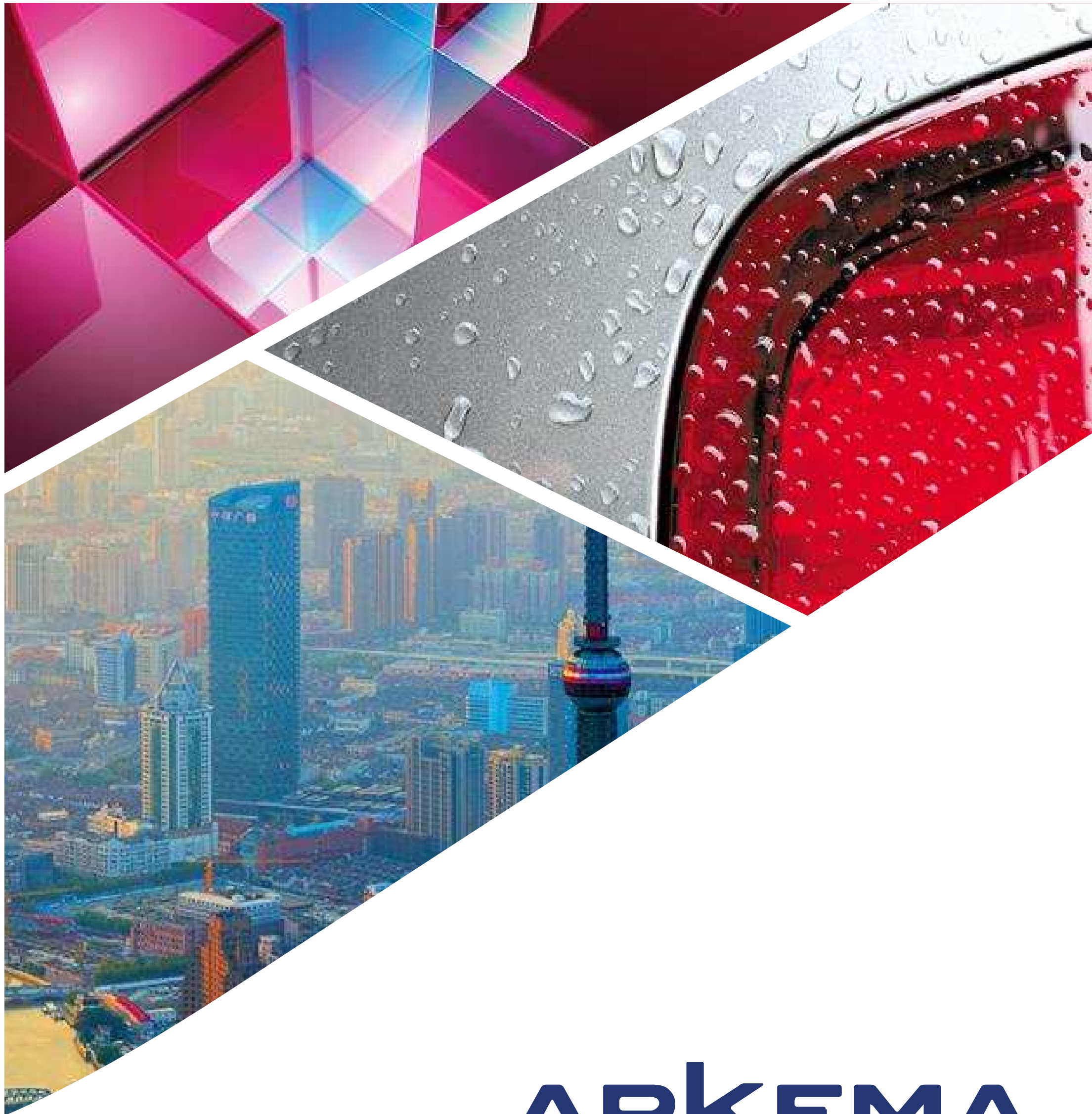
THIRD QUARTER 2017 RESULTS

9 NOVEMBER 2017



ARKEMA
INNOVATIVE CHEMISTRY

3Q'17 FINANCIAL HIGHLIGHTS

€2,019 m sales	**+9.8%** up YoY **+10.5%** at constant scope and FX **+8%** volume growth in **High Performance Materials** supported by successful innovation in major sustainability trends
€355 m EBITDA	**+17.2%** up on 3Q'16 (€303 m) Strong YoY growth in the three divisions
17.6% EBITDA margin	16.5% in 3Q'16 Margins up YoY in the three divisions
€158 m adjusted net income	**+43.6%** up YoY **€2.08** adjusted EPS
€1,194 m net debt	Excellent cash generation with a free cash flow at **+€274 m** Net debt significantly down versus 30 June 2017 (€1,471 m) Gearing down at **27%**

MAIN ANNOUNCEMENTS SINCE 30 JUNE 2017

Bostik

Acquisition of XL Brands

A leader in floor covering adhesives in the US

Enable Bostik to offer a full range of solutions in this growing market

US$205 m EV, 11x EBITDA and 7x EBITDA within 4 to 5 years including synergies

Closing expected end 2017

Bostik

Opening of a new site in Gujarat, India

New manufacturing facility in addition to existing plant in Bangalore

Will serve the fast-growing demand for adhesives in industrial markets (flexible lamination, transportation and footwear)

For both India and export markets

Technical Polymers

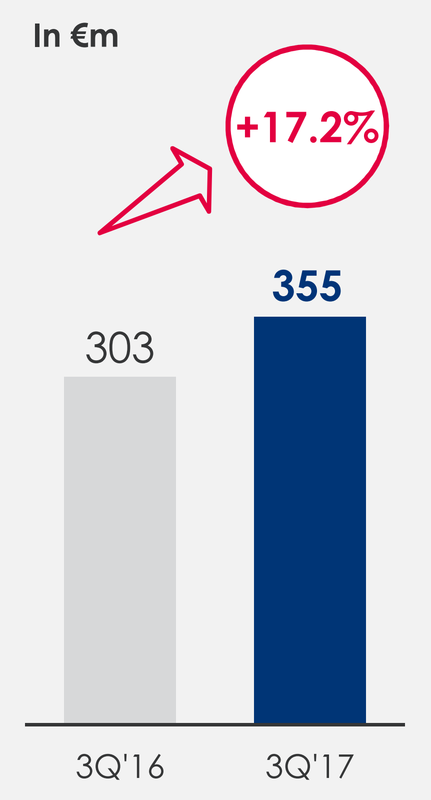
+20% PVDF production capacity increase in North America

Will meet strong demand in water management, chemical process industry and high performance cables

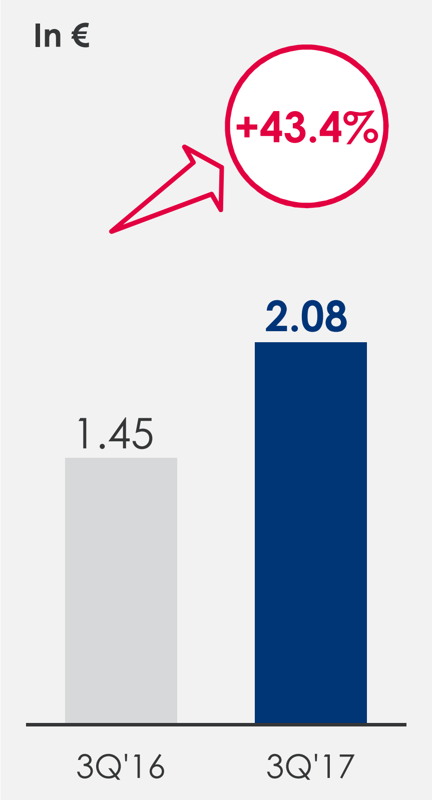
Due to start mid-2018

A VERY STRONG QUARTERLY PERFORMANCE

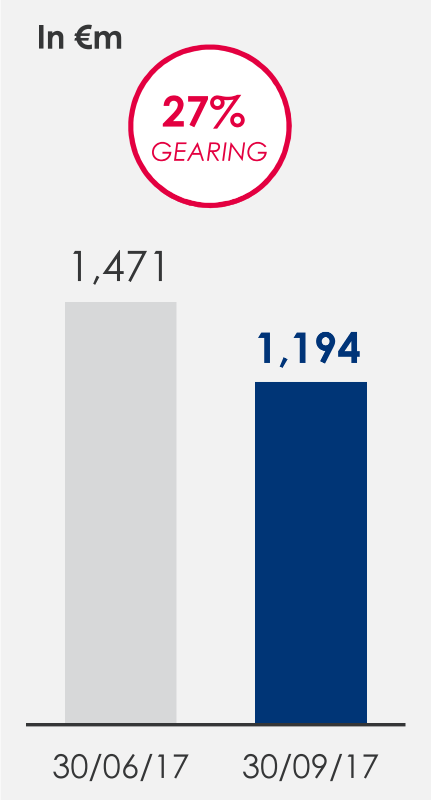
EBITDA



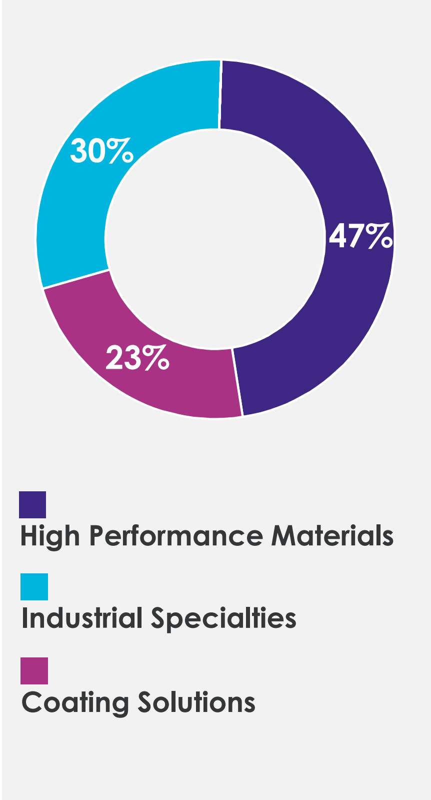
ADJUSTED EPS



NET DEBT



SALES BY DIVISION



ARKEMA INNOVATIVE CHEMISTRY

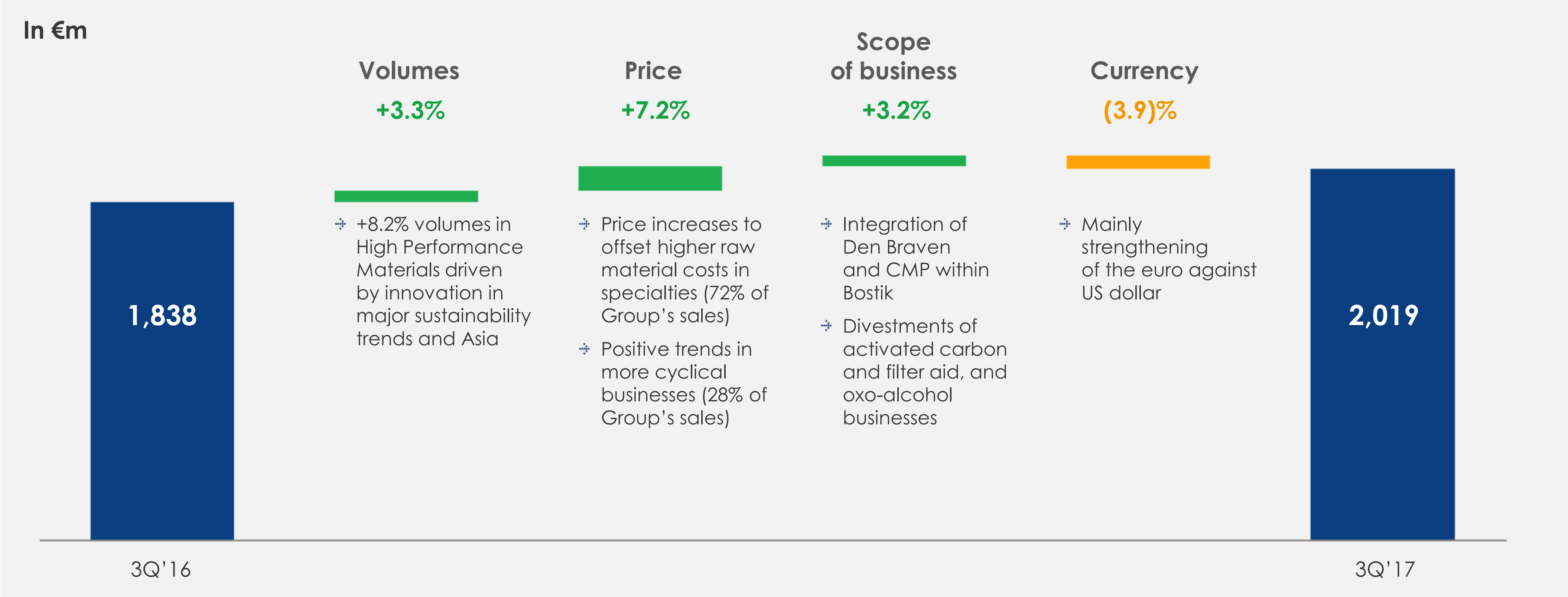
3Q'17 KEY FIGURES

In €m (except EPS)	3Q'16	**3Q'17**	CHANGE
Sales	1,838	**2,019**	+9.8%
EBITDA	303	**355**	+17.2%
EBITDA margin	16.5%	**17.6%**	
Recurring operating income (REBIT)	190	**247**	+30.0%
REBIT margin	10.3%	**12.2%**	
Adjusted net income	110	**158**	+43.6%
Net income – Group share	96	**142**	+47.9%
Adjusted EPS *(in euros)*	1.45	**2.08**	+43.4%

ARKEMA INNOVATIVE CHEMISTRY

3Q'17 SALES BRIDGE

SALES



HIGH PERFORMANCE MATERIALS (47% OF GROUP SALES)

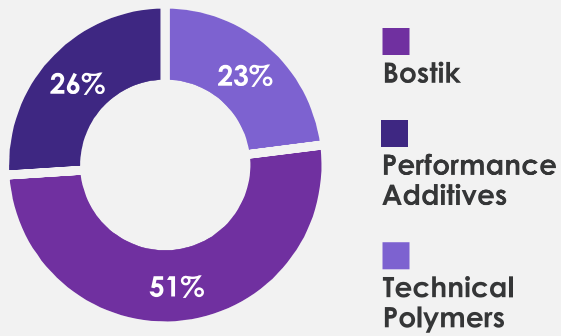
3Q'17 KEY FIGURES

In €m	3Q'16	3Q'17	Change
Sales	836	**955**	+14.2%
EBITDA	140	**161**	+15.0%
EBITDA margin	16.7%	**16.9%**	
Rec. operating income	102	**123**	+20.6%

3Q'17 SALES DEVELOPMENT

Volumes	**+8.2%**
Prices	**+2.2%**
Currency	**(4.1)%**
Scope	**+7.9%**

3Q'17 SALES BY BUSINESS LINE



3Q'17 HIGHLIGHTS

- **Volumes up +8.2% versus 3Q'16**
  - Very strong demand in Asia for lighter materials, batteries, photovoltaics, sports and consumer electronics
  - Ramp-up of the new specialty molecular sieves unit in Honfleur (France)
- **+7.9% sales impact from M&A reflecting Den Braven and CMP acquisitions and the divestment of the activated carbon and filter aid business**
- **EBITDA up +15% YoY at €161 m despite higher costs than last year for certain raw materials**
  - Very good volume momentum in advanced materials (Technical Polymers + Performance Additives)
  - Bostik expansion supported notably by Den Braven integration and first synergies
- **16.9% EBITDA margin, slightly up YoY (16.7% in 3Q'16)**

INDUSTRIAL SPECIALTIES (30% OF GROUP SALES)

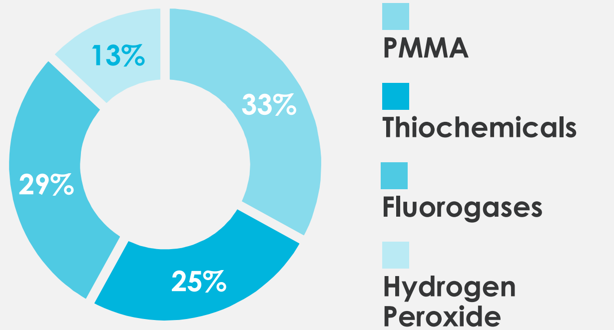
3Q'17 KEY FIGURES

In €m	3Q'16	3Q'17	Change
Sales	553	**594**	+7.4%
EBITDA	123	**149**	+21.1%
EBITDA margin	22.2%	**25.1%**	
Rec. operating income	80	**106**	+32.5%

3Q'17 SALES DEVELOPMENT

Volumes	**(0.3)%**
Prices	**+11.5%**
Currency	**(4.0)%**
Scope	**-**

3Q'17 SALES BY BUSINESS LINE



3Q'17 HIGHLIGHTS

- **Sales up +11.2% at constant scope of business and FX**
  - +11.5% price effect driven by good market conditions in Fluorogases and MMA/PMMA
  - Overall stable volumes affected by the consequences of hurricane Harvey, particularly in Thiochemicals
- **EBITDA significantly up +21.1% YoY at €149 m**
  - Confirmation of the return of Fluorogases to very good level of results, in line with the Group's expectations
  - Continued tight market conditions in MMA/PMMA
  - Overall solid performance in Thiochemicals
- **25.1% EBITDA margin, up YoY (22.2% in 3Q'16)**

COATING SOLUTIONS (23% OF GROUP SALES)

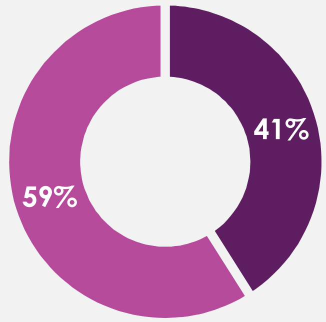
3Q'17 KEY FIGURES

In €m	3Q'16	3Q'17	Change
Sales	442	**463**	+4.8%
EBITDA	54	**62**	+14.8%
EBITDA margin	12.2%	**13.4%**	
Rec. operating income	23	**36**	+56.5%

3Q'17 SALES DEVELOPMENT

Volumes	**(1.3)%**
Prices	**+11.4%**
Currency	**(3.4)%**
Scope	**(1.8)%**

3Q'17 SALES BY BUSINESS LINE



3Q'17 HIGHLIGHTS

- **Sales up +10.1% at constant FX and scope of business (divestment of oxo-alcohol business early March 2017)**
  - +11.4 % price effect reflecting gradually improving acrylic cycle and actions to raise selling prices across the entire chain
  - Volumes impacted by the consequences of hurricane Harvey which offset the robust volume growth for coating resins
- **EBITDA up +14.8% YoY at €62 m**
  - In line with the Group's assumption, unit margins for acrylic monomers gradually improving from last year's low points
  - Higher contribution from acrylic monomers more than offsetting the impact in downstream businesses of higher input costs
- **13.4% EBITDA margin, up YoY (12.2% in 3Q'16)**

EXCELLENT CASH FLOW IN 3Q'17

In €m	3Q'17	
EBITDA	**355**	
Change in working capital [1]	94	• Reflects tight control and usual seasonality of working capital • 15.5% working capital to annualized sales ratio versus 16.8% end of September 2016
Change in fixed assets payables [1]	4	
Current taxes	(50)	
Cost of debt	(24)	
Recurring capital expenditure [2]	(95)	• 2017e capex: slightly below the initial €450 m guidance
Others	11	
RECURRING CASH FLOW	**295**	
Non-recurring items in operating and investing cash flow	(21)	• Correspond mainly to the consequences of hurricane Harvey and restructuring costs
FREE CASH FLOW	**274**	
Impact of portfolio management	(2)	
NET CASH FLOW	**272**	

(1) Excluding non-recurring items and impact of portfolio management
(2) Excluding exceptional capex and capex relating to portfolio management

ARKEMA INNOVATIVE CHEMISTRY

2017 OUTLOOK

Focus on internal drivers

- Bostik expansion with the integration of Den Braven
- New high value-added applications in advanced materials notably related to major sustainability trends
- Limited improvement expected in 4Q versus last year in Fluorogases given this activity's seasonality
- Ongoing actions to reflect high costs of certain raw materials in the Group's selling prices
- Operational excellence initiatives to offset part of fixed costs inflation

In view of the above factors and the traditional seasonality of the Group's business towards the end of the year, and based on the results achieved in the first nine months of 2017, the Group now targets for the full year an EBITDA in the upper end of the €1,310 m to €1,350 m range announced in August.

DISCLAIMER

The information disclosed in this document may contain forward-looking statements with respect to the financial condition, results of operations, business and strategy of Arkema. Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to material risk factors such as among others, changes in raw material prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions. These risk factors are further developed in the reference document.

Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise.

Further information on factors which could affect Arkema's financial results is provided in the documents filed with the French *Autorité des marchés financiers*.

Financial information since 2005 is extracted from the consolidated financial statements of Arkema. Quarterly financial information is not audited.

The business segment information is presented in accordance with Arkema's internal reporting system used by the management.

The main performance indicators used by the Group are defined in the notes to the consolidated financial statements at 31 December 2016 included in section 4.3.3. of the 2016 Reference Document and in the press release. As part of the analysis of its results or to define its objectives, the Group also uses the following indicators:

REBIT margin: corresponds to the recurring operating income (REBIT) as a percentage of sales.

Free cash flow: corresponds to cash flow from operations and investments excluding the impact of portfolio management.

Exceptional capex: corresponds to exceptional investments which are unusual in size or nature.

EBITDA to free cash conversion: corresponds to the ratio of EBITDA on the free cash flow excluding exceptional capex. Free cash flow will be restated to offset the impact of the raw material environment on changes in working capital.

Return on capital employed: corresponds to the ratio of: (REBIT – current income taxes) / (net debt + shareholders' equity) under current IFRS rules.