

## Consensus for Q1'24

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>2,389</b>	678	883	612	2,172	207
Min	<b>2,231</b>	644	808	496	2,012	174
Max	<b>2,582</b>	710	1,014	661	2,366	228

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>341</b>	99	148	77	324	45
Min	<b>330</b>	90	138	69	309	38
Max	<b>355</b>	102	156	90	337	55

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>14.3%</b>	14.6%	16.8%	12.6%	14.9%	22.0%
Min	<b>12.9%</b>	13.6%	13.8%	10.8%	13.3%	17.4%
Max	<b>15.2%</b>	15.7%	17.9%	15.1%	15.7%	27.5%

Adjusted EPS	Total
Consensus	<b>1.66</b>
Min	<b>1.04</b>
Max	<b>2.31</b>

Reported EPS	Total
Consensus	<b>1.35</b>
Min	<b>0.50</b>
Max	<b>2.11</b>

## Consensus for FY'24

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>9,776</b>	2,775	3,760	2,405	8,940	815
Min	<b>9,401</b>	2,693	3,542	2,111	8,588	728
Max	<b>10,484</b>	2,890	4,229	2,554	9,565	880

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>1,604</b>	412	736	339	1,487	207
Min	<b>1,544</b>	399	686	297	1,433	184
Max	<b>1,694</b>	441	787	365	1,561	225

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>16.4%</b>	14.8%	19.6%	14.1%	16.6%	25.4%
Min	<b>15.3%</b>	14.2%	17.5%	12.4%	15.4%	21.6%
Max	<b>17.1%</b>	15.5%	21.0%	17.2%	17.8%	28.0%

Adjusted EPS	Total
Consensus	<b>9.00</b>
Min	<b>7.40</b>
Max	<b>10.01</b>

Reported EPS	Total
Consensus	<b>7.91</b>
Min	<b>5.59</b>
Max	<b>10.11</b>

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials - Adhesive Solutions, Advanced Materials, and Coating Solutions - accounting for some 92% of Group sales in 2023, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €9.5 billion in 2023, and operates in some 55 countries with 21,100 employees worldwide.

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