0.8%	-1.0%
Coating Solutions	-5.3%	-20.5%	+1.6%	+0.9%
<b>Intermediates</b>	<b>-2.6%</b>	<b>-17.4%</b>	<b>+0.4%</b>	<b>-</b>

## DISCLAIMER

Balance sheet, income statement and cash flow statement data, as well as information by segment included in this document are extracted from the consolidated financial information at 31 March 2023 as reviewed by Arkema's Board of Directors on 4 May 2023. Quarterly financial information is not audited.

Information by segment is presented in accordance with Arkema's internal reporting system used by management.

Details of the main alternative performance indicators used by the Group are provided in the tables appended to this press release. For the purpose of analyzing its results and defining its targets, the Group also uses EBITDA margin, which corresponds to EBITDA expressed as a percentage of sales, EBITDA equaling recurring operating income (REBIT) plus recurring depreciation and amortization of tangible and intangible assets, as well as REBIT margin, which corresponds to recurring operating income (REBIT) expressed as a percentage of sales.

For the purpose of tracking changes in its results, and particularly its sales figures, the Group analyzes the following effects (unaudited analyses):

- **scope effect:** the impact of changes in the Group's scope of consolidation, which arise from acquisitions and divestments of entire businesses or as a result of the first-time consolidation or deconsolidation of entities. Increases or reductions in capacity are not included in the scope effect;
- **currency effect:** the mechanical impact of consolidating accounts denominated in currencies other than the euro at different exchange rates from one period to another. The currency effect is calculated by applying the foreign exchange rates of the prior period to the figures for the period under review;
- **price effect:** the impact of changes in average selling prices is estimated by comparing the weighted average net unit selling price of a range of related products in the period under review with their weighted average net unit selling price in the prior period, multiplied, in both cases, by the volumes sold in the period under review;
- **volume effect:** the impact of changes in volumes is estimated by comparing the quantities delivered in the period under review with the quantities delivered in the prior period, multiplied, in both cases, by the weighted average net unit selling price in the prior period.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive solutions, Advanced Materials, and Coating Solutions- accounting for some 91 % of Group sales in 2022, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €11.5 billion in 2022 and operates in some 55 countries with 21,100 employees worldwide.

### Investor relations contacts

Béatrice Zilm	+33 (0)1 49 00 75 58	beatrice.zilm@arkema.com
Peter Farren	+33 (0)1 49 00 73 12	peter.farren@arkema.com
Mathieu Briatta	+33 (0)1 49 00 72 07	mathieu.briatta@arkema.com
Caroline Chung	+33 (0)1 49 00 74 37	caroline.chung@arkema.com

### Media contacts

Gilles Galinier	+33 (0)1 49 00 70 07	gilles.galinier@arkema.com
Anne Plaisance	+33 (0)6 81 87 48 77	anne.plaisance@arkema.com

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### Arkema

420 rue d'Estienne d'Orves  
92705 Colombes Cedex  
France  
P +33 (0)1 49 00 80 80  
arkema.com

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