

Consensus for Q3 2011

Sales	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	1,768	282	995	475
Min	1,574	253	898	404
Max	1,875	304	1,056	532

EBITDA	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	250	-3	182	80
Min	223	-15	170	61
Max	277	1	208	92

EBITDA margin	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	14.1%	-0.9%	18.2%	16.8%
Min	13.3%	-4.2%	16.3%	15.1%
Max	15.3%	0.4%	19.7%	18.4%

Adjusted EPS	Total
Consensus	1.81
Min	1.63
Max	1.99

Reported EPS	Total
Consensus	1.76
Min	1.53
Max	2.10

Consensus for 2011

Sales	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	6,914	1,177	3,827	1,869
Min	6,605	1,141	3,652	1,785
Max	7,114	1,228	3,931	2,021

EBITDA	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	1,056	-2	782	305
Min	1,001	-20	733	275
Max	1,133	13	847	336

EBITDA margin	Total	Vinyl Products	Industrial Chemicals	Performance Products
Consensus	15.3%	-0.2%	20.5%	16.3%
Min	14.4%	-1.7%	19.3%	15.2%
Max	16.3%	1.1%	21.9%	17.3%

Adjusted EPS	Total
Consensus	8.53
Min	7.89
Max	9.26

Reported EPS	Total
Consensus	8.27
Min	6.94
Max	9.20