

## Consensus for Q4'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>2,157</b>	637	814	503	1,954	179
Min	<b>2,009</b>	593	703	467	1,816	160
Max	<b>2,303</b>	663	889	549	2,029	193

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>323</b>	89	148	64	301	41
Min	<b>307</b>	78	135	56	289	30
Max	<b>337</b>	105	156	73	324	46

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>15.0%</b>	13.9%	18.3%	12.7%	15.4%	22.7%
Min	<b>14.2%</b>	12.5%	17.0%	10.2%	14.4%	18.8%
Max	<b>16.1%</b>	15.8%	21.1%	15.6%	16.6%	25.7%

Adjusted EPS	Total
Consensus	<b>1.67</b>
Min	<b>1.32</b>
Max	<b>1.98</b>

Reported EPS	Total
Consensus	<b>1.47</b>
Min	<b>0.75</b>
Max	<b>2.14</b>

## Consensus for FY'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>9,466</b>	2,712	3,526	2,359	8,597	817
Min	<b>9,301</b>	2,665	3,408	2,321	8,443	796
Max	<b>9,689</b>	2,767	3,677	2,399	8,822	834

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>1,493</b>	374	665	322	1,361	214
Min	<b>1,477</b>	364	652	314	1,350	203
Max	<b>1,503</b>	391	673	335	1,385	219

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>15.8%</b>	13.8%	18.9%	13.7%	15.8%	26.2%
Min	<b>15.4%</b>	13.4%	18.1%	13.1%	15.5%	25.4%
Max	<b>16.1%</b>	14.3%	19.5%	14.1%	16.1%	26.9%

Adjusted EPS	Total
Consensus	<b>8.89</b>
Min	<b>8.31</b>
Max	<b>9.47</b>

Reported EPS	Total
Consensus	<b>6.83</b>
Min	<b>5.27</b>
Max	<b>8.61</b>

### Consensus for FY'24

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>9,736</b>	2,769	3,721	2,367	8,858	821
Min	<b>9,473</b>	2,704	3,603	2,156	8,647	783
Max	<b>9,938</b>	2,905	3,867	2,471	9,072	851

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>1,632</b>	410	751	348	1,508	209
Min	<b>1,560</b>	384	698	324	1,427	144
Max	<b>1,693</b>	435	797	422	1,557	236

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>16.8%</b>	14.8%	20.1%	14.7%	17.0%	25.1%
Min	<b>16.2%</b>	14.0%	19.0%	13.3%	16.2%	18.0%
Max	<b>17.7%</b>	15.9%	21.3%	17.4%	17.8%	28.5%

Adjusted EPS	Total
Consensus	<b>9.88</b>
Min	<b>8.09</b>
Max	<b>10.90</b>

Reported EPS	Total
Consensus	<b>8.65</b>
Min	<b>5.54</b>
Max	<b>10.25</b>

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 91% of Group sales in 2022, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €11.5 billion in 2022, and operates in some 55 countries with 21,100 employees worldwide.

#### Investor relations contacts

Béatrice Zilm	+33 (0)1 49 00 75 58	beatrice.zilm@arkema.com
Peter Farren	+33 (0)1 49 00 73 12	peter.farren@arkema.com
Mathieu Briatta	+33 (0)1 49 00 72 07	mathieu.briatta@arkema.com
Alexis Noël	+33 (0)1 49 00 74 37	alexis.noel@arkema.com

#### Arkema

420 rue d'Estienne d'Orves  
92705 Colombes Cedex  
France  
P +33 (0)1 49 00 80 80  
arkema.com

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